## $\square-1+\square$ LINCOLN CONSOLIDATED SCHOOLS

## Regular Meeting

## July 22, 2019

## Electronic Packet

LINCOLN CONSOLIDATED SCHOOLS
Ypsilanti, Michigan
BOARD OF EDUCATION MEETING
July 22, 2019
6:00 p.m.
Lincoln High School-West End Media Center
AGENDA

### 1.0 CALL TO ORDER

2.0 ROLL CALL
3.0 ESTABLISHMENT OF QUORUM
4.0 PLEDGE TO FLAG
5.0 ACCEPTANCE OF AGENDA
6.0 PRESENTATIONS
6.1 Strategic Plan Goal \#2-Finance
7.0 SUPERINTENDENT AND STAFF REPORTS/CORRESPONDENCE
7.1 Superintendent's Report
7.2 Finance Report
7.2.1 June 2019 Student Enrollment Report
7.2.2 June 2019 Food Service Report
7.3 Student Services
8.0 PUBLIC COMMENT
9.0 BOARD REPORTS/CORRESPONDENCE
9.1 Board Executive Committee Report
9.2 Board Performance Committee Report
9.3 Board Planning Committee Report
9.4 Board Finance Committee Report
9.5 Reports and Correspondence

### 10.0 NEW BUSINESS

10.1 Customer Service Position
10.2 Pool Coordinator
10.3 Community Ed Clerk
10.4

Assistant Athletic Director

### 11.0 OLD BUSINESS

11.1 Minutes of Previous Meeting
11.1.1 Board Meeting June 24, 2019
11.2 Bond Elementary Schools Security Cameras
11.3 Bishop $5^{\text {th }}$ Grade Camp
11.4 South West Washtenaw Consortium Contract-SWWC
11.5 High School Band and Choir Florida Trip
11.6 Print Management System
11.7 E-Rate Middle School Network Infrastructure Upgrade
11.8 Upgrade Network Hosts and SAN Storage
11.9 June 2019 Trust \& Agency Report
11.10 June 2019 Check Register
11.11 Personnel Transactions
12.0 ADJOURNMENT

то:

## Board of Education

FROM: Sean R. McNatt, Superintendent
DATE: June 15, 2019

SUBJECT: Board of Education Meeting
July 22, 2019
6:00 p.m.
Media Center-High School

## AGENDA/EXPLANATORY NOTES

### 1.0 CALL TO ORDER

2.0 ROLL CALL
3.0 ESTABLISHMENT OF QUORUM
4.0 PLEDGE TO FLAG
5.0 ACCEPTANCE OF AGENDA
6.0 PRESENTATIONS
6.1 Strategic Plan Goal \#2-Finance

Presented by Adam Snapp
7.0 SUPERINTENDENT AND STAFF REPORTS/CORRESPONDENCE
7.1 Superintendent's Report
7.2 Finance Report
7.2.1 June 2019 Student Enrollment Report Report included in Board packet.
7.2.2 June 2019 Food Service Report Report included in board packet.

### 7.3 Student Services

8.0 PUBLIC COMMENT
9.0 BOARD REPORTS/CORRESPONDENCE
9.1 Board Executive Committee Report
9.2 Board Performance Committee Report
9.3 Board Planning Committee Report
9.4 Board Finance Committee Report
9.5 Reports and Correspondence 4

### 10.0 NEW BUSINESS

10.1 Customer Service Position

With the forthcoming bond work and the creation of the new Training Facility, it will become increasingly important that the District have staff assigned to interface with the public on various District matters. We recommend the creation of a new, non-affiliated position. This position will receive benefits similar to those of other non-affiliates. The expected wage rate for this position is estimated to be approximately $\$ 21-22$ per hour, at a total cost to the District estimated at $\$ 61,000$. This is presented for information only; Board action will be requested at a subsequent meeting.
10.2 Pool Coordinator

The Lincoln Consolidated Schools pool will require additional, more management in order to allow both our athletic teams and our community education team to expand and become even more successful. We recommend the creation of a new (currently .25 ), non-affiliated position, which will manage, schedule, and otherwise operate the Lincoln Consolidated Schools pool. In addition, this full-time position will oversee the District's swim instructors and pool related community education programming. This position will receive compensation similar to those of other non-affiliates. The expected wage rate for this position is an hour wage of approximately $\$ 19.23$. With salary and benefits, the total expected cost of the position is $\$ 54,000$. This is a community education program which may be subsidized by the general fund. This is presented for information only; Board action will be requested at a subsequent meeting.
10.3 Community Ed Clerk

The Community Education Clerk is currently overseen by the Athletic Director, but the position is housed in Central Office with significant distance between the evaluating administrator and the staff member. As a result, the Community Education Clerk will be moved to the Athletic Office. The Athletic Department will continue to evaluate the Community Education Clerk and evaluate staffing levels as needed in the future. The District expects that the evaluation of staffing levels will result in a reduction in this position in the future. This item is for information only because it relates to the other agenda items in this packet.
10.4 Assistant Athletic Director

The District recognizes the contributions the Coordinator of Athletics makes towards our overall operations. The District proposes expanding the job duties of the current Coordinator of Athletics and implementing a change in title to Assistant Athletic Director. The Assistant Athletic Director will be charged with adding and growing middle school athletic programs, including soccer, baseball, and softball. In addition, the Assistant Athletic Director will be responsible for beginning youth sports and youth travel sports programs. The Assistant Athletic Director's compensation will be increased to reflect the increase in in roles and responsibilities. Additional costs associated with the increase are expected to be slightly more than $\$ 25,000.00$. The position is currently split $70 / 30$ between the general fund and community education. In the future, the split is expected to be a $50 / 50$ split. This is presented for information only; Board action will be requested at a subsequent meeting.

### 11.0 OLD BUSINESS

11.1 Minutes of Previous Meeting
11.1.1 Board Meeting June 24, 2019

RECOMMENDED MOTION: I move that we approve the minutes of the June 24, 2019, Regular Meeting as presented.
11.2 Bond Elementary Schools Security Cameras

Security cameras for Child's, Model, Brick, and Bishop Elementary Schools.
2 bids were received. Bid Recommended - Presidio Networked Solutions Group, LLC, \$97,471.21.

RECOMMENDED MOTION: I move that we approve the Bond Elementary Schools Security Cameras awarded to Presidio Networked Solutions Group, LLC, in the amount of $\$ 97,471.21$ as presented.

### 11.3 Bishop $5^{\text {th }}$ Grade Camp

Included in your packet in the information for fifth grade students at Bishop to attend $5^{\text {th }}$ grade camp at Camp Storer. Board action is requested.

RECOMMENDED MOTION: I move that we approve Bishop 5 ${ }^{\text {th }}$ Grade Camp to attend Camp Storer as presented.
11.4 South West Washtenaw Consortium Contract-SWWC

Included in your packet in a copy of the South West Washtenaw Consortium Contract-SWWC 20192026. Board action is presented.

## RECOMMENDED MOTION: I move that we approve the South West Washtenaw Consortium ContractSWWC as presented.

11.5 High School Band and Choir Florida Trip

Included in your Board packet in information on the High School Band and Choir trip to Florida. This trip takes place once every four years. Board action is presented.

RECOMMENDED MOTION: I move that we approve the High School Band and Choir Florida Trip as presented.
11.6 Print Management System

The recommendation of the technology department is to purchase of this system labeled PaperCut. It is a standard cost and price variation are almost non-existent as they are the only product offered that is able to deliver on all the features we want to implement (auditing, secure printing, access control and paper use analysis. The technology department is asking board approval to purchase and implement a print management system for the district. This system will enable Lincoln to accurately determine cost of and tracking of printing throughout the entire district. This system will additionally bring about modern features and convenience for teachers and staff such as follow me printing; or card reading print job releases. These types of features will reduce printing waste and will help reduce the cost of printing to the district. This system's one-time implementation cost is $\$ 19,153.70$. With a 3 -year licensing, maintenance and tech support cost of $\$ 4,975.76$. This licensing will require renewal every 3 years. The total cost is $\$ 24,129.46$. Board action is requested.

RECOMMENDED MOTION: I move that we approve the Print Management System awarded to PaperCut in the amount of $\mathbf{\$ 2 4 , 1 2 9 . 4 6}$ as presented.

### 11.7 E-Rate Middle School Network Infrastructure Upgrade

It is the recommendation of the technology department to put forward Sentinel as the vendor for this project. They are not only knowledgeable about our infrastructure, but they are also recommending a proper upgrade with switching equipment with the next generation of Cisco products. All other vendors fell short on either installation, offering last to current generation equipment or non-Cisco products. Asking board approval for the middle school's network infrastructure upgrade. In the next two years; technology is developing a plan to deploy enough mobile devices to each student throughout the district. Introducing over 3000 devices burdens the network infrastructure requiring increased network bandwidth and services; the aging network infrastructure must be upgraded in order to meet this demand. Leveraging E-Rate we are looking at a 2 year phased plan for schools years 19-20 and 20-21 to completely overhaul and upgrade all the network switches in each building across the district starting with the middle school and adding redundant power systems to assist in continual power availability through power outages. Please see attachments for details. Board action is requested

## RECOMMENDED MOTION: I move that we approve E-Rate Middle School Network Infrastructure Upgrade awarded to Sentinel as presented.

11.8 Upgrade Network Hosts and SAN Storage

Nik Jackson also recommends Sentinel as the vendor for this project and the NetApp product. Not only is this product cheaper but it also serves all the same functionality as the competing products in Hewlett-

Packard and Nimble. Additionally, it has a cloud interface allow technology to securely manage this system from anywhere. Asking board approval to upgrade 2 of 3 network server hosts with bond funds. This will include upgrading the storage area network (SAN). These 2 hosts are nearing 10 years in age; 4 years beyond their recommended service date and 3 years beyond the manufacturer's end of life support. These systems host several of the districts network services to include the HVAC system, staff/teacher storage drives, printer services, meal magic services, transportation services, among several other systems. These systems are critical in keeping Lincoln's network operations and services functional. Please see attachments for details. Board action is requested.

RECOMMENDED MOTION: I move that we approve the Upgrade Network Hosts and SAN Storage awarded to Sentinel as presented
11.9 June 2019 Trust \& Agency Report

Enclosed is the June 2019, Trust \& Agency Report. The Superintendent recommends approval as presented.

RECOMMENDED MOTION: I move that we approve the June 2019, Trust \& Agency Report as presented.
11.10 June 2019 Check Register

Enclosed is the June 1-30, 2019, check register in the amount of $\$ 2,343,443.11$. The Superintendent recommends approval as presented.

RECOMMENDED MOTION: I move that we approve the June 1-30, 2019, check register in the amount of \$2,343,443.11 as presented
11.11 Personnel Transactions

| ACTION ITEMS |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Name | Position/Building | Effective Date | Status | Major/Step |
| Ana Katirai | Teacher/Lincoln High Schools | $6 / 30 / 2019$ | Retired |  |
| Jada Guinn | Lifeguard/Community Ed. | $6 / 19 / 2019$ | New hire |  |
| Jenna Bush | Lifeguard/Community Ed. | $6 / 19 / 2019$ | New hire |  |
| Deb Wilkerson | Noon Supervisor/Childs | $6 / 30 / 2018$ | Resigned |  |
| Sarahanne Nelson | Asst. Bldg. Sec./Bishop | $8 / 25 / 2019$ | New hire |  |
| Jeff Petzak | Asst. Principal/Lincoln Middle | $7 / 11 / 2019$ | Retirement |  |
| School | Bus Driver/Transportation | $6 / 11 / 2019$ | Resigned |  |
| Nonna Marshall | Position/Building | Return to Work | Date | Approved/Not |
| Same | Teacher/Lincoln High School | $7 / 1 / 2019$ | FMLA |  |
| Gretchen S. Contreras |  |  |  |  |

RECOMMENDED MOTION: I move that we approve the July 22, 2019, Personnel Transactions Summary as presented.

### 12.0 ADJOURNMENT

## Strategic Plan Goal 2 Annual Review Committee Chairperson: Adam Snapp

Date: July 15, 2019

## What strategies have been implemented? (Goal)

- Implement a Head Start Program at Model Elementary - First year completed with success!
- Staffing is adjusted annually as enrollment fluctuates - adjusted based on estimated enrollment numbers. Will be revisited after October count.
- Seek corporate and foundational grants (MSP GRANT AWARDED) - Projects are ongoing!
- Develop a welcome center to improve district enrollment experience and customer service


## What strategies is the team going to focus on next?

- Work on a facilities utilization report
- Help communicate/advertise to the community the new safety and security upgrades to the District
- Create a communication plan to include positive PR and student/alumni relations


## What are the next steps for the Committee?

- Work with facilities and help get the word out when safety and security projects are completed
- Gather data on district facility use of buildings, gyms, fields, etc.

What results can you share from the strategies being implemented? (Action)

- The District received a grant award of $\$ 93,340$ for the Head Start program located in Model Elementary. This will help kids at an earlier age and give the District a better chance of maintaining those kids when they start kindergarten.
- Staffing was adjusted during the summer to prepare for the $18 / 19$ fiscal year. Adjustment are made continuously to accommodate student need.
- The District was awarded $\$ 563,793$ MSP grant to upgrade safety and security within the District.
- The new welcome area was open to start the enrollment process for the $18 / 19$ fiscal year.

Enrollment Summary
as of $6 / 30 / 19$

| ECC | 212 |
| :---: | :---: |
| Headstart | 15 |
| Comm Based | 22 |
| ECSE | 55 |
| Evaluation | 30 |
| GSRP | 90 |
| Bishop Elementary | 459 |
| K | 88 |
| 1 | 81 |
| 2 | 75 |
| 3 | 60 |
| 4 | 76 |
| 5 | 79 |
| Brick Elementary | 496 |
| K | 94 |
| 1 | 75 |
| 2 | 75 |
| 3 | 75 |
| 4 | 90 |
| 5 | 87 |
| Childs Elementary | 491 |
| K | 87 |
| 1 | 69 |
| 2 | 75 |
| 3 | 86 |
| 4 | 87 |
| 5 | 87 |
| LMS | 842 |
| 6 | 295 |
| 7 | 278 |
| 8 | 269 |
| LHS | 1008 |
| 9 | 283 |
| 10 | 265 |
| 11 | 235 |
| 12 | 225 |
| DHH | 2 |
| 3 | 1 |
| ECSE | 1 |
| ECA | 118 |
| 9 | 19 |
| 10 | 36 |
| 11 | 33 |
| 12 | 30 |
| VLAC | 7 |
| 1 | 1 |
| 3 | 2 |
| 5 | 2 |
| 6 | 2 |
| WAVE | 88 |
| 9 | 10 |
| 10 | 29 |
| 11 | 23 |
| 12 | 26 |
| WIHI | 57 |
| 9 | 18 |
| 10 | 18 |
| 11 | 21 |
| Grand Total | 3780 |



5-Year Enrollment Trend

|  | FTE |
| :--- | ---: |
| Fall 2014 FTE | $\mathbf{4 1 9 6 . 2 4}$ |
| Spring 2015 FTE | $\mathbf{4 1 5 0 . 9 7}$ |
| Fall 2015 FTE | $\mathbf{4 0 4 8 . 1 8}$ |
| Spring 2016 FTE | $\mathbf{4 0 2 5 . 7 1}$ |
| Fall 2016 FTE | $\mathbf{3 8 6 2 . 7 1}$ |
| Spring 2017 FTE | $\mathbf{3 8 2 3 . 0 6}$ |
| Fall 2017 FTE | $\mathbf{3 7 7 6 . 9 9}$ |
| Spring 2018 FTE | $\mathbf{3 7 4 9 . 3 7}$ |
| Fall 2018 FTE | $\mathbf{3 6 8 9 . 6 8}$ |
| Spring 2019 FTE | $\mathbf{3 6 8 0 . 1 8}$ |
| June 30 2019 Headcount | $\mathbf{3 6 8 1}$ |

*GSRP/Headstart Counted Separately


7/2/2019

Lincoln Consolidated Schools
7425 Willis Rd
Ypsilanti MI 48197
Dear, Lincoln School Board Members
Sean McNatt, Superintendent

## Meal Participation

The participation report for June 2019 is attached. Compared to 2018, average daily breakfasts are up $6.3 \%$, average daily lunches are up $0.5 \%$ and average daily cash sales are down $3.2 \%$.

## Department Update

- As of June $30^{\text {th }}$, the district was at $50.6 \%$ free or reduced eligible students.
- Theresa Chapekis, Food Service Office Assistant, retired as of June $13^{\text {th }} 2019$ after 12 years working with Aramark and Lincoln Consolidated Schools. We wish her a happy retirement!
- Our department received two more donations to help pay off negative student accounts; $\$ 200$ from Evangelical Friends Church, and $\$ 50$ from Laurence and Marianne Vandenbergen.
- With a last minute change, Elementary Summer School at Childs Elementary will have lunches provided by our Food Service Department during June and July.
- This summer, our department will be working on menu changes for the 19/20 School Year. We will use feedback from student advisory committees, the Student ViewPoint Survey that was administered in November, as well as looking at participation rates and waste, to add or delete items from the menus.

Please contact me with any questions or concerns you may have.
Respectfully,
Karen Thomas, SNS
Food Service Director
ARAMARK K-12 Education
734-484-7072
Thomas-karen@aramark.com
thomask@lincolnk12.org

## June 2019 Meals

Date Range - May 23rd - June $26^{\text {th }} 2019$
Service Days - 16
Average Meals per Day - 1840

## June 2018 Meals

Date Range - May $24^{\text {th }}$ - June $27^{\text {th }} 2018$ Service Days - 15
Average Meals per Day - 1797

Breakfast Meals - 9946
Lunch Meals - 19486
a La Carte/Adult Dollars - \$6389.55

Breakfast Meals - 8779
Lunch Meals - 18182
a La Carte/Adult Dollars - \$6186.20


June Ala Carte/Adult


Department of Student Services
Robert Williams, Director
7525 Willis Road, Ypsilanti, MI 48197
Ph: (734) 484-7054 * Fax: (734) 484-7026/7047

Student Services report 7/22/19

- Michigan has improved its rating from Needs Intervention to Needs Assistance on special education compliance and outcomes. This means Michigan has improved on several IDEA factors and is no longer in jeopardy of additional sanctions from Office of Special Education Programs.
- Federal special education compliance monitors will review randomly selected districts and ISDs in September.
- Washtenaw County continues to focus on improving gradation rates for students with IEPs. The focus for $19-20$ is the documentation of accommodations
- Washtenaw County is rated at risk for disproportionately suspending students IEPs for the second year. If 19-20 suspension trends for the county continue, Washtenaw may be required by MDE to implement a county-wide Coordinated Early Intervention Services plan. This would allocate $15 \%$ of the county-wide IDEA grant to elementary programs to reduce special education eligibility.

Current data as of $7 / 15 / 19$

- 777 active - in districts IEPs. Down 20 from 9/18.
- 150 students riding SE transportation. Down 50 from 9/18.
- 266 students receiving para support. Up 14 from 9/18.
- Approximately 400 students receive social work services.

Year ahead

- Monitor SE data: discipline, restraints, disproportionality
- Support Transportation with behavioral interventions
- Monitor SE para professional implementation
- Targeted training on behavioral interventions for special education staff.
- All 504 plans in Tienet, train coordinators on current guidance


# Board Executive Committee Meeting Minutes 

Monday May 6, 2019
Superintendent's Office Conference Room

## 5:30pm

Attendees: Yoline Williams, Jennifer Czachorski, Jennifer Labombarbe, Sean McNatt, Adam Blaylock, Adam Snapp, Karen Thomas
I. Call to order at $5: 36 \mathrm{pm}$
II. Acceptance of Agenda: approved without changes
III. Public Comment: none
IV. Food Services - Brick Elementary: Karen Thomas and Adam Snapp presented about CEP (Community Eligibility Provision). In this program, all students will get breakfast and lunch free. Reimbursement to the district comes from the state and could yield LCS an increase of $\$ 3200.00$ /year with an assumption of $10 \%$ increase in participation. Plan to begin with Brick and possibly expand to other buildings after reviewing experiences at Brick. Even if there is a loss in participation we are able to absorb through excess funds that we must pay out each year. The application is for four years but if there are challenges that lead to LCS no longer wanting to participate, we can opt out and are not locked in for all four years. Additionally, we can re-apply for additional funds if our percentage of eligible students increases. If Brick is successful, Bishop may be the next building to which the program will be expanded.
V. Review of May 13, 2019 Board of Education Meeting Agenda: reviewed and approved final agenda
VI. Fall Workshop: begin dialogue on topics. Our Community Listens does follow-up visits. This could be an option for fall or spring board workshop. Sean will get additional information and follow up with Executive Committee.
VII. Staff Survey: discussion and review of the top list of positive feedback topics and opportunities for improvement. Discussion re: changes to professional development based upon feedback.
VIII. Livestream options for Board of Education meetings: this has been requested by community members multiple times. Sean will follow up with Nik Jackson and provide details to Executive Committee.
IX. Environmental Services Survey: review of whether or not we will have another one in the fall. In the past it was done in November. There is support for another survey. Sean will follow up.
X. Other:
A. Committee that included students to review food services has not been meeting regularly. Sean will follow up to find out why and get the committee together on a regular schedule.
XI. Adjourned at 7:29pm

Next Meeting: Monday, June 3, 2019 at 5:30pm in Central Office Conference Room

# Board Executive Committee Meeting Minutes 

## Monday June 3, 2019 <br> Superintendent's Office Conference Room

## 3:00pm

Attendees: Yoline Williams, Jennifer Czachorski, Jennifer Labombarbe, Sean McNatt, Adam Blaylock
I. Call to order at $3: 21 \mathrm{pm}$
II. Acceptance of Agenda: accepted without changes
III. Public Comment: none
IV. Paraprofessional update: Superintendent McNatt presented to Executive Committee that Administration reviewed the number of students receiving Adult Assistance (AA). The students receiving Adult Assistance must have a Behavior Intervention Plan (BIP) in place and those that do not, are not properly certified for Adult Assistance. General Education Students cannot be paid through Medicaid funds. Question raised to Superintendent McNatt regarding whether there was necessary education for staff on how to complete the BIP or whether there was not one warranted for some students. Caution was stated to be certain the correct documentation for each student was in place and not to remove parapro support unless / until knowing whether or not the BIP was needed and not completed or if the AA support was not needed. Superintendent McNatt will follow up with the Board of Education regarding findings.
V. Review of June 10, 2019 Board of Education Meeting Agenda: reviewed agenda and recommendations. Final agenda approved.
VI. Other: none
VII. Adjourned at 4:07pm

Next Meeting: Monday, June 17, 2019 at 5:30pm in Central Office Conference Room

# Board Executive Committee Meeting Minutes 

Monday June 17, 2019
Central Office Conference Room

## 5:30pm

Attendees: Yoline Williams, Sean McNatt, Jennifer Labombarbe, Adam Snapp, Adam Blaylock, Richard Carpenter, Nate Baldermann
I. Call to order at $6: 08 \mathrm{pm}$
II. Acceptance of Agenda without any changes
III. Public Comment - none
IV. Rehmann Staffing Augmentation - Nate Baldermann will be joining the team to support Lincoln in case of Richard's absence over the next six months as needed. He will serve as a resource for Adam Snapp; he will be available for district strategic questions from Sean or Adam Blaylock or board. Richard will continue to participate in all negotiations. Nate has been with Rehmann since 1996 and heads their school district area. He works on auditing and other district work. He worked on Detroit audit with Richard in past. Richard will help Nate with historical perspective and will support the transition over the next month. The intent of this is short term through December, 2019. Protocol for district will be to go through Adam Snapp. Adam will escalate as necessary to Nate or to Richard. If there are any concerns regarding Adam Snapp, Nate should be contacted. Board member concerns will continue in current process through board president to Richard Carpenter.
V. Review of June 24, 2019 Board of Education Meeting Agenda - reviewed and approved. Reminder that there will be a $5: 45 \mathrm{pm}$ budget hearing prior to the regular board meeting on June 24, 2019.
VI. Transportation - discussion about future plans for transportation. Adam Blaylock shared posting that is up. Discussed timeline and next steps for candidate review and interviews. Adam Blaylock presented a very comprehensive plan for

Transportation department including timelines. Requested that plan be reviewed with administrative team for input and information sharing.
VII. Other
A. Rumors related to bond - some rumors have been communicated regarding bond plans and funds. They are not correct. Sean will get accurate information to staff and to community via memos and website.
VIII. Adjourned at 7:36pm

Next Meeting: Monday, July 15, 2019 at 5:30pm in Central Office Conference Room

## CONSOLIDATED SCHOOLS

# Planning Committee Minutes 

June 10, 2019

1. Members Present

Jennifer LaBombarbe, Sean McNatt, Adam Blaylock, Thomas Rollins, Allie Sparks, Phil Bongiorno
2. Call to order
a. Chair LaBombarbe called the meeting to order at 4:03pm
3. Public comments
a. None
4. Old Business
a. Policy Reviews -

- 5111
5111.01
$\underline{5111.02}$
$\square \underline{5111.03}$
- $\underline{5112}$
$\square \underline{5113}$
$\square \underline{5113.02}$
- $\underline{5114}$
- $\underline{5120}$
- $\underline{5130}$
- $\underline{5136}$
$\square \underline{5200}$

Eligibility of Resident/Nonresident Students - reviewed \& accepted Homeless Students - reviewed \& accepted
Educational Opportunity for Military Children - reviewed \& accepted
Children and Youth in Foster Care - reviewed \& accepted
Entrance Age - reviewed \& accepted
Schools of Choice Program (Inter-District) - reviewed \& accepted
School Choice Options Provided by the No Child Left Behind Act - reviewed \& accepted

Foreign and Foreign-Exchange Students - reviewed \& accepted
Assignment within District - reviewed \& accepted
Withdrawal from School - reviewed \& accepted
Wireless Communication Devices - asked Sean to take to admin to modify policy to match what will be enforced
Attendance - reviewed \& accepted
b. Bond Update -
i. Update in following pages from document supplied by Phil Bongiorno
ii. Question rose again about cost of turf for Baseball/Softball fields. Sean made some calls during our meeting and will send out an update.
5. New Business
6. Adjournment
$5: 37 \mathrm{pm}$

Next Meeting June 24, 2019 @ 4:00pm in the Superintendents Conference Room

## Bond Project Update

## June 10, 2019

- Bid Pack \#1
- June 14, 2019 LHS roof work begins; completion July 1, 2019
- June 14, 2019 Bishop Roof work beings; completion July 14, 2019
- June 14 Carpet replacement begins (Bishop, Model, LHS - East); completion August 1, 2019
- Bid Pack \#2
- Awaiting new estimated numbers
- Tentative schedule when numbers come back
- June 12, 2019 tentative rebid goes out
- June 24, 2019 tentative award date
- July 1, 2019 tentative start date Secure Entryways (Bishop, Brick, Model, LHS, LMS, Childs) \& LHS renovations
- Bid Pack \#3
- July 1, 2019 start date; completion date August 15, 2019.
- Bid Pack \#4 opening (Baseball/Softball complex, and district site work)
- June 12, 2019 bid opening date
- June 24, 2019 tentative award date
- Tentative Schedules
- 6.28.19
- Asphalt work Childs/Railsplitter Dr.; completed by 10/25
- Baseball/softball Demo/earth work; completed by 7/26
- 6.29 .19
- Baseball/softball concession building; completed by 10/17
- 7.8.19
- New parking lot, North of baseball/softball complex; completed by 7/25.
- 7.29.19
- Practice field west of stadium; completed by $8 / 20$
- 8.15.19
- Baseball/Softball fields; completed 9/17
- $\quad 10.11 .19$
- Clean-up day for Bid Pack \#4 projects; completed by 10/25
- Bid Pack \#5
- June 18, 2019 IDI will issue final contract documents for bidding purposes
- July 1, 2019 tentative bid posting date
- July 17, 2019 tentative bid opening date
- July 22, 2019 tentative bid award date
- August 12, 2019 tentative start date; estimated completion date May 2020.
- Bid Pack \#6
- In Design Phase

Bond.pdf

#  

# CONSOLIDATED SCHOOLS 

8970 Whittaker Road, Ypsilanti, Michigan 48197 www.lincoln.k12.mi.us FINANCE COMMITTEE MINUTES

## June 3, 2019 <br> 4:30 pm Superintendent's Conference Room

1. Call meeting to order $-4: 34$
2. Approve agenda -None
3. Public comments -None

## 4. Old Business

A. Budget, enrollment, audit update's-Reviewed final budget amendment and 19/20 projections.
B. JSC \& Marketing committee update's-Discussed new radio ad's promoting district across roughly 10 Detroit and Ann Arbor markets
C. Line item budget review-Reviewed line item budget. No issues of concern.
D. Dashboard Review-Reviewed updated fund balance.
E. Bond finance review-Reviewed revenue and expense report for both bonds
F. Fieldhouse budget \& revenue stream-Adam Snapp discussed a meeting with a local sports promotor on managing fieldhouse

## New Business

## Adjournment 5:32

Next meeting is June 17, 2019 4:30 Supt. Conference room

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# CONSOLIDATED SCHOOLS 

8970 Whittaker Road, Ypsilanti, Michigan 48197 www.lincoln.k12.mi.us FINANCE COMMITTEE MINUTES

## June 17, 2019 <br> 4:30 pm Superintendent's Conference Room

1. Call meeting to order $-4: 35$
2. Approve agenda -None
3. Public comments -None

## 4. Old Business

A. Budget, enrollment, audit update's-Enrollment numbers are flat; however, expecting higher Kindergarten numbers. Discrepancy found in budget forecasting and property taxes due to wolverine power. List of expense reductions presented as alternative.
B. JSC \& Marketing committee update's-Discussed marketing plan by having district endorsed by someone highly regarded in the ISD.
C. Line item budget review-Reviewed at 6/3/19 meeting nothing new to report
D. Dashboard Review-Reviewed at 6/3/19 meeting nothing new to report
E. Bond finance review-Reviewed at 6/3/19
F. Fieldhouse budget \& revenue stream-Reviewed at 6/3/19 meeting. Presented Adam Snapp with an additional local sports promoter

## New Business

## Adjournment 5:40

Next meeting is August 5, 2019 4:30 Supt. Conference room

# LINCOLN CONSOLIDATED SCHOOLS <br> Ypsilanti, Michigan <br> BOARD OF EDUCATION / REGULAR MEETING <br> June 24, 2019 <br> 6:00 p.m. <br> Media Center- High School <br> OFFICIAL MINUTES 

## BOARD MEMBERS PRESENT

Jennifer Czachorski, Vice President
Jennifer LaBombarbe, Secretary
Thomas Rollins, Treasurer
Laura VanZomeren, Trustee

## ADMINISTRATORS PRESENT

Adam Blaylock, Human Resources Director
Adam Snapp, Finance Director
Nicole Holden, High School Principal
Nik Jackson, Technology Director

## OTHERS PRESENT

Edgar Brown, Jim Harless, Karen Cook, Ronda Setter and Laurie Price

### 1.0 CALL TO ORDER

Vice President Czachorski called the meeting to order at 6:05 p.m. in the Media Center at the High School.

### 2.0 ROLL CALL

Roll call showed all Board Members were present with the exception of Newlon, Williams and Sparks.
3.0 ESTABLISHMENT OF QUORUM

A quorum was established.
4.0 PLEDGE TO FLAG

The Pledge of Allegiance was recited by Board and audience members.
5.0 ACCEPTANCE OF AGENDA

It was moved by LaBombarbe and seconded by Rollins that we accept the agenda as presented.
Ayes: 4
Nays: 0
Motion carried 4-0

### 6.0 PRESENTATIONS

### 6.1 2019-2020 Budget

Adam Snapp presented the 2019-2020 Budget, the complete budget can be seen at https://www.lincolnk12.org/our-district/business-office/transparency-reporting/ Budget and Salary/Compensation Transparency Reporting Page.

### 7.0 SUPERINTENDENT AND STAFF REPORTS/CORRESPONDENCE

7.1 Superintendent's Report

- 2018-2019 end of the year staff Years of Service and Retirement Luncheon was better attended this year than in the two previous years with about 80 employees in attendance. A special acknowledgement and appreciation to Jan Cupp for serving Lincoln for 40 years!
- June 29, 2019 at Lincoln High School will be clean up day. Drop off old paint, electronics, unwanted household items for a minin\{ُm donation.
- Upcoming Movie Night at the football field showing Grease, Thursday, June 27, 2019 at approximately 9:30 pm.
- Reading in the Park July $16^{\text {th }}$ at 6:00 at Splitter Park and Middle School Block Party July $30^{\text {th }}$ at the Middle School


### 7.2 Finance Report

7.2.1 May 2019 Student Enrollment Report

Report included in Board packet
7.2.2 May 2019 Food Service Report

Report included in Board packet

### 7.3 Human Resources Report

No report giving; Mr. Blaylock was absent

### 8.0 PUBLIC COMMENT

- No public comment


### 9.0 BOARD REPORTS/CORRESPONDENCE

9.1 Board Executive Committee Report

Board Executive Committee will meet on August 5, 2019, at 5:30 p.m. in the Superintendent's Conference Room.
9.2 Board Performance Committee Report

Board Performance Committee met on June 24, 2019, with minutes forthcoming in next Board packet. Committee will meet next on September 23, 2019.
9.3 Board Planning Committee Report

Board Planning Committee met on June 24, 2019 at 4:30 in the Superintendent's Conference Room to discuss Bond updates. Next Committee meeting will be help on August 12, 2019, at 4:30 in the same location.
9.4 Board Finance Committee Report Board Finance Committee will meet in the Superintendent's Conference Room on August 5, 2019, at 4:30 p.m. minutes forthcoming in the next Board packet.
9.5 Reports and Correspondence

No reports given.

### 10.0 NEW BUSINESS

10.1 Student Discipline
10.1.1 Student \#10

The Board Discipline Committee met on June 13, 2019, to conduct a disciplinary hearing for Student \#10 and their recommendation is included in your packet. The Superintendent and Discipline Committee recommend approval as presented.

It was moved by LaBombarbe and seconded by VanZomeren that we approve the recommendation of the Board Discipline Committee relative to disciplinary sanctions for Student \#10 as presented.

Ayes: 4
Nays: 0
Motion carried 4-0
10.1.2 Student \#11

The Board Discipline Committee met on June 18, 2019, to conduct a disciplinary hearing for Student \#11 and their recommendation is included in your packet. The Superintendent and Discipline Committee recommend approval as presented.

It was moved by LaBombarbe and seconded by Rollins that we approve the recommendation of the Board Discipline Committee relative to disciplinary sanctions for Student \#11 as presented.

Ayes: 4
Nays: 0
Motion carried 4-0
10.2 Student "B" Reinstatement Hearing Recommendation

The Board Reinstatement Committee met on June 13, 2019, to conduct a reinstatement hearing for Student " $B$ " and their recommendation is included in your packet. The Superintendent recommends approval as presented.

It was moved by LaBombarbe and seconded by VanZomeren that we approve the recommendation of the Board Reinstatement Committee relative to Student "B" as presented.

Ayes: 4
Nays: 0
Motion carried 4-0
10.3 Bishop $5^{\text {th }}$ Grade Camp

Included in your packet in the information for fifth grade students at Bishop to attend $5^{\text {th }}$ grade camp at Camp Storer. This was presented for information only; Board action will be requested at a subsequent meeting.
10.4 South West Washtenaw Consortium Contract-SWWC

Included in your packet in a copy of the South West Washtenaw Consortium Contract-SWWC 2019-2026. This was presented for information only; Board action will be requested at a subsequent meeting.
10.5 High School Band and Choir Florida Trip

Included in your Board packet in information on the High School Band and Choir trip to Florida. This trip takes place once every four years. This was presented for information only; Board action will be requested at a subsequent meeting.
10.6 Thrun Conflict of Interest Waiver/Consent

Included in your Board packet is information related to a conflict of interest waiver provided by the Thrun Law Firm. Whenever a lawyer, or law firm, perceives there may be a potential conflict of interest regarding their representation of multiple parties, they are ethically required to obtain a conflict of interest, or in the case of an irreconcilable conflict, withdraw from representation of parties until the conflict is removed. Board action was requested.

It was moved by LaBombarbe and seconded by VanZomeren that we approve the Thrun Conflict of Interest Waiver Consent as presented.

Ayes: 4
Nays: 0
Motion carried 4-0

### 10.7 Print Management System

The recommendation of the technology department is to purchase of this system labeled PaperCut. It is a standard cost and price variation are almost non-existent as they are only product offered that is able to deliver on all the features we want to implement (auditing, secure printing, access control and paper use analysis. The technology department is asking board approval to purchase and implement a print management system for the district. This system will enable Lincoln to accurately determine cost of and tracking of printing throughout the entire district. This system will additionally bring about modern features and convenience for teachers and staff such as follow me printing; or card reading print job releases. These type of features will reduce printing waste and will help reduce the cost of printing to the district. o This system's one-time implementation cost is $\$ 19,153.70$. With a 3 -year licensing, maintenance and tech support cost of $\$ 4,975.76$. This licensing will require renewal every 3 years. The total cost is $\$ 24,129.46$. This was presented for information only; Board action will be requested at a subsequent meeting.
10.8 E-Rate Middle School Network Infrastructure Upgrade

It is the recommendation of the technology department to put forward Sentinel as the vendor for this project. They are not only knowledgeable about our infrastructure, but they are also recommending a proper upgrade with switching equipment wieh the next generation of Cisco products. All other vendors fell short on either installation, offering last to current generation equipment or non-Cisco products. Asking board
approval for the middle school's network infrastructure upgrade. In the next two years; technology is developing a plan to deploy enough mobile devices to each student throughout the district. Introducing over 3000 devices burdens the network infrastructure requiring increased network bandwidth and services; the aging network infrastructure must be upgraded in order to meet this demand. Leveraging E-Rate we are looking at a 2 year phased plan for schools years 19-20 and 20-21 to completely overhaul and upgrade all the network switches in each building across the district starting with the middle school and adding redundant power systems to assist in continual power availability through power outages. Please see attachments for details. This was presented for information only; Board action will be requested at a subsequent meeting.

### 10.9 Upgrade Network Hosts and SAN Storage

Nik Jackson also recommends Sentinel as the vendor for this project and the NetApp product. Not only is this product cheaper but it also serves all the same functionality as the competing products in Hewlett-Packard and Nimble. Additionally, it has a cloud interface allow technology to securely manage this system from anywhere. Asking board approval to upgrade 2 of 3 network server hosts with bond funds. This will include upgrading the storage area network (SAN). These 2 hosts are nearing 10 years in age; 4 years beyond their recommended service date and 3 years beyond the manufacturer's end of life support. These systems host several of the districts network services to include the HVAC system, staff/teacher storage drives, printer services, meal magic services, transportation services, among several other systems. These systems are critical in keeping Lincoln's network operations and services functional. Please see attachments for details. This was presented for information only; Board action will be requested at a subsequent meeting.
10.10 HVAC Service Contract

It is the recommendation of Phil Bongiorno and the Superintendent to move in the direction of an HVAC service contract with a preferred provider to keep costs under control, create a routine preventive maintenance program, establish consistency in service and put in place a 24 hour monitoring of Lincoln Consolidated Schools building management controls. The recommendation is to proceed with Dunbar Mechanical for a three-year agreement, see attachment in Board packet for details of agreement. Board action was requested.

It was moved by LaBombarbe and seconded by VanZomeren that we approve HVAC Service Contract awarded to Dunbar Mechanical through June 30, 2022, as presented.

Ayes: 4
Nays: 0
Motion carried 4-0
10.11 WISD Technology Contract

Included in the Board packet please find the Lincoln Technology Shared Services Contract. It is a 3-year contract annual cost is listed below. Board action was requested.

2019-2020- \$395,842.64
2020-2021- \$403,358.20
2021-2022-415,566.42

It was moved by LaBombarbe and seconded by VanZomeren that we approve the Lincoln Technology Shared Services Contract with the WISD for three years to expire June 30, 2022 as presented.

Ayes: 4
Nays: 0
Motion carried 4-0

### 11.0 OLD BUSINESS

### 11.1 Minutes of Previous Meeting

11.1.1 Board Meeting June 10, 2019
11.1.2 Closed Meeting June 10, 2019

It was moved by LaBombarbe and seconded by VanZomeren that we approve the minutes of the June 10, 2019, Regular Meeting and Closed Meeting as presented.

Ayes: 4
Nays: 0
Motion carried 4-0 25

### 11.2 2018-2019 Budget Amendment

Enclosed is the 2018-2019 Budget Amendment. Adam Snapp will be available to answer questions and provide additional information. Board action was requested.

It was moved by LaBombarbe and seconded by VanZomeren that we approve 2018-2019 Budget Amendment as presented.

Ayes: 4
Nays: 0
Motion carried 4-0

## $11.3 \quad$ 2019-2020 Budgets

Enclosed are the 2019-2020 proposed budgets. Adam Snapp will be available to answer questions and provide additional information. Board action was requested.

It was moved by LaBombarbe and seconded by VanZomeren that we approve the 2019-2020 Budgets as presented by the Finance Director.

Ayes: 4
Nays: 0
Motion carried 4-0
11.4 Michigan High School Athletics Associations (MHSAA) 2019-2020 Resolution Enclosed is the 2019-2020 MHSAA Membership Resolution, which requires annual adoption. Board action was requested.

It was moved by VanZomeren and seconded by LaBombarbe that we approve Michigan High School Athletics Associations (MHSAA) 2019-2020 Resolution as presented.

Ayes: 4
Nays: 0
Motion carried 4-0

### 11.5 Food Service Contract Renewal

Lincoln Consolidated Schools entered into a five-year contract with Aramark. The renewal of that contract would be good for one year ending June 30, 2020 and may be renewed by mutual agreement for three more additional one-year periods, this year being our second renewal. Board action was requested.

It was moved by LaBombarbe and seconded by Rollins that we approve the Aramark Food Service Contract Renewal as presented through June 30, 2020, as presented.

Ayes: 3
Nays: 1
Motion carried 3-1

Following the above motion, a discussion took place amongst the four Board of Education Trustees in attendance thus discovering a majority of the Board in their entirety would be needed for the motion to pass. A new motion was offered.

It was moved by LaBombarbe and seconded by Rollins that we approve the Aramark Food Service Contract Renewal as presented through June 30, 2020, revisit at the end of 2019 further Board of Education discussion on quality of food.

Ayes: 4
Nays: 0
Motion carried 4-0
11.6 Bishop Overnight Camp

To provide $5^{\text {th }}$ graders the overnight experience of tent camping and teambuilding before entering Middle School. Board action was presented.

It was moved by VanZomeren and seconded by LaBombarbe that we approve Bishop Overnight Camp as presented.

Nays: 0
Motion carried 4-0

### 11.7 LEA Contract Schedule B

The Schedule B Committee, formed under the collective bargaining agreement between the Board of Education and the Lincoln Education Association, began meeting to discuss Schedule B positions on April 10, 2019 and met on five occasions to discuss revisions to Schedule B positions. The Schedule B Committee recommends the creation of the following three positions, at the rates stated below:

| Position | Rate |  | Salary Cost |  |
| :--- | ---: | :--- | :--- | :---: |
| Link Crew | $10 \%$ | $\$$ | $3,665.50$ |  |
| Robotics Coach | $5 \%$ | $\$$ | $1,832.75$ |  |
| WEB Coordinator | $7 \%$ | $\$$ | $2,565.85$ |  |
|  |  | $\$$ | $8,064.10$ |  |

Summaries the duties performed by each of these positions are enclosed with this memorandum for your review. Board action was requested.

It was moved by VanZomeren and seconded by Rollins that we approve LEA Contract Schedule B positions as presented.

Ayes: 4
Nays: 0
Motion carried 4-0
11.8 WISD Curriculum Services Contract

The District subcontracts through the WISD Curriculum \& Instruction Director, Kevin Upton. There are three contract options:

- 1-year term . 8 in the amount $\$ 128,906.00$ through June 30, 2020
- 1-year term . 9 in the amount of $\$ 145,019.00$ through June 30, 2020
- 2-year term . 9 in the amount of $\$ 145,019.00$ for 2019-2020 and $\$ 150,258.00$ for 2020-2021.

The Superintendent recommends 2-year term .9 in the amount of \$145,019.00 for 2019-2020 and 20202021. Board action was requested.

It was moved by VanZomeren and seconded by LaBombarbe that we approve the WISD Curriculum Services Contract for a 2-year term . 9 as presented.

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\text { Ayes: } 4
$$

Nays: 0
Motion carried 4-0

### 11.9 State Aid Note

Enclosed is the Resolution Authorizing Issuance of Notes in Anticipation of State School Aid (August 2019 Borrowing through the Michigan Finance Authority), as well as additional documentation. Mr. Snapp was in attendance to answer your questions Monday evening, following which Board approval by roll call vote requested. It was recommended that we approve the Resolution Authorizing Issuance of Notes in Anticipation of State School Aid (August 2019 Borrowing through the Michigan Finance Authority) as recommended.

It was moved by LaBombarbe and seconded by Rollins that we approve the Resolution Authorizing Issuance of Notes in Anticipation of State School Aid (August 2019 Borrowing through the Michigan Finance Authority) as recommended.

Ayes: 4 VanZomeren, Rollins, LaBombarbe, Czachorski
Nays: 0
Motion carried 4-0
11.10 Master Calendar 2019-2020

The 2019-2020 Master Calendar has been agreed upon by the LEA and the Superintendent and meets the 1098 clock hours, 180 plus days requirements as mandated by the State of Michigan. Superintendent recommends approval as presented. Board action was requested.

It was moved that we approve the 2019-2020 Master Calendar as presented by the Superintendent.
Ayes: 4
Nays: 0
Motion carried 4-0
11.11 Bond Chromebook Beta

This project is to determine the feasibility of deploying a wider scale 1 for 1 device initiative in the coming years for Lincoln Consolidated Schools. This will particularly address such questions surrounding the completeness of the insurance coverage, how students will be assigned their devices, and how teaching staff manage them. My recommendation is based off pre-bid state approved REMC pricing. Please see attachment for details. Board action was requested.

It was moved by LaBombarbe and seconded by VanZomeren that we approve Bond Chromebook Beta project to CDW Government in the amount of $\$ 155,970.00$ as presented.

Ayes: 4
Nays: 0
Motion carried 4-0

### 11.12 Bond Interactive Display Beta

This project is to determine the feasibility of replacing aging and malfunctioning smart boards and projectors. The intent to receive consistent feedback from instructional staff to ensure this is a suitable replacement, and to address mounting and visibility concerns. My recommendation is based on pre-bid state approved REMC pricing. Board action was requested.

It was moved by LaBombarbe and seconded by VanZomeren that we approve the Bond Interactive Display Beta awarded to Data Image in the amount of $\$ 77,980.00$ as presented.

Ayes: 4
Nays: 0
Motion carried 4-0
11.13 May 2019 Trust \& Agency Report

Enclosed is the May 2019, Trust \& Agency Report. The Superintendent recommends approval as presented.

It was moved by LaBombarbe and seconded by VanZomeren that we approve the May 2019, Trust \& Agency Report as presented.

Ayes: 4
Nays: 0
Motion carried 4-0
11.14 May 2019 Check Register

Enclosed is the May 1-31, 2019, check register in the amount of $\$ 4,315,980.18$. The Superintendent recommends approval as presented.

It was moved by LaBombarbe and seconded by VanZomeren that we approve the May 1-31, 2019, check register in the amount of $\$ 4,315,980.18$ as presented.

Ayes: 4
Nays: 0
Motion carried 4-0
11.15 May Finance Report

Enclosed are the May 2019, Financial Reports. The Superintendent recommends approval as presented.
It was moved by LaBombarbe and seconded by Rollins that we approve the May 2019, Financial Reports as presented.

Ayes: 4
Nays: 0
Motion carried 4-0
11.16 Personnel Transactions

| ACTION ITEMS |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Name | Position/Building | Effective Date | Status | Major/Step |
| Hasan, Amani | LMS/Paraprofessional | $6 / 24 / 2019$ | Resigned |  |
| Dewalt, Maria | Transportation/Bus Aide | $6 / 30 / 2019$ | Retired |  |
| Holman, <br> Desiree | Transportation/Bus Aide | $6 / 1 / 2019$ | Resigned |  |
| Dumas, Louis | Transportation/Bus Driver | $5 / 20 / 2019$ | Resigned |  |
| Embry, Althea | Transportation/Driver | $6 / 14 / 2019$ | Retired |  |
| Name | Position/Building | Return to <br> Work Date | Status | Approved/Not <br> Approved |

It was moved by LaBombarbe and seconded by VanZomeren that we approve the June 24, 2019, Personnel Transactions Summary as presented.

### 12.0 ADJOURNMENT

It was moved by LaBombarbe and seconded by Sparks that we adjourn the meeting at 7:05 p.m.
Ayes: 4
Nays: 0
Motion carried 4-0

Future. Built.

# Elementary Schools Video Surveillance System \& District Video Surveillance Support <br> STATEMENT OF WORK 

LINCOLN CONSOLIDATED SCHOOLS

7/11/2019

## PROPOSAL TEAM

| Name | Company/Function | Phone | Email |
| :--- | :--- | :--- | :--- |
| Matt Camps | Presidio Account Manager | 248.679 .3208 | mcamps@presidio.com |
| Russ Orman | Presidio Solutions Architect | 248.679 .3220 | rorman@presidio.com |

## REVISION HISTORY

| Revision | Revision <br> Date | Notes |
| :--- | :--- | :--- |
| V0.1 | $7 / 11 / 2019$ | First Internal Release |
| V1.0 | $07 / 12 / 2019$ | First Client Release |

Notices:
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## 1. EXECUTIVE OVERVIEW

### 1.1. Introduction

Presidio Networked Solutions Group, LLC ("Presidio") is pleased to propose the following solution to Lincoln Consolidated Schools ("Client"). This Proposal summarizes the services to be provided by Presidio.

The intent of this project is to provide and install a turnkey video surveillance system at the Elementary School buildings of Lincoln Consolidated Schools. This Scope of Work and quote is based on the information provided during our on-site meeting on July $11^{\text {th }}$, floor plans shared, and past experience installing video surveillance cameras and systems at Lincoln. We understand the importance of selecting an integrator that understands the requirements for you project; Presidio has the experience, background and extensive technical knowledge required to meet your goals.

Presidio has chosen to provide a complete solution based on the Digital WatchDog platform, including DW Spectrum IPVMS software with DW MEGApix cameras and DW Blackjack servers. Presidio has been a recognized security system integrator for over 15 years, and we have a strong working relationship with the manufacturers and their management teams. Presidio has reviewed all information provided by Lincoln Consolidated Schools, and we understand the entire project scope. We feel confident that we are the right partner for this very important implementation.

Digital WatchDog is the industry leader in digital recorders, surveillance cameras and related management software, delivering complete video surveillance solutions for HD over Coax and HD IP systems of any size and for any application.

Presidio is an industry leader in security system integration focused on access control, IP video surveillance, software integration and related network solutions. We provide a full array of services to our clients such as system design, custom installation, 24/7 Helpdesk \& technical support, and remote system monitoring.

### 1.2. Project Scope

Below are the specifics that Presidio is proposing to provide and install throughout the Elementary Schools in the District, as well as ongoing Support for the District as a whole:

## Brick Elementary

- (3) 2MP interior dome cameras
- (10) 5MP interior dome cameras
- (4) 5MP exterior dome cameras
- (3) 16MP (4 lenses x 4MP each) exterior multi-sensor cameras
- Appropriate housing including wall mounts, corner mounts, etc
- (20) purple category 6 plenum cables, including jacks, boxes \& patch cables (assuming patch panels are existing)
- Services for installation and programming of all cameras


## Model Elementary

- (4) 2MP interior dome cameras
- (2) 5MP interior dome cameras
- (3) 5MP exterior dome cameras
- (2) 16MP (4 lenses $\times$ 4MP each) exterior multi-sensor cameras
- Appropriate housing including wall mounts, corner mounts, etc
- (11) purple category 6 plenum cables, including jacks, boxes \& patch cables (assuming patch panels are existing)
- Services for installation and programming of all cameras


## Bishop Elementary

- (8) 2MP interior dome cameras
- (3) 5MP interior dome cameras
- (5) 5MP exterior dome cameras
- (4) 16MP (4 lenses x 4MP each) exterior multi-sensor cameras
- Appropriate housing including wall mounts, corner mounts, etc
- (20) purple category 6 plenum cables, including jacks, boxes \& patch cables (assuming patch panels are existing)
- Services for installation and programming of all cameras


## Childs Elementary

- (10) 2MP interior dome cameras
- (2) 5MP interior dome cameras
- Licensing to take over (21) existing camera channels
- Appropriate housing including wall mounts, corner mounts, etc
- (12) purple category 6 plenum cables, including jacks, boxes \& patch cables (assuming patch panels are existing)
- Services for installation and programming of all cameras


## Video Server

- Provide and install a 60TB DW Blackjack server for new and takeover cameras
- Server with Raid controller built to handle (63) new cameras as proposed above, (21) existing cameras at Childs, and growth for (20) additional cameras


## 1-Year Remote Support \& On-Site Rate

- Per the attached quote, this flat fee provides phone and remote support coverage for troubleshooting camera and video management system issues. Coverage is Monday through Friday 8am to 5 pm . If an onsite visit is required, that will follow the discounted hourly rate listed below.
- Included in this service section are (13) Cameras for Service Stock;
- 7 of these cameras are going to replace bad cameras at the High school, Middle School and Childs:
- 4 High school (2 interior and 2 exterior)
- 1 Middle school exterior
- 2 Childs exterior
- This Leaves 3 Interior and 3 Exterior for future camera failures
- The labor to replace the 7 down cameras is included. If this agreement is purchased, Presidio will reduce our standard hourly labor rate for service going forward from $\$ 135 /$ hour to $\$ 115 /$ hour for onsite service. Remote/phone service would be covered under the above phone/remote support line item.


### 1.3. Project Management

Presidio will provide a Project Manager (PM) who is familiar with the technology involved and experienced in project management best practice methodologies.

The Project Manager will:

- Act as the primary point of contact for the project team
- Schedule Presidio resources for tasks associated with the project
- Work with Lincoln Consolidated Schools and Presidio project personnel to prioritize and plan the activities for the duration of the engagement and provide agendas for key meetings
- Review and communicate the status of the project with periodic status reports and/or conference calls that highlight performance on planned tasks, as well as any issues or other areas requiring attention by Presidio and/or Lincoln Consolidated Schools
- Manage Project Change Requests (PCR) for any changes in services or deliverables, both added and removed from the scope, along with any associated charges or credits if applicable.
- Attend any onsite project meetings as required by the scope of the engagement.
- Create an implementation schedule with all necessary tasks and associated timelines


### 1.4. Locations

Presidio will complete services work as defined in this Statement of Work for the location(s) identified in the below table:

| Site Name | Installation Address |
| :---: | :---: |
| Lincoln Consolidated Schools | 8970 Whiltaker Road |
|  | Ypsilanti, M1 48187 |

### 1.5. Assumptions

Presidio makes the following assumptions in developing this Statement of Work. By signing this SoW, client agrees that these assumptions are correct and valid. Any changes to the following assumptions must be processed using Presidio Change Management Process and may impact the project duration and labor requirements.
The following project assumptions are made and will be verified as part of the engagement:

- All Presidio activities will take place during normal working hours (Monday through Friday, 8:00 AM to 5:00 PM, excluding holidays) unless noted as "Off Hours" in this SOW.
- If product is delivered to or staged at a Presidio facility, the acceptance of equipment by Client occurs upon the receipt of goods at Presidio.


### 1.6. Customer Responsibilities

The following items are assumed to be provided and completed by Lincoln Consolidated Schools or $3^{\text {rd }}$ party resources utilized by Lincoln Consolidated Schools other than Presidio:

- Adequate power requirements (120V)
- Network Connectivity
- Fire alarm relay and interface as needed
- All workstations that meet or exceed requirements
- Rack space \& patch panels
- Required wall space for mounting enclosure(s)
- Patching, painting and repair of installation areas
- Adherence and compliance to local codes


### 1.7. Out of Scope

Installation or configuration of the following items is considered out of scope for this engagement:

- Use or rental of lift as needed for completion of work
- Central station monitoring fees are not included in this proposal
- Any items or tasks not explicitly listed as in scope within this SoW are considered to be outside of the scope and not included within this SoW.


## 2. PRICING

### 2.1. Project Pricing

Presidio is providing a Fixed Fee Price (FFP) as part of this Proposal. Please see included individual quotes for a breakdown.

Presidio will invoice Lincoln Consolidated Schools based on the project milestone(s) listed below:

| Billing Milestone | Amount |
| :--- | :---: |
| $50 \%$ Milestone | $\$ 24,563.12$ |
| Project Closure | $\$ 24,563.13$ |
|  | $\$ 49,126.25$ |

The following materials or products costs are included as part of this project:

| Description | Amount |
| :--- | :---: |
| Project Parts | $\$ 48,344.96$ |

The following reflects the entire project cost:

## Project Total

\$ 97,471.21

### 2.2. Expenses

Travel and incidental expenses incurred by Presidio in association with the execution of this SoW will not be billed to Lincoln Consolidated Schools.

### 2.3. Travel Time

Travel to and from the work site(s) by Presidio resources in association with the execution of this agreement will not be charged to Lincoln Consolidated Schools.

## 3. TERMS AND CONDITIONS

The following terms and conditions shall govern this agreement unless a valid Master Services \& Product Agreement or other similar agreement ("Master Agreement") between the parties has been executed and is in force, in which case the terms of the Master Agreement shall prevail to the extent that they are inconsistent with the following terms and conditions.

1. Purchase Orders, Invoicing, Payment and Acceptance. Any purchase order submitted by CLIENT in connection with this agreement shall be deemed subject to these Additional Terms and this agreement. Unsigned, electronically submitted purchase orders shall be deemed to include CLIENT's electronic signature and shall be binding to the extent accepted by Presidio. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. In absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed. Further, CLIENT represents that Presidio can rely on such CLIENT signature for payment.
Presidio shall invoice CLIENT for the Products and/or Services in accordance with the terms stated in the agreement. The price included herein reflects a $3 \%$ discount for payment by cash, check or wire transfer. This discount will not apply in the event that CLIENT pays using a credit card or debit card
CLIENT shall make payment to Presidio within thirty (30) days from the date of invoice. Except for taxes due on Presidio's net income, CLIENT shall pay all taxes. Presidio reserves the right to bill CLIENT for additional work requested by CLIENT and performed by Presidio, and for applicable expenses incurred by Presidio pursuant to providing such additional services, which are not described in this agreement.
Unless otherwise indicated in this agreement, CLIENT agrees that staff augmentation services and services performed on a time and materials basis shall be deemed accepted as performed. Unless otherwise indicated in this agreement, Projects shall be deemed accepted upon the earlier of Presidio's receipt a signed Project Completion and Acceptance document which has been signed and dated by an authorized representative of CLIENT, or thirty (30) calendar days from the date of the delivery of the final Project deliverable. If acceptance is refused, the Client shall provide, in writing to Presidio, its reasonable basis for refusal, prior to the expiration of the thirty (30) calendars day period. Presidio shall address the issue before subsequent work is undertaken.
2. Shipment of Product. All Products delivered to CLIENT hereunder shall be shipped FOB origin, freight collect. Title and risk of loss shail pass to CLIENT at point of origin. Products shall be deemed accepted upon delivery.
3. Limitations of Warranties. Presidio warrants that Services shall be provided by competent personnel in accordance with applicable professional standards. ALL PRODUCTS PROVIDED BY PRESIDIO ARE PROVIDED "AS IS", WITH ALL FAULTS. PRESIDIO MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. ANY AND ALL ORIGINAL EQUIPMENT MANUFACTURER (OEM) WARRANTIES, CERTIFICATIONS AND GUARANTEES, IF ANY, ARE PASSED THROUGH TO CLIENT.
4. Intellectual Property. CLIENT acknowledges that Presidio, its vendors, and/or its licensors retain all patents and/or copyrights in and to all proprietary data, processes and programs, if any, provided in connection with Services performed hereunder; any Presidio software provided to CLIENT as part of the Services provided shall be subject to the vendor's, licensor's or OEM's copyright and licensing policy. To the extent such software is prepared by Presidio, it is provided by nontransferable, nonexclusive license for CLIENT'S internal use only, subject strictly to the terms and conditions of this Agreement, and shall terminate upon termination or expiration of this Agreement. CLIENT shall not duplicate, use or disclose for the benefit of third parties, reverse engineer or decompile any such software.
5. Confidential Information. The parties agree that Confidential Information means any information disclosed by the disclosing party to the receiving party, either directly or indirectly, in writing, orally or by inspection of tangible objects (including without limitation documents, prototypes, samples, plant and equipment, "CLIENT" lists or other "CLIENT" information not known to the public), which is designated as "Confidential," "Proprietary" or some similar designation, or is the type of information which should reasonably be recognized as Confidential or Proprietary. The receiving party shall not use any Confidential Information of the disclosing party for any purpose except to evaluate and engage in discussions concerning this Proposal. Each party agrees to protect the other party's Proprietary and Confidential Information to the same extent that it protects its own Proprietary and Confidential Information but with no less than a reasonable degree of care.
6. Limitation of Liability. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO'S ENTIRE LIABILITY AND CLIENT'S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR SERVICES AND/OR PERFORMANCE HEREUNDER. Without limiting the foregoing, Presidio will have no responsibility for the adequacy or performance of (in) any third party software provided to Presidio under this agreement; (ii) any hardware, and (iii) any services provided by any third party.
7. Non-Solicitation Provision. During the term of this agreement and for twelve (12) months thereafter, CLIENT will not solicit for a permanent or other position any employee or subcontractor of the other party to whom that party was
introduced as a result of this agreement. Should CLIENT solicit and/or hire an employee or contractor from PRESIDIO, CLIENT shall pay to PRESIDIO an administrative fee equal to 1 year's salary of the employee's new salary at CLIENT.
8. Export Law Compliance. CLIENT has been advised that all Products purchased hereunder and Presidio Confidential Information is subject to the U.S. Export Administration Regulations. CLIENT agrees to comply with all applicable United States export control laws, and regulations, as from time to time amended, including without limitation, the laws and regulations administered by the United States Department of Commerce and the United States Department of State.
9. Force Majeure. Neither party shall be liable for any failure or delay in performance of its obligations hereunder where such performance is prevented or delayed by causes beyond its reasonable control, including without limitation, flood, war, embargo, strike or other labor dispute, riot, acts of God or the intervention of any government authority.
10. Choice of Law and Venue. The parties will attempt to settle any claim or controversy arising under this agreement through consultation and negotiation in good faith and a spirit of mutual cooperation. This agreement and all matters relating thereto shall be governed exclusively by the substantive law of the State of Michigan. Any dispute relating directly or indirectly to this agreement or any other contract or agreement between the parties which cannot be resolved through the process of consultation and negotiation shall be brought in a court of competent jurisdiction in Kent County, Michigan, that being the exclusive venue for any dispute between or any claims held by any of the parties to this agreement.
11. Miscellaneous. This agreement constitutes the entire agreement of the parties and supersedes all prior written or oral agreements, representations and understandings relating to the subject matter hereof, with the exception of a valid Master Services and Product Agreement between the parties under the terms of which this agreement shall be incorporated. This agreement shall not be amended or modified except by written instrument signed by the parties. Should additional work beyond the scope of the Services detailed herein by Presidio be requested by CLIENT, fees for such additional Services will be negotiated with CLIENT prior to performing such work and will be memorialized in writing between the Parties by utilizing a Project Change Request form ("PCR") or an additional agreement as appropriate. Presidio will invoice CLIENT for any additional work performed and expenses incurred which are not described in this agreement. The Parties agree that neither may assign its rights or duties under this contract without the prior written consent of the other Party, which consent shall not be unreasonably withheld.
12. Severability. The provisions of this Agreement are severable. If any provision of this Agreement or its application to any person or circumstance is ever held by any court of competent jurisdiction to be invalid for any reason, the remainder of this Agreement and the application of such provision or part of this Agreement to other persons or circumstances shail not be affected.

## 4. AUTHORIZATION TO PROCEED

The use of signatures on this Proposal is to ensure agreement on project objectives and the work to be performed by Presidio.

Presidio signature signifies our commitment to proceed with the project as described in this document. Please review this document thoroughly, as it will be the basis for all work performed by Presidio on this project.
This Proposal is valid for a period of sixty (60) days from the date that this proposal is provided by Presidio to Lincoln Consolidated Schools unless otherwise agreed to by both parties.

Lincoln Consolidated Schools Representative

Signature Date

Printed Name

## Invoice/Bill to Address

## Presidio Representative:

## Signature

Date

Printed Name \& Title

Please sign and retum the entire document to Presidio.

Thank you.

DATE:
PAGE:

FROM:
Lincoln Consolidated Schools
Accounts Payable
8970 Whittaker Road
Ypsilanti, MI 48187
accountspayable@lincolnk12.org
(p) 734-484-7000

BILL TO:
Lincoln Consolidated Schools
Accounts Payable 8970 Whittaker Road
Ypsilanti, MI 48187
accountspayable@lincolnk 12.0 rg
(p) 734-484-7000

Presidio Networked Solutions Group, LLC
Matt Camps
48325 Alpha Dr
Suite 150
Wixom, MI 48393
mcamps@presidio.com

Lincoln Consolidated Schools
Nik Jackson
8970 Whittaker Road
Ypsilanti, MI 48187
jacksonn@lincolnk12.org
(p) (734) 484-7000 ext. 7614

| Customer\#: |  | LINCOO40 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Account Manager: Matt Cam |  |  |  |  |  |
| Inside Sales Rep: Nicci Stitt |  |  |  |  |  |
| Title: PHYSEC- DWG Video Server for new cameras |  |  |  |  |  |
| \# | Part \# | Description | Unit Price | Qty | Ext Price |
| 1 | DW-BJPR2U60T | BLACKJACK PRACK,WIN 10,60TB,RD | \$8,622.90 | 1.00 | \$8,622.90 |
|  | Comments: Server with Raid controller built to handle 63 new cameras, 21 existing cameras and growth for 20 Cameras |  |  |  |  |
| 2 | PS-SVC-PHYSEC-FF | Physical Security Presidio Professional Services Fixed Fee | \$1,035.00 $\quad 1.0000$ |  | \$1,035.00 |
|  |  |  | Sub Total: |  | \$9,657.90 |
|  |  |  | Grand Total: |  | \$9,657.90 |

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Additional Terms
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Customer hereby authorizes and agrees to make timely payment for products delivered and services
rendered, including payments for partial shipments

| TO: | Lincoln Consolidated Schools Accounts Payable 8970 Whittaker Road Ypsilanti, MI 48187 <br> accountspayable@lincolnk12.org <br> (p) 734-484-7000 | FROM: | Presidio Networked Solutions Group, LLC Matt Camps <br> 48325 Alpha Dr <br> Suite 150 <br> Wixom, MI 48393 <br> mcamps@presidio.com |
| :---: | :---: | :---: | :---: |
| BILL TO: | Lincoln Consolidated Schools Accounts Payable 8970 Whittaker Road Ypsilanti, MI 48187 <br> accountspayable@lincolnk12.org <br> (p) 734-484-7000 | SHIP TO: | Lincoln Consolidated Schools Nik Jackson 8970 Whittaker Road Ypsilanti, MI 48187 <br> jacksonn@lincolnk12.org <br> (p) (734) 484-7000 ext. 7614 |



| 15 | PS-SVC-PHYSEC-FF | Physical Security Presidio Professional Services Fixed Fee | \$14,432.50 | 1.0000 | \$14,432.50 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sub Total: |  | \$25,879,23 |
|  |  |  | Grand Total: |  | \$25,879.23 |

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Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

## DATE:

PAGE:

FROM:
Presidio Networked Solutions Group, LLC
Matt Camps
48325 Alpha Dr
Suite 150
Wixom, MI 48393
mcamps@presidio.com

SHIP TO:
Lincoln Consolidated Schools
Nik Jackson
8970 Whittaker Road
Ypsilanti, MI 48187
jacksonn@lincolnk12.org
(p) (734) 484-7000 ext. 7614

| Customer\#: | LINCOO40 |
| :--- | :--- |
| Account Manager: | Matt Camps |
| Inside Sales Rep: | Nicci Stitt |
| Title: | PHYSEC- Brick Elementary DWG Video Surveillance System |


| \# | Part \# | Description | Unit Price | Qty | Ext Price |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | DWC-MV82WIA | MEGApix Vandal Dome Camera | \$244.95 | 3.00 | \$734.85 |
|  | Comments: 2 MP IP camera |  |  |  |  |
| 2 | DWC-MV85DIA | MEGApix Vandal Dome Camera, 5 Meg | \$429.64 | 14.00 | \$6,014.96 |
| Comments: 5 MP IP camera |  |  |  |  |  |
| 3 | DWC-PVX16W4 | Megapix Flex-16MPMEGApix16MP Flexib Pano | \$1,010.85 | 3.00 | \$3,032.55 |
| Comments: 16MP 4 headed |  |  |  |  |  |
| 4 | DWC-V1CNM | Dome Camera Bracket, Comer Mount, Outdoor, For V1 and V3 Dome Camera Housing | \$32.20 | 3.0000 | \$96.60 |
| 5 | DWC-PZWM | WALL MOUNT BRACKET FORDWC-PZV2M72T | \$56.34 | 3.0000 | \$169.02 |
| 6 | 7131809 | 23/4PR CAT6 PLENUM PURPLE | \$233.45 | 5.00 | \$1,167.25 |
| 7 | NKPP24FMY | NETKEY FLAT MOD FLUSH MNT PATCH | \$24.84 | 6 | \$149.04 |
| 8 | NK688MVL | NETKEY CAT6 PUNCH JACK VIOLET | \$3.74 | 40.00 | \$149.60 |
| 9 | NK2BXEI-A | 2-PORT SURFACE MOUNT BOXIVORY | \$2.13 | 20.00 | \$42.60 |
| 10 | 566-145-003 | 3' CAT6 PATCH CABLE PURPLE | \$1.40 | 40.00 | \$56.00 |
| 11 | RH1/4-20×1/2C | 1/4-20×1/2in SCREW (100PK) | \$4.60 | 1.00 | \$4.60 |
| 12 | ICCMS.JHK44 | J-HOOK 2in | \$1.21 | 30.00 | \$36.30 |
| 13 | ICCMSJHK44 | J-HOOK 2 in | \$1.21 | 30.00 | \$36.30 |
| 14 | MISC-PhySecCONSUMABLE | Physical Security / AV Consumable Supplies | \$15.00 | 20.00 | \$300.00 |
|  | Comments: MISC |  |  |  |  |


| 15 | PS-SVC-PHYSEC-FF | Physical Security Presidio Professional Services Fixed Fee | \$14,087.50 | 1.0000 | \$14,087.50 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sub Total: |  | \$26,077.17 |
|  |  |  | Grand Total: |  | \$26,077.17 |

DATE:
PAGE:
-
3 of 3

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2. Shipment of Product. All Products delivered to CLIENT hereunder shall be shipped FOB origin, freight collect. Title and risk of loss shall pass to CLIENT at point of origin. Products shall be deemed accepted upon delivery.
3. Limitations of Warranties. Presidio warrants that Services shall be provided by competent personnel in accordance with applicable professional standards. ALI. PRODUCTS PROVIDED BY PRESIDIO ARE PROVIDED "AS IS", WTH ALL FAULTS. PRESIDIO MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. ANY AND ALL ORIGINAI. EQUIPMENT MANUFACTURER (OEM) WARRANTIES, CERTIFICATIONS AND GUARANTEES, IF ANY, ARE PASSED THROUGH TO CLIENT.
4. Intellectual Property. CLIENT acknowledges that Presidio, its vendors, and/or its licensors retain all patents and/or copyrights in and to all proprietary data, processes and programs, if any, provided in connection with Services performed hereunder; any Presidio software provided to CLIENT as part of the Services provided shall be subject to the vendor's, licensor's or OEM's copyright and licensing policy. To the extent such software is prepared by Presidio, it is provided by nontransferable, nonexclusive license for CLIENT'S intemal use only, subject strictly to the terms and conditions of this Agreement, and shall terminate upon termination or expiration of this Agreement. CLIENT shall not duplicate, use or disclose for the benefit of third parties, reverse engineer or decompile any such software.
5. Confidential Information. The parties agree that Confidential Information means any information disclosed by the disclosing party to the receiving party, either directly or indirectly, in writing, orally or by inspection of tangible objects (including without limitation documents, prototypes, samples, plant and equipment, "CLIENT" lists or other "CLIENT" information not known to the public), which is designated as "Confidential," "Proprietary" or some similar designation, or is the type of information which should reasonably be recognized as Confidential or Proprietary. The receiving party shall not use any Confidential Information of the disclosing party for any purpose except to evaluate and engage in discussions concerning this Proposal. Each party agrees to protect the other party's Proprietary and Confidential Information to the same extent that it protects its own Proprietary and Confidential Information but with no less than a reasonable degree of care.
6. Limitation of Liability. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO'S ENTIRE LIABILITY AND CLIENT'S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR SERVICES AND/OR PERFORMANCE HEREUNDER. Without limiting the foregoing, Presidio will have no responsibility for the adequacy or performance of (in) any third party software provided to Presidio under this agreement; (ii) any hardware, and (iii) any services provided by any third party.
7. Non-Solicitation Provision. During the term of this agreement and for twelve (12) months thereafter, CLIENT will not solicit for a permanent or other position any employee or subcontractor of the other party to whom that party was introduced as a result of this agreement. Should CLIENT solicit and/or hire an employee or contractor from PRESIDIO, CLIENT shall pay to PRESIDIO an administrative fee equal to 1 year's salary of the employee's new salary at CLIENT.
8. Export Law Compliance. CLIENT has been advised that all Products purchased hereunder and Presidio Confidential Information is subject to the U.S. Export Administration Regulations. CLIENT agrees to comply with all applicable United States export control laws, and regulations, as from time to time amended, including without limitation, the laws and regulations administered by the United States Department of Commerce and the United States Department of State.
9. Force Majeure. Neither party shall be liable for any failure or delay in performance of its obligations hereunder where such performance is prevented or delayed by causes beyond its reasonable control, including without limitation, flood, war, embargo, strike or other labor dispute, riot, acts of God or the intervention of any government authority.
10. Choice of Law and Venue. The parties will attempt to settle any claim or controversy arising under this agreement through consultation and negotiation in good faith and a spinit of mutual cooperation. This agreement and all matters relating thereto shall be governed exclusively by the substantive law of the State of Michigan. Any dispute relating directly or indirectly to this agreement or any other contract or agreement between the parties which cannot be resolved through the process of consultation and negotiation shall be brought in a court of competent jurisdiction in Kent County, Michigan, that being the exclusive venue for any dispute between or any claims held by any of the parties to this agreement.
11. Miscellaneous. This agreement constitutes the entire agreement of the parties and supersedes all prior written or oral agreements, representations and understandings relating to the subject matter hereof, with the exception of a valid Master Services and Product Agreement between the parties under the terms of which this agreement shall be incorporated. This agreement shall not be amended or modified except by written instrument signed by the parties. Should additional work beyond the scope of the Services detailed herein by Presidio be requested by CLIENT, fees for such additional Services will be negotiated with CLIENT prior to performing such work and will be memorialized in writing between the Parties by utilizing a Project Change Request form ("PCR") or an additional agreement as appropriate. Presidio will invoice CLIENT for any additional work performed and expenses incurred which are not described in this agreement. The Parties agree that neither may assign its rights or duties under this contract without the prior written consent of the other Party, which consent shall not be unreasonably withheld.
12. Severability. The provisions of this Agreement are severable. If any provision of this Agreement or its application to any person or circumstance is ever held by any court of competent jurisdiction to be invalid for any reason, the remainder of this Agreement and the application of such provision or part of this Agreement to other persons or circumstances shall not be affected.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

DATE:
PAGE:

Lincoln Consolidated Schools
Accounts Payable
8970 Whittaker Road
Ypsilanti, MI 48187
accountspayable@lincolnk12.org
(p) 734-484-7000

BILL TO: Lincoln Consolidated Schools
Accounts Payable
8970 Whittaker Road
Ypsilanti, MI 48187
accountspayable@lincolnk12.org
(p) 734-484-7000

## FROM:

Presidio Networked Solutions Group, LLC
Matt Camps
48325 Alpha Dr
Suite 150
Wixom, M1 48393
mcamps@presidio.com

SHIP TO: Lincoln Consolidated Schools
Nik Jackson
8970 Whittaker Road
Ypsilanti, MI 48187
jacksonn@lincolnk12.org
(p) (734) 484-7000 ext. 7614

| Customer\#: LINCO040 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Account Manager: Matt Camps |  |  |  |  |  |
| Inside Sales Rep: Nicci Stitt |  |  |  |  |  |
| Title: PHYSEC-Childs Elementary DWG Video Surveillance System |  |  |  |  |  |
|  | Part \# | Description | Unit Price | Qty | Ext Price |
| 1 | DW-SPECTRUMLSC010 | 10 DW SPECTRUM IPVMS LICENSE | \$688.85 | 1.00 | \$688.85 |
| Comments: Take over 21 Existing camera |  |  |  |  |  |
| 2 | DW-SPECTRUMLSC004 | 4 DW SPECTRUM LICENSE | \$276.00 | 1.00 | \$276.00 |
| Comments: Take over 21 Existing camera |  |  |  |  |  |
| 3 | DW-SPECTRUMLSC001 | 1 DW SPECTRUM LICENSE | \$69.00 | 3.00 | \$207.00 |
| Comments: Take over 21 Existing camera |  |  |  |  |  |
| 4 | DWC-MV82WIA | MEGApix Vandal Dome Camera | \$244.95 | 10.00 | \$2,449.50 |
| Comments: 2 MP IP camera |  |  |  |  |  |
| 5 | DWC-MV85DIA | MEGApix Vandal Dome Camera, 5 Meg | \$396.75 | 2.00 | \$793.50 |
| Comments: 5 MP IP camera |  |  |  |  |  |
| 6 | 7131809 | 23/4PR CAT6 PLENUM PURPLE | \$233.45 | 3.00 | \$700.35 |
| 7 NKPP24FMY |  | NETKEY FLAT MOD FLUSH MNT PATCH | \$24.84 | 2 | \$49.68 |
| 8 NK688MVL |  | NETKEY CAT6 PUNCH JACK VIOLET | \$3.74 | 24.00 | \$89.76 |
| 9 NK2BXEI-A |  | 2-PORT SURFACE MOUNT BOXIVORY | \$2.13 | 12.00 | \$25.56 |
| 10 566-145-003 |  | 3' CAT6 PATCH CABLE PURPLE | \$1.40 | 24.00 | \$33.60 |
| 11 RH1/4-20×1/2C |  | 1/4-20X1/2in SCREW (100PK) | \$4.60 | 1.00 | \$4.60 |
| 12 ICCMSJHK44 |  | J-HOOK 2in | \$1.21 | 30.00 | \$36.30 |
| 13 | ICCMSJHK44 J-HOOK 2in |  | \$1.21 | 30.00 | \$36.30 |
| 14 | MISC-PhySecCONSUMABLE | Physical Security / AV Consumable Supplies | \$15.00 | 12.00 | \$180.00 |
|  | Com | ments: MISC |  |  |  |

DATE:


## Quote valid for 30 days unless otherwise noted.

Additional Terms
The following terms and conditions shall govern this agreement unless a valid Master Services \& Product Agreement or other similar agreement ("Master Agreement") between the parties has been executed and is in force, in which case the terms of the Master Agreement shall prevail to the extent that they are inconsistent with the following terms and conditions.

1. Purchase Orders, Invoicing, Payment and Acceptance. Any purchase order submitted by CLIENT in connection with this agreement shall be deemed subject to these Additional Terms and this agreement. Unsigned, electronically submitted purchase orders shall be deemed to include CLIENT's electronic signature and shall be binding to the extent accepted by Presidio. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. in absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed. Further, CLIENT represents that Presidio can rely on such CLIENT signature for payment.
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Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

| Customer\#: | LINCOO40 |
| :--- | :--- |
| Account Manager: | Matt Camps |
| Inside Sales Rep: | Nicci Stitt |
| Title: | PHYSEC- Model Elementary DWG Video Surveillance System |


| \# | Part\# | Description |  | Unit Price | Qty | Ext Price |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | DWC-MV82WA | MEGApix Vandal Dome Camera |  | \$244.95 | 4.00 | \$979.80 |
| Comments: 2 MP IP camera |  |  |  |  |  |  |
| 2 | DWC-MV85DIA | MEGA | pix Vandal Dome Camera, 5 Meg | \$396.75 | 5.00 | \$1,983.75 |
| Comments: 5 MP IP camera |  |  |  |  |  |  |
| 3 | DWC-PVX16W4 | 16MP 4IN1 VNDL DOME 4MM LENSES |  | \$1,010.85 | 2.00 | \$2,021.70 |
| 4 | DWC-V1CNM | Dome Camera Bracket, Comer Mount, Outdoor, For V1 and V3 Dome Camera Housing |  | \$32.20 | 2.0000 | \$64.40 |
| 5 | DWC-PZWM | WALL MOUNT BRACKET FORDWC-PZV2M72T |  | \$56.34 | 2.0000 | \$112.68 |
| 6 | 7131809 | 23/4PR CAT6 PLENUM PURPLE |  | \$233.45 | 3.00 | \$700.35 |
| 7 | NKPP24FMY | NETKEY FLAT MOD FLUSH MNT PATCH |  | \$24.84 | 3 | \$74.52 |
| 8 | NK688MVL | NETKEY CAT6 PUNCH JACK VIOLET |  | \$3.74 | 22.00 | \$82.28 |
| 9 | NK2BXEI-A | 2-PORT SURFACE MOUNT BOXIVORY |  | \$2.13 | 11.00 | \$23.43 |
| 10 | 566-145-003 | 3 ' CAT6 PATCH CABLE PURPLE |  | \$1.40 | 22.00 | \$30.80 |
| 11 | RH1/4-20×1/2C | 1/4-20X1/2in SCREW (100PK) |  | \$4.60 | 1.00 | \$4.60 |
| 12 | ICCMSJHK44 | J-HOOK 2in |  | \$1.21 | 30.00 | \$36.30 |
| 13 | ICCMSJHK44 | J-HOOK 2in |  | \$1.21 | 30.00 | \$36.30 |
| 14 | MISC-PhySecCONSUMABLE | Physical Security / AV Consumable Supplies |  | \$15.00 | 11.00 | \$165.00 |


| 15 | PS-SVC-PHYSEC-FF | Physical Security Presidio Professional Services Fixed Fee | \$8,193.75 | 1.0000 | \$8,193.75 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Sub Total: |  | \$14,509.66 |
|  |  |  | Grand Total: |  | \$14,509.66 |

DATE:
PAGE:

## Quote valid for 30 days unless othenwise noted.

Addjitional Terms
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Terms and this agreement. Unsigned, electronically submitted purchase orders shall be deemed to include CLIENT's electronic signature and shall be binding to the extent accepted by Presidio. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. In absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed. Further, CLJENT represents that Presidio can rely on such CLIENT signature for payment.
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If any, provided in connection with Services performed hereunder, any Presidio software provided to CLIENT as part of the Services provided shall be subject to the vendor's, licensor's or OEM's copyright and licensing policy. To the extent such software is prepared by Presidio, it is provided by nontransferable, nonexclusive license for CLIENT'S internal use only, subject strictly to the terms and conditions of this Agreement, and shall terminate upon termination or expiration of this Agreement. CLIENT shall not duplicate, use or disclose for the benefit of third parties, reverse engineer or decompile any such software.
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Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Lincoln Consolidated Schools
Accounts Payable
8970 Whittaker Road
Ypsilanti, M1 48187
accountspayable@lincolnk12.org
(p) 734-484-7000

BILL TO:
Lincoln Consolidated Schools
Accounts Payable 8970 Whittaker Road Ypsilanti, MI 48187
accountspayable@lincolnk12.org
(p) 734-484-7000

Presidio Networked Solutions Group, LLC
Matt Camps
48325 Alpha Dr
Suite 150
Wixom, Ml 48393
mcamps@presidio.com

SHIP TO:
Lincoln Consolidated Schools
Nik Jackson
8970 Whittaker Road
Ypsilanti, Mil 48187
jacksonn@lincolnk12.org
(p) (734) 484-7000 ext. 7614


ATE:
2 of 2

2003019000138-01
07/11/2019

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The following terms and conditions shall govern this agreement unless a valid Master Services \& Product Agreement or other similar agreement ("Master Agreement") between the parties has been execuited and is in force, in which case the terms of the Master Agreement shall prevail to the extent that they are inconsistent with the following terms and conditions.

1. Purchase Orders, Invoicing, Payment and Acceptance. Any purchase order submitted by CLIENT in connection with this agreement shall be deemed subject to these Additional Terms and this agreement. Unsigned, electronically submitted purchase orders shall be deemed to include CLIENT's electronic signature and shall be binding to the extent accepted by Presidio. Presidio's performance of such purchase order shall not constitute Presidio's acceptance of new or different terms, including pre-printed terms on such order. In absence of a purchase order, CLIENT agrees that its signature below grants Presidio the right to invoice CLIENT and authorizes payment to Presidio for the amounts owed. Further, CLIENT represents that Presidio can rely on such CLIENT signature for payment.
 check or wire transfer. This discount will not apply in the event that CLIENT pays using a credit card or debit card.
CLIENT shall make payment to Presidio within thirty (30) days from the date of invoice. Except for taxes due on Presidio's net income, CLIENT shall pay all taxes. Presidio reserves the right to bill CLIENT for additional work requested by CLIENT and performed by Presidio, and for applicable expenses incurred by Presidio pursuant to providing such additional services, which are not described in this agreement.
Unless otherwise indicated in this agreement, CLIENT agrees that staff augmentation services and services performed on a time and materials basis shall be deemed accepted as performed. Unless otherwise indicated in this agreement, Projects shall be deemed accepled upon the earlier of Presidio's receipt a signed Project Completion and Acceptance document which has been signed and dated by an authorized representative of CLIENT, or thirty (30) calendar days from the date of the delivery of the final Project deliverable. If acceptance is refused, the Client shali provide, in writing to Presidio, its reasonable basis for refusal, prior to the expiration of the thirty (30) calendars day period. Presidio shall address the issue before subsequent work is undertaken.
2. Shipment of Product. All Products delivered to CLIENT hereunder shall be shipped FOB origin, freight collect. Titte and risk of loss shall pass to CLIENT at point of origin. Products shall be deemed accepled upon delivery.
3. Limitations of Warranties. Presidio warrants that Services shall be provided by competent personnel in accordance with applicable professional standards. ALL PRODUCTS PROVIDED BY PRESIDIO ARE PROVIDED "AS IS", WITH ALL FAULTS. PRESIDIO MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. ANY AND ALL ORIGINAL EQUIPMENT MANUFACTURER (OEM) WARRANTIES, CERTIFICATIONS AND GUARANTEES, IF ANY, ARE PASSED THROUGH TO CLIENT.
4. Intellectual Property. CLIENT acknowledges that Presidio, its vendors, and/or its licensors retain all patents and/or copyrights in and to all proprietary data, processes and programs, if any, provided in connection with Services performed hereunder; any Presidio software provided to CLIENT as part of the Services provided shall be subject to the vendor's, licensor's or OEM's copyright and licensing policy. To the extent such software is prepared by Presidio, it is provided by nontransferable, nonexclusive license for CLIENT'S intemal use only, subject strictly to the terms and conditions of this Agreement, and shall terminate upon termination or expiration of this Agreement. CLIENT shall not duplicate, use or disclose for the benefit of third parties, reverse engineer or decompile any such software.
5. Confidential Information. The parties agree that Confidential Information means any information disclosed by the disclosing party to the receiving party, either directly or indirectly, in writing, orally or by inspection of tangible objects (including without limitation documents, prototypes, samples, plant and equipment, "CLIENT" lists or other "CLIENT" information not known to the public), which is designated as "Confidential," "Proprietary" or some similar designation, or is the type of information which should reasonably be recognized as Confidential or Proprietary. The receiving party shall not use any Confidential Information of the disclosing party for any purpose except to evaluate and engage in discussions concerning this Proposal. Each party agrees to protect the other party's Proprietary and Confidential Information to the same extent that it protects its own Proprietary and Confidential Information but with no less than a reasonable degree of care.
6. Limitation of Liability. IN NO EVENT SHALL PRESIDIO BE LIABLE TO CLIENT FOR ANY INDIRECT, INCIDENTAL, SPECIAL, CONSEQUENTIAL, EXEMPLARY, OR PUNITIVE DAMAGES OF ANY KIND WHATSOEVER, ARISING IN CONTRACT, TORT OR OTHERWISE, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. PRESIDIO'S ENTIRE LIABILITY AND CLIENT'S EXCLUSIVE REMEDY FOR DAMAGES FROM ANY CAUSE WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, NONPERFORMANCE OR MISREPRESENTATION, AND REGARDLESS OF THE FORM OF ACTIONS, SHALL BE LIMITED TO THE AMOUNT WHICH HAS BEEN ACTUALLY PAID TO PRESIDIO BY CLIENT FOR SERVICES AND/OR PERFORMANCE HEREUNDER. Without limiting the foregoing, Presidio will have no responsibility for the adequacy or performance of (in) any third party software provided to Presidio under this agreement; (ii) any hardware, and (iii) any services provided by any third party.
7. Non-Solicitation Provision. During the term of this agreement and for twelve (12) months thereafter, CLIENT will not solicit for a permanent or other position any employee or subcontractor of the other party to whom that party was introduced as a result of this agreement. Should CLIENT solicit and/or hire an employee or contractor from PRESIDIO, CLIENT shall pay to PRESIDIO an administrative fee equal to 1 year's salary of the employee's new salary at CLIENT.
8. Export Law Compliance. CLIENT has been advised that all Products purchased hereunder and Presidio Confidential Information is subject to the U.S. Export Administration Regulations. CLIENT agrees to comply with all applicable United States export control laws, and regulations, as from time to time amended, including without limitation, the laws and regulations administered by the United States Department of Commerce and the United States Department of State.
9 . Force Majeure. Neither party shall be liable for any failure or delay in performance of its obligations hereunder where such performance is prevented or delayed by causes beyond its reasonable control, including without limitation, flood, war, embargo, strike or other labor dispute, riot, acts of God or the intervention of any government authority.
9. Choice of Law and Venue. The parties will attempt to settle any claim or controversy arising under this agreement through consultation and negotiation in good faith and a spirit of mutual cooperation. This agreement and all matters relating thereto shall be govemed exclusively by the substantive law of the State of Michigan. Any dispute relating directly or indirectly to this agreement or any other contract or agreement between the parties which cannot be resolved through the process of consultation and negotiation shall be brought in a court of competent jurisdiction in Kent County, Michigan, that being the exclusive venue for any dispute between or any claims held by any of the parties to this agreement.
10. Miscellaneous. This agreement constitutes the entire agreement of the parties and supersedes all prior written or oral agreements, representations and understandings relating to the subject matter hereof, with the exception of a valid Master Services and Product Agreement between the parties under the terms of which this agreement shall be incorporated. This agreement shall not be amended or modified except by written instrument signed by the parties. Should additional work beyond the scope of the Services detailed herein by Presidio be requested by CLIENT, fees for such additional Services will be negotiated with CLIENT prior to performing such work and will be memorialized in writing between the Parties by utilizing a Project Change Request form ("PCR") or an additional agreement as appropriate. Presidio will invoice CLIENT for any additional work performed and expenses incurred which are not described in this agreement. The Parties agree that neither may assign its rights or duties under this contract without the prior written consent of the other Party, which consent shall not be unreasonably withheld.
11. Severability. The provisions of this Agreement are severable. If any provision of this Agreement or its application to any person or circumstance is ever held by any court of competent jurisdiction to be invalid for any reason, the remainder of this Agreement and the application of such provision or part of this Agreement to other persons or circumstances shall not be affected.

Customer hereby authorizes and agrees to make timely payment for products delivered and services
rendered, including payments for partial shipments

Customer Signature







# SOUTH AND WEST WASHTENAW CONSORTIUM 

## CONSORTIUM AGREEMENT

2019-2026

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## CONSORTIUM AGREEMENT

THIS AGREEMENT ("Agreement"), dated as of July 1, 2019, is initially among any of those certain school districts, i.e., Chelsea School District, Dexter Community Schools, Lincoln Consolidated Schools, Manchester Community Schools, Milan Area Schools and Saline Area Schools, which execute this Agreement (the "Participants"), and which Participants collectively and cooperatively shall, for purposes of this Agreement, be referred to as the "Consortium".

## PREMISES

A. The Participants acting cooperatively and continuously as the "South and West Washtenaw Consortium" under consortium agreements and State Board of Education designation dating back to September, 1979, have operated an area career and technical education program pursuant to Section 690(3) of the Revised School Code.
B. The Participants, in order to "best educate students together in areas where the individual Participants cannot do as well alone," have determined to restate their existing operating agreement dated 1994-95, to provide for the continuation of their existing career technical education program, and to provide for the establishment of job training, workforce development or any cooperative secondary school program which the Consortium may determine to offer under applicable law.
C. With respect to career technical education programs, this Agreement is particularly authorized by Section 690(3) of the Revised School Code. With respect to other cooperative secondary education programs, or other education programs customarily offered through secondary schools, and other job training or workforce development programs associated with secondary schools, this Agreement is authorized by Section 11(a)(4) of the Revised School Code and Act 35, Michigan Public Acts, 1951.

IN CONSIDERATION OF THE PREMISES, THE PARTICIPANTS AGREE AS FOLLOWS:

## ARTICLE I

## GOVERNANCE AND LIMITED POWERS

1.1 Establishment of Consortium. The Participants hereby acknowledge their prior establishment and participation in the Consortium under the name "South and West Washtenaw Consortium", and authorize the Consortium and its Fiscal Agent to conduct the affairs of the Consortium in accordance with this Agreement.
1.2 Governing Board. The Governing Board ("Board") of the Consortium shall consist of the Superintendent of each Participant. The Board shall have oversight and direction over establishment, administration, and operation of Programs (hereafter defined), including:
(a) Establishment, evaluation, modification of Programs, and elimination of Programs.
(b) Adoption of a budget, including allocation of Program Costs.
(c) Selection of the Fiscal Agent and Operating Districts.
(d) Selection of a Consortium director or administrator and such person's secretarial support staff.
(e) Authorization of buildings, sites, equipment and material to be owned or leased by the Fiscal Agent or Operating Districts for the Consortium.
(f) Establishment of Consortium rules to be implemented by the Operating Districts.
(g) Establishment of advisory committees and their duties and responsibilities.
(h) Any other matters set forth in this Agreement.
1.3 Officers. The Board may establish and elect officers if it so determines, but shall recognize a meeting presider and secretary (who may be a non-voting employee of a Participant). The secretary shall take and keep minutes of all Board meetings, which must be on file with the Fiscal Agent.
1.4 Bylaws and Policies. The Board may adopt by-laws, policies and guidelines which will serve to facilitate the governance, administration, and operation of the Consortium.
1.5 Meetings. The Board shall meet at least quarterly to carry out its duties and responsibilities. A regular meeting schedule may be established by the Board. Special meetings may be called by any two Board members upon not less than 24 hours written notice to all Board members.
1.6 Board Actions. All actions of the Board shall be by majority vote of all members, in person or by authorized proxy, of the Board.
1.7 Proxies. Any Board member may give a written proxy to another person, including another member of the Board, to vote as provided in such proxy at a Board meeting on behalf of the proxy-granting member.
1.8 Vacancies. The term of office of a Board member shall be contemporaneous with his or her office of superintendency of the represented Participant. No vacancy on the Board shall preclude Board actions.
1.9 Limits on Contracts. The Consortium itself has no authority to enter into contracts, to own property, or to employ personnel. The Fiscal Agent or, to the extent expressly authorized by the Board, the Operating Districts may enter into contracts for, but not on behalf of, the Consortium. The Consortium or other Participants shall not be bound by such contracts, but the Fiscal Agent or Operating District entering into such contract only shall have recourse against the Consortium and other Participants in accordance with this Agreement. Nothing in this Agreement shall create a relationship by the Consortium or a Participant with any third party, including a relationship in the nature of a third-party beneficiary.
1.10 Status of Property. All property purchased by the Fiscal Agent, or by an Operating District with express Board authority, and funded with Consortium funds, shall be held by the Fiscal Agent or such Operating District in trust for Consortium Participants, and shall be conveyed by instrument of such party as requested by the Board.

## ARTICLE II

## PROGRAMS

2.1 Potential Programs. Subject to the Section 2.2 limitation, the "Potential Programs" which may be administered or operated by or through the Consortium are as follows:
(a) Career and technical education programs of the type referenced in Section 690 of the Revised School Code.
(b) Other educational programs offered by or through secondary schools, including but not limited to advanced placement and enrichment courses and programs, alternative education programs, adult and lifelong education programs, and recreation programs, provided that such programs are administered, funded and operated so as to be separately identifiable from, and not financially detract from, Section 690-type programs.
(c) Job-training, workforce development, school-to-work, and allied and similar programs, which are to be administered or operated for local, regional, state or federal government agencies whose service is economic development, justice, labor, or social welfare, or on a contract basis with private non-profit or for-profit entities, provided that such programs are administered, funded and operated so as to be separately indentifiable from and not financially detract from, Section 690-type programs.
2.2 Meaning of "Programs". The term "Programs" as used in this Agreement means, from among the Potential Program listed in Section 2.1, those Programs which the Participants of the Consortium have legal authority to operate, and which the Consortium determines to provide pursuant to this Agreement, at such location and times and in such sections and classes as the Board and the Operating Districts may determine.
2.3 Withdrawing a Program. If a local district wishes to withdraw a program(s) in which only their students are enrolled, they must submit their request in writing prior to December 1 of the previous school year. The program(s) will then be removed from the usage factor and the SWWC Budget beginning the following school year.

## ARTICLE III

## ENROLLMENT AND ALLOCATION PROVISIONS

3.1 Enrollment Requirements. Students of Participants may enroll in any Program provided by any Participant acting as Operating District, subject to enrollment allocations as provided in this Agreement.
3.2 Allocation of Positions. By February 15 of each year the Board shall determine the Programs, number of student positions in each Program, and numbers of sections and locations of Programs for the following school year. By such date each Participant shall be allocated a number of student positions in each Program equal to the ratio of that Participant's grades 9-12 enrollment to the Consortium Participants' total grades 9-12 enrollment as of the Fall count date or other count approved by the Board. During a conference of Participants scheduled by the Board in April of each year, Participants may swap Program positions, thereby obtaining adjustment of their allocated positions in Programs, increase or reduction, to reflect such swapped positions between Participants. By May 15 each Participant shall notify the Consortium of that Participant's expected usage of student positions in each Program allocated to it for the following school year or the Participant's intention to hold and remain fiscally responsible for such positions for possible later usage by Participant students rather than permit re-allocation of the unused positions. Thereafter until June 15 any not-to-be-used student positions may be reallocated to interested Participants. If student positions are available after all Participant needs have been met, these positions may be open to students in non-Consortium school districts on a tuition basis. Participant students shall receive preferences for enrollment over non-Consortium students prior to June 15. After June 15th the Consortium administrator is authorized to fill student positions on a first come, first served basis.
3.3 Reduction of Participant Allocated Positions by Swap or Reallocation. The number of positions allocated to a Participant for Cost apportionment purposes shall be reduced by positions swapped to another Participant and added to that other Participant's allocated positions, or when positions have been reallocated to other Participants or non-Consortium students in accordance with Section 5.2. In the event of reallocated positions, shall be a reduction to the allocated positions of under-subscribed Participants in the same proportion as their original allocation.

Example for clarification: 30 total positions - each Participant allocated 10 positions. Participant "A" uses 8 positions. Participant "B" uses 10 positions. Participant "C" uses 12 positions. Participant "A" is obligated for $8 / 30$ Costs. Participant " $B$ " is obligated for $10 / 30$ Costs. Participant " C " is obligated for $12 / 30$ of Costs.

## ARTICLE IV

## BUDGET AND FINANCE

4.1 Fiscal Year. The fiscal year of the Consortium shall be from July 1 through June 30 of each year.
4.2 Budget and Reports. The budget will be prepared by and administered by the Fiscal Agent. The Board must approve the budget prior to its implementation. The Fiscal Agent shall report to the Board periodically or as requested by the Board regarding the financial status and condition of the Consortium, but no less than annually.
4.3 Receipt of Funds. The Fiscal Agent is authorized to apply for, receive and administer all "added cost" funds, categorical funds and grants (state or federal) attributable to Programs, excluding foundation grants or general student membership allowances. The Fiscal Agent may identify and secure grant moneys and other funds as directed by the Board. The Fiscal Agent shall collect and expend on behalf of the Consortium all such funds attributable to Programs.
4.4 Net Costs. Only net Costs are to be allocable to Participants. Net Costs shall be determined by subtracting from Costs all categorical or "added-costs" funding received by the Consortium from State, federal, and other special reimbursement funding attributable to Programs as determined by the Board.
4.5 Apportionment of Costs of Allocated Positions. Each Participant shall be charged Program Costs based on the "per student hour", or "usage factor" basis for each Program. Cost per student hour for each Program, multiplied by the number of student hours for the Program positions allocated to that Participant (after adjustment for swapped or reallocated positions), shall be billed to and paid by that Participant. Non-Consortium school district student tuition will be calculated as provided by applicable law.

### 4.6 Consortium Costs Reimbursed to Participants or Offset Against Their Financial

Obligations. Program Costs incurred by a Participant, whether as Participant, Fiscal Agent or Operating District, shall be reimbursed to that Participant or offset against its financial obligations to the Consortium, subject to Board approval, and may include, but not be limited to, the following:
(a) Instructional staff salaries, fringe benefits and related compensation costs.
(b) Administrative staff salaries, fringe benefits and related compensation costs.
(c) Placement and guidance staff salaries, fringe benefits and related compensation costs.
(d) Special populations support staff salaries, fringe benefits and related compensation costs.
(e) Textbooks, audio-visual, and other instructional supplies and materials.
(f) Instructional equipment, maintenance, purchase, lease and replacement. When equipment is used jointly for Programs and other Operating District purposes, the costs shall be prorated.
(g) Class-related transportation (not to or from Programs).
(h) In-service and training.
(i) Instructional travel and expenses.
(j) Clerical and office expenses.
(k) Other direct career and/or technical education costs.
(l) Expenses for the administration of the Consortium, including accounting, attorney, consultant and insurance costs, and other expenses of such nature.
4.7 Non-Allocable Costs. Heat, power and other utilities as are necessary for the maintenance, upkeep and repair of facilities utilized in connection with Programs shall be absorbed by the Operating Districts, and shall not be allocable to Participants.
4.8 Billing. Billings to each Participant shall be made promptly following the Fall state school aid membership count based upon the budget, including Cost allocations. One-half of the bill shall be payable by Participants to the Fiscal Agent no later than December 31. A second billing, adjusted for budget revisions, including any adjusted Cost allocations, shall be made by April 30 and payable by Participants no later than June1.
4.9 Capital Costs. Costs for capital improvements and acquisition of equipment shall be treated as follows:
(a) The Consortium shall have authority to undertake and approve its own expenditures for capital improvement or acquisition of equipment in connection with Programs.
(b) Equipment, material or other personal property owned and on the inventory of any Operating District prior to this Agreement and not purchased with Consortium funds shall remain the sole and exclusive property of the Operating District, and shall not be considered property of the Consortium or any other Operating District or Fiscal Agent. Equipment, material or other personal property acquired by an Operating District with its funds during the term of this Agreement shall similarly remain the sole and exclusive property of that Operating District.
(c) Equipment purchased from Consortium funds shall be Consortium property in accordance with this Agreement. The Consortium may offer a Participant the opportunity to purchase the equipment at its appraised value.
4.10 Accounting and Audits. The Fiscal Agent shall be responsible for the proper accounting of funds generated, received and expended in accordance with applicable law, state accounting requirements, this Agreement and any policies or procedures adopted by the Board. Consortium funds shall be audited as part of the Fiscal Agent's regular audit, or separately if so determined by the Board. Funds of the Consortium will be handled according to standard accounting procedures and deposited with depositories as determined by the Fiscal Agent. The Board may require bonding for any Fiscal Agent personnel handling Program Revenues.

## ARTICLE V

## OPERATION AND OPERATING DISTRICTS

5.1 Employer Status. Each Operating District shall retain all status and identity as the employer of personnel hired and assigned by it to Programs operated by that Operating District. Rights retained by the Operating District as employer shall include, but not be limited to, the following:
(a) The right to select, hire and separate employees utilized by the Operating District in the operation of a Program.
(b) The right to evaluate, supervise, discipline, manage and otherwise regulate the activities and performance of employees utilized by the Operating District in the operation of a Program, and to control the manner in which the work of such individuals is performed.
(c) The responsibility for all payment of wages and other benefits and compensation to such employees, including the responsibility for satisfaction of statutorily required or related benefits including, but not limited to, insurance required under the

Workers' Disability Compensation Act, insurance or reimbursement required under the Michigan Employment Security Act, and retirement contributions mandated pursuant to the Michigan Public School Employees Retirement Act.
(d) The responsibility for formation, regulation, modification and/or termination of all contractual relationships, whether through individual employment agreement(s) or collective bargaining agreement(s), in any way pertaining to employees of the Operating District utilized in connection with operation of a Program.
(e) Without limitation of the above, when an Operating District conducts a Program, that Operating District shall perform the responsibility of "fiscal agent" for purposes specified in and as defined in Article III, Section 1(3) of the Teachers' Tenure Act. All employment conditions, whether or not specifically designated above, for employees utilized in operation of a Program shall be the sole and exclusive responsibility of the Operating District for that Program. Each Operating District shall be responsible that employees utilized in a Program conducted by that Operating Agent shall be employees hired by it and not by any other Participant.
5.2 Student Conduct and Discipline. Students enrolled in Programs are subject to the policies and rules and regulations of the Operating District or transporting Participant during the time they are in attendance at, or being transported to, Programs. The building Principal (or other designated administrator) of an Operating District shall have the authority to suspend or otherwise discipline any student in attendance at Programs operated by that Operating District, in accordance with applicable law and the published and distributed policies and rules of the Operating District pertaining to student rights and responsibilities. The disciplinary policies and rules and procedures to be applied by the Operating District to students of other Participants or non-Consortium districts shall be the same as those applied to students of the Operating District.
5.3 General Operating District Responsibilities. Each Operating District shall be responsible for Programs operated by it as follows:
(a) Employing and supervising all personnel necessary to the delivery of the Programs.
(b) Providing utilities and custodial services.
(c) Maintaining and improving physical facilities.
(d) Maintaining, on a basis comparable to its record keeping for its students in regular secondary programming, appropriate records of student attendance, behavior, progress and achievement as may be required by applicable law or Board action, and submitting such records to the Participant district of residence or other appropriate party for reporting purposes.
(e) Enforcing student policies and discipline.
(f) Requesting and utilizing or disbursing equipment and supplies.

## ARTICLE VI

## FISCAL AGENT AND AFFAIRS

6.1 Designation of Fiscal Agent. The Fiscal Agent shall be designated by the Board, which designated Fiscal Agent as of the date of this Agreement is Saline Area Schools. Designation of the Fiscal Agent shall be subject to annual review by the Board with at least 60 day notice to the serving Fiscal Agent. Any termination of the Fiscal Agent shall be part of the same action/vote of the Board whereby a Participant which is willing to so serve is also designated as successor Fiscal Agent
6.2 Responsibilities. The Fiscal Agent shall be responsible for the fiscal, legal and day-to-day administrative affairs of the Consortium.
6.3 Fiscal Authority. The Fiscal Agent's fiscal duties and responsibilities are set forth elsewhere in this Agreement, particularly Article IV, Budget and Finance.
6.4 Contracting Authority. The Fiscal Agent is authorized to enter into contracts for goods and services within budget amounts authorized by the Board or to the extent expressly authorized by the Board. With respect to operation of Programs the Fiscal Agent may contract for the Consortium with the Operating Districts, and subject to Board authorization and applicable law, may contract with other Michigan K-12 or intermediate school districts which are not Participants, Michigan Community Colleges, other post-secondary educational institutions, and private non-profit or for-profit entities which operate career and technical education programs.
6.5 Administrative Responsibilities. Except to the extent the Fiscal Agent is also designated as Operating District for Programs, the Fiscal Agent shall not be responsible for the operation of Programs. The Fiscal Agent shall have conduct, control and authority over the day-to-day administration of the Program, such administrative responsibilities including, but not limited to, the following:
(a) Development and implementation of Programs and budgets.
(b) Implementation of rules and regulations for Programs.
(c) Promotion of compliance by the Operating District with applicable law and all local, state, and federal guidelines, Board rules and policies, and any applicable contract or grant requirements, with respect to the operation of Programs.
(d) Consultation with Operating Districts, Participants, and their personnel regarding operation of Programs.
6.6 Administrator/Director. The Board shall select an administrator or director of the Consortium who shall be an employee of any Participant and who shall work full-time on Consortium affairs. The Board in consultation with the employing Participant shall determine the title, compensation and duties of the Consortium administrator/director. The Consortium
administrator/director shall be accountable to the Board for the administration of the Consortium, and shall report to the Board at each of its meetings. The Superintendent of the Fiscal Agent shall act on behalf of the Board with the Consortium administrator/director concerning day-to-day point-of-contract, oversight and confidential communications.
6.7 Administrative Staff. The Board shall select any necessary administrative or secretarial support staff to the Consortium administrator/director, which support staff shall be employees of any Participant, in accordance with terms determined by the Board in consultation with the employing Participant. The Fiscal Agent shall have the exclusive authority to select and manage employees involved in the direct handling and management of Consortium funds.
6.8 Expense Reimbursement. In recognition of and as reimbursement for the administrative expenses to be incurred by the Fiscal Agent in connection with this Agreement, the Fiscal Agent shall be entitled to retain six percent ( $6 \%$ ) of state categorical or "added costs" funds applied for and received by the Consortium. This percentage amount retained by the Fiscal Agent shall be subject to annual review and adjustment by action of the Board, but shall not be less than $6 \%$ without the consent of the Fiscal Agent. Prior to retention of such Funds, the Fiscal Agent shall make a written report to the Board of the Consortium setting forth the basis and calculation of the reimbursement/retention amount.

## ARTICLE VII

## INDEMNIFICATION AND INSURANCE

7.1 Indemnification. Each Participant, whether as Participant, Operating District, or Fiscal Agent, shall be solely and entirely responsible for acts or omissions attributable to it or its officers, employees, agents, subcontractors, or students during the performance of this Agreement. To the extent permitted by law, each Participant, as Participant, Operating District, or Fiscal Agent, holds harmless and indemnifies the other Participants, whether as Participant,

Operating District or Fiscal Agent, for any claim, suit, damage, or cause of action, including the defense thereof, resulting or due to any action or inaction by the indemnifying Participant, or its officers, employees, agents, sub-contractors, or students in respect of the Consortium, the Programs, or this Agreement.
7.2 Insurance. Each Participant, whether as Participant, Operating District, or Fiscal Agent, shall maintain insurance covering risks associated with its obligations under this Agreement, generally as follows:
(a) Workers' Compensation and/or other employer's liability insurance which meets Michigan statutory requirements.
(b) Comprehensive general liability disability insurance.
(c) Comprehensive transportation vehicle liability insurance.
(d) Professional liability insurance.
(e) Professional errors and omissions insurance.
7.3 Amounts and Proof of Insurance. The Board may require minimum amounts for the foregoing insurance coverages and may require proof of such insurance in the form of certificates of insurance, including sufficient Board notification for material changes in coverage and naming Participants as additional insureds, or opportunity to review the actual insurance policies.

ARTICLE VIII

## THE PARTICIPANTS

8.1 Admission of New Participants. Subject to applicable law, any school district may be admitted to Consortium membership as a Participant with the approval of the Board, and approval by the State Board of Education to the extent required in Section 690 of the Revised School Code.
8.2 Limitations on Participant Withdrawal. A Participant may individually terminate its participation in this Agreement upon six months written notice to the Board, and upon full
payment of its financial obligations to the Consortium and its continuing compliance with its obligations under this Agreement through the effective date of such termination. Such termination shall not take effect until one year after notice of termination plus any time necessary to effectuate the termination at the end of an academic year, except to the extent the Board may permit an earlier effective date of termination. Any Participant terminating its participation shall forfeit its interest in Consortium property, provided that if the Consortium is dissolved within three years of the effective termination date of the Participant's participation, then that Participant shall share in the allocation of Consortium property on the basis of the three year average usage factor provided in Section 10.3.

## ARTICLE IX

## TERM

9.1 Term. This Agreement shall become effective as of the date of its execution by the Participants and shall be in effect until June 30, 2021, subject to provisions of this Agreement with respect to withdrawal, dissolution, or amendment. This Agreement shall continue in effect after the stated expiration date until completion of winding up the affairs of the Consortium as provided in this Agreement.
9.2 Dissolution. Dissolution of the Consortium shall require six months written notice to the Board, a majority vote of the Board, provision reasonably satisfactory to the Fiscal Agent for fulfillment of obligations of Participants to each other and to any third parties, and shall not take effect until one year after notice for dissolution plus any time necessary to effectuate the dissolution at the end of an academic year, except to the extent the Board unanimously approves an earlier dissolution date. During such time the Fiscal Agent and Board may proceed to wind up the affairs of the Consortium.
9.3 Winding Up and Property Allocation. Upon or pending expiration of the Agreement or dissolution of the Consortium, the Board and the Fiscal Agent shall proceed to wind up the affairs of the Consortium. The Fiscal Agent shall pay Consortium liabilities and execute appropriate conveyances of interests in any Consortium property or moneys as determined by the Board and subject to the provisions of this Agreement. Any remaining Consortium property, in cash or in kind, shall be distributed to Participants on the basis of Participants' Programs usage on average for the previous three years. Upon effective distribution of Consortium property and otherwise winding-up the affairs of the Consortium, the Fiscal Agent shall file with Consortium records a written instrument stating the effective date of dissolution, and notice all Participants by copy of such instrument. Any disputes among Participants, the Fiscal Agent or the Board as to respective rights and obligations for winding up of Consortium affairs, including failure to reach agreement as to winding up within 30 days of expiration of this Agreement, shall be resolved under the Dispute Resolution provisions of this Agreement.

## ARTICLE X <br> AMENDMENT AND WAIVER

10.1 Entire Agreement. This Agreement contains all of the terms of the Agreement among the Participants with respect to the Consortium, and the Programs, and supercedes all prior and contemporaneous agreements and understandings, oral or written, with respect to the Consortium and the Programs.
10.2 Amendment. Any amendment of this Agreement shall be in writing and executed by all then Participants. Any amendment shall be filed with the State Superintendent of Public Instruction to the extent required by Section 690 of the Revised School Code.
10.3 Waiver. Failure to enforce or insist upon compliance with any of the terms or provisions of this Agreement shall not constitute a general waiver or relinquishment of any terms or provisions of this Agreement.

## ARTICLE XI

## DISPUTE RESOLUTION

11.1 Matters to be Submitted to Arbitration. The Participants shall endeavor to resolve all disputes and controversies through discussion by the Board. If such disputes and controversies cannot be resolved through discussion by the Board, all disputes and controversies of every kind and nature among any Participants to this Agreement arising out of or in connection with the performance of this Agreement, or as to the validity, meaning, performance, enforcement, breach, or termination/dissolution of either this Agreement, or the rights and obligations of the Participants among themselves with respect to this Agreement, shall be submitted to arbitration pursuant to the procedure set forth in this article.

### 11.2 Procedure.

(a) Any Participant may demand such arbitration in writing following 30 days after the controversy has been submitted to the Board, which demand shall include the name of the arbitrator nominated by the Participant demanding arbitration, together with a written statement of the matter in controversy.
(b) Within 10 days after receipt of such demand, the other Participants(s) shall either consent to the appointment of the arbitrator nominated by the Participant demanding arbitration, or in default of such naming, the dispute shall be referred to the American Arbitration Association for the selection of the arbitrator.
(c) The arbitration costs of each Participant shall be borne by that Participant. The arbitration costs of the arbitrator shall be shared equally by the Participants to the arbitration dispute.
(d) The arbitration hearing shall be held within Washtenaw County, Michigan, upon at least 30 days advance notice to the Participants.
(e) The Commercial Arbitration Rules and procedures of the American Arbitration Association shall be utilized in the arbitration hearing to the extent that these are not inconsistent with Michigan law (MCL 600.5001; MSA 27A.5001) and court rule (MCR 3.602). The law of evidence of the State of Michigan shall govern the presentation of evidence at such hearing.
(f) The arbitration hearing shall be concluded within 30 days unless otherwise ordered by the arbitrator, and the award on the hearing shall be made within 60 days after the close of the submission of evidence.

### 11.3 Effect of Arbitration Award.

(a) An award rendered by an arbitrator appointed under and pursuant to this Agreement, which may include an allocation of arbitration costs different than as provided in this Agreement to favor a prevailing party, shall be final and binding on all Participants to the proceeding, and judgment on the award shall be rendered and enforceable in the Circuit Court for Washtenaw County.
(b) The arbitrator shall be responsible not to alter, change, amend, modify, add to, or
subtract from any of the provisions of this Agreement.

### 11.4 Arbitration as Bar to Suit.

(a) The Participants stipulate that the provisions of this Agreement shall be a complete defense to any suit, action, or proceeding instituted in any federal, state, or local court or before any administrative tribunal with respect to any controversy or dispute arising between or among them under this Agreement and which is arbitrable as set forth in this Agreement.
(b) The arbitration provisions of this Agreement shall, with respect to such controversy or dispute arising hereunder, survive the termination or expiration of this Agreement.
(c) With respect to any dispute or controversy that is made subject to arbitration
under
the terms of this Agreement, no suit at law or in equity based on such dispute or controversy shall be instituted by any Participant, except to enforce the award of the arbitrator.

## ARTICLE XII

## APPLICABLE LAW

12.1 Meaning of "Applicable Law". The term "applicable law" as used in this Agreement means:
(a) Generally, all federal, state, and municipal laws and regulations, and judicial or administrative determinations, applicable to this Agreement, the Consortium, the Programs, and the funding, administration, and operation thereof.
(b) In particular, but not limited to, the Revised School Code (1976 PA 451; MCL 380.1 et seq; MSA 15.4001 et seq), and the State School Aid Act (1979 PA 94; MCL 388.1601 et seq; MSA 15.1919 (901) et seq).
12.2 Change in Applicable Law. The foregoing applicable law includes any amendments, and any superceding or replacement law having substantially comparable purpose. In the event of any change in applicable law which requires a material change in Participant obligations, then at the request of any Participant, this Agreement shall be renegotiated, or a Participant terminated, or the Consortium dissolved in accordance with the provisions of this Agreement.

## ARTICLE XIII

## MISCELLANEOUS

13.1 Notices. All notices, bills, or other communications to a Participant whether as Participant, Operating District or Fiscal Agent, required or permitted under this Agreement, shall be in writing and shall be deemed to be duly given on the day of service if served personally, or by confirmed facsimile or e-mail delivery (if facsimile or e-mail addresses are provided by that Participant), upon the Participant to whom notice is given, or on the day after delivery to the United

States

Postal Service for regular mail service, or to a courier service, to the attention of the Participant's Superintendent and/or Board of Education as applicable, at its address as listed alongside its signatory lines at the end of this Agreement. A Participant may change its address(es) by notice in this same manner. Notice to the Consortium or its Board shall be to the Fiscal Agent, and the Fiscal Agent shall as necessary promptly transmit such notice to Board members.
13.2 Non-Discrimination. All Participants shall comply with applicable law prohibiting discrimination and, in accordance therewith, no person, on the basis of race, color, religion, national origin, ancestry, age, gender, height, weight, marital status or handicap, political affiliation or belief, shall be discriminated against, excluded from enrollment, employment or other participation in, denied the benefits of, or otherwise be subjected to discrimination in any Program or other Consortium activity. Any contract of the Consortium, any Operating District or the Fiscal Agent, in connection with the performance of this Agreement, shall contain the non-discrimination covenant which is required to be included in such contracts, according to the laws of the State of Michigan.
13.3 Successors and Assigns. The terms and conditions of this Agreement shall be binding upon the successors or assigns of any Participant. No Participant may assign or transfer any of its rights under this Agreement in whole or in part without prior written notice to and the prior written consent of the Board. This Agreement shall inure to the benefit and shall be binding upon the successors and permitted assigns of the Participants.
13.4 Headings and Titles. The headings and titles in this Agreement are for convenience only and shall not be considered a part of or used in the interpretation of this Agreement.
13.5 Severability. The unenforceability of any provision of this Agreement shall not affect the enforceability of the remaining provisions of this Agreement, and to this end, the provisions of this

Agreement are severable.
13.6 Governing Law. The Agreement shall be governed by and enforced in accordance with the laws of the State of Michigan.
13.7 Counterparts. This Agreement may be executed in counterparts separately by each Participant, each of which counterparts shall be deemed an original, and all of which shall constitute one and the same instrument.
13.8 Further Matters. Each Participant (whether as Participant, Operating District, or Fiscal Agent) agrees to perform such additional acts and execute such additional documents as are reasonably necessary to carry out this Agreement.

22-Chelsea
13.9 Signer's Representation. Each signer of this Agreement personally represents and warrants that this Agreement has been expressly approved by the Board of Education of the Participant on whose behalf this Agreement is signed, and that she/he has been expressly authorized to sign this Agreement.

## South and West Washtenaw Consortium Agreement

## Chelsea School District:

## Dated:

## President

## Secretary

## Superintendent

Meeting Date of Board Action:

## Address:

500 E. Washington St.
Chelsea, MI 48118
Fax:
(See Notice Section 14.1)

## E-Mail:

(See Notice Section 14.1)

22-Dexter
13.9 Signer's Representation. Each signer of this Agreement personally represents and
warrants that this Agreement has been expressly approved by the Board of Education of the Participant on whose behalf this Agreement is signed, and that she/he has been expressly authorized to sign this Agreement.
South and West Washtenaw Consortium Agreement

## Dexter Community Schools:

## President

## Secretary

## Superintendent

Meeting Date of Board Action:
$\qquad$

## Dated:

$\qquad$
$\square$
$\qquad$
$\square$

## Address:

7714 Ann Arbor Rd.
Dexter, MI 48130
Fax:
(See Notice Section 14.1)
E-Mail:
(See Notice Section 14.1)

## 22-Lincoln

13.9 Signer's Representation. Each signer of this Agreement personally represents and warrants that this Agreement has been expressly approved by the Board of Education of the Participant on whose behalf this Agreement is signed, and that she/he has been expressly authorized to sign this Agreement.

## South and West Washtenaw Consortium Agreement

## Lincoln Consolidated Schools:

## President

## Secretary

## Superintendent

Meeting Date of Board Action:

## Address:

8970 Whittaker Road
Ypsilanti MI 48197
Fax:
(See Notice Section 14.1)
E-Mail:
(See Notice Section 14.1)

22-Manchester
13.9 Signer's Representation. Each signer of this Agreement personally represents and
warrants that this Agreement has been expressly approved by the Board of Education of the Participant on whose behalf this Agreement is signed, and that she/he has been expressly authorized to sign this Agreement.

## South and West Washtenaw Consortium Agreement

## Manchester <br> Community Schools:

## Dated:

## President

## Secretary

## Superintendent

Meeting Date of Board Action:

## Address:

410 City Road
Manchester, MI 48158

## Fax:

(See Notice Section 14.1)

## E-Mail:

(See Notice Section 14.1)

22-Milan
13.9 Signer's Representation. Each signer of this Agreement personally represents and warrants that this Agreement has been expressly approved by the Board of Education of the Participant on whose behalf this Agreement is signed, and that she/he has been expressly authorized
to sign this Agreement.
South and West Washtenaw Consortium Agreement

## Milan Area Schools:

## President

## Secretary

## Superintendent

## Meeting Date of Board Action:

## Dated:

$\qquad$
$\qquad$

## Address:

100 Big Red Drive
Milan, MI 48160

## Fax:

(See Notice Section 14.1)

## E-Mail:

(See Notice Section 14.1)

22-Saline
13.9 Signer's Representation. Each signer of this Agreement personally represents and warrants that this Agreement has been expressly approved by the Board of Education of the Participant on whose behalf this Agreement is signed, and that she/he has been expressly authorized to sign this Agreement.

## South and West Washtenaw Consortium Agreement

Dated:

## President

## Secretary

## Superintendent

Meeting Date of Board Action:

## Address:

7265 Saline Ann Arbor Road Saline, MI 48176

## Fax:

(See Notice Section 14.1)
E-Mail:
(See Notice Section 14.1)

## Technology Department

- Print Management System (Papercut).
o The technology department is asking board approval to purchase and implement a print management system for the district. This system will enable Lincoln to accurately determine the cost of and tracking of printing throughout the entire district. This system will additionally bring about modern features and convenience for teachers and staff such as follow me printing; or card reading print job releases. These type of features will reduce printing waste and will help reduce the cost of printing to the district.

0 This system's one time implementation cost is $\$ 19,153.70$. With a 3 year licensing, maintenance and tech support cost of $\$ 4,975.76$. This licensing will require renewal every 3 years. The total cost is $\$ 24,129.46$.

## - E-Rate (Middle School)

o Asking board approval for the middle school's network infrastructure upgrade. In the next two years; technology is developing a plan to deploy enough mobile devices to each student throughout the district. Introducing over 3000 devices burdens the network infrastructure requiring increased network bandwidth and services; the aging network infrastructure must be upgraded in order to meet this demand. Leveraging E-Rate we are looking at a 2 year phased plan for schools years 19-20 and 20-21 to completely overhaul and upgrade all the network switches in each building across the district starting with the middle school and adding redundant power systems to assist in continual power availability through power outages.
o Bids include (my recommendation is highlighted):

| Bid Company | Price | E-Rate | Cost to <br> LCS | Brand | Notes |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Sentinel | $\$ 107,754.47$ | $\$ 86,203.58$ | $\$ 21,550.83$ | Cisco (9200) | includes installation and <br> repatching |
| Hi-Tech | $\$ 69,488.79$ | $\$ 55,591.03$ | $\$ 13,897.76$ | Extreme <br> Networks | Extreme networks (did not <br> include MDF) |
| SHI | $\$ 69,639.00$ | $\$ 55,711.20$ | $\$ 13,927.80$ | Cisco <br> $(2960 X)$ | Does not include installation or <br> configuration |
| Acomm | $\$ 80,873.15$ | $\$ 64,698.52$ | $\$ 16,174.63$ | Cisco <br> $(2960 X)$ | Does not include maintenance |$|$| Electronaca |
| :--- |
| $\$ 49,223.50$ |$\$ 39,378.80 ~ \$ 9,844.70$ Ruckus | No licensing or maintenance |
| :--- |
| costs included |

## - Upgrade Network Hosts (2 of 3) and SAN storage

o Asking board approval to upgrade 2 of 3 network server hosts with bond funds. This will include upgrading the storage area network (SAN). These 2 hosts are nearing 10 years in age; 4 years beyond their recommended service date and 3 years beyond the manufacturer's end of life support. These systems host several of the districts network services to include the HVAC system, staff/teacher storage drives, printer services, meal magic services, transportation services, among several other systems. These systems are critical in keeping Lincoln's network operations and services functional (my recommendation is highlighted).

| Company | Price | Brand |
| :--- | :--- | :--- |
| Sentinel | $\$ 36,710.00$ | NetApp |
| CDW | $\$ 60,119.88$ | HP and Nimble |
| Sehi | $\$ 46,331.08$ | HP and Nimble |

## PRINT MANAGEMENT SYSTEM

| Konica Minolta Papercut Education Quotation |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Item Number | Product Description | Price Each |  | \# of Devices | Total |  |
| PCMFEKM25 | PC MFD EMB KM EDUGOV 25-49 PER DEV | \$ | 290.10 | 37 | \$ | 10,733.70 |
| AMS1 | ACDI M\&S YEARS 1 |  |  |  | \$ | 2,305.84 |
| AMS3 | ACDI M\&S YEARS 1,2 \& 3 |  |  |  | \$ | 4,975.76 |
| 7640019597 | Solutions Engineer Local Solutions Installation and Deployment (per hour) (2 hours server install, 1 hour mobility install, 1 hour admin training) | \$ | 180.00 | 4 | \$ | 720.00 |
| 7640019485 | KMBS Professional Project Services (\$100 per device); inbcludes tinme to activate card readers | \$ | 1.00 | 7400 | \$ | 7,400.00 |
|  | Other print servers* | \$ | 100.00 | 3 | \$ | 300.00 |
|  | *NOTE: If any other servers are involved (ie. print server) add \$100/server. |  |  |  | \$ | - |
|  |  |  |  |  | \$ | - |
|  |  |  |  |  | \$ | - |
|  |  |  |  |  | \$ | - |
|  |  |  |  |  | \$ | - |
| TOTAL: |  |  |  |  | \$ | 24,129.46 |

## MIDDLE SCHOOL NETWORK BIDS



A PROPOSAL TO
Lincoln Consolidated Schools
Submitted By:
Sentinel Technologies, Inc.
SPIN \#: 143008231

NOVEMBER $26^{\text {TH }}, 2018$
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## General Contact Information

## CUSTOMER CONTACT INFORMATION

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Director of Technology
Lincoln Consolidated Schools
734.484.7614
jacksonn@lincolnk12.org

SENTINEL CONTACT INFORMATION

## Gary Ford

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gford@sentinel.com

## Keith Barra

Sr. Solutions Architect
4220 Varsity Drive, Suite F, Ann Arbor, MI 48108
734.794.5700 ext. 5717 fax 734.794.5701
kbarra@sentinel.com

## Cover Letter

November 26, 2018

Nik Jackson
Director of Technology
Lincoln Consolidated Schools
8970 Whittaker Rd., Ypsilanti, MI 48197

Dear Nik,
Sentinel Technologies, Inc. is pleased to submit a solution in response to your request for proposal for Network Switching and UPS. At Sentinel we've always taken the lead. Since 1982, Sentinel Technologies has been recognized as a premier business technology services provider dedicated to delivering the highest quality IT solutions, customer service and support. Even as our services have spanned generations of technology, Sentinel has stayed at the forefront of IT developments and maintained a singular focus on providing practical and innovative solutions.

With single-source accountability, Sentinel processes and teams can efficiently address a range of IT needs from communications, to data center, to cloud and managed services. Our proven success has allowed us to expand from our original charter of providing technology maintenance services to our current standing as one of the leading IT services and solutions provider in the U.S.

At Sentinel, we understand technology is a "living, breathing" organism that is continually changing and evolving to better meet the demands of business. We call it "Living Technology". However, the term not only applies to how technology adapts to better serve business, it also describes our culture at Sentinel. Because here, we are "living technology" everyday -it's part of our DNA. Customizing technology to enhance the companies we serve is our life. Therefore, we remain dedicated to always be looking forward in discovering how the latest technological advancements can translate into tangible benefits for our clients. For us, "always involved" means providing the complete solution; from inception - to production turn-up of the solution - to post-install support model.

Sentinel makes substantial investments in keeping the training of our technical, sales and design team members up to date. We possess hundreds of vendor technical certifications and continuous technical education and training is a way of life. This ensures we have the technical and business expertise to deliver on our promise. We also we spend numerous hours in the computer lab applying and testing theory before we go to the customer site. This combination of classroom and lab training ensures we are properly trained and have already gone through much of the learning curve - the result is we know how to respond when the unexpected occurs.

Sentinel possesses over 2,400 technical certifications from our manufacturer partners. Applicable to this proposal, Sentinel currently has 446 individual Cisco Certifications:

- CCIE - 20, CCDP - 12, CCDA - 24, CCNA - 106
- CCNP - 50, CCSP - 2, Cisco Data Center - 18
- $50+$ Unified Communications Specialist
- Certifications
- $100+$ Sales and Design certified

As an organization, Sentinel has been recognized by our partners as a premier technology integrator. Some of our more notable awards include:

- Recipient of Cisco Customer Satisfaction Excellence Award for six straight years.
- Best year over year performance in Central Operations District.
- Best year over year performance U.S. Regional VAR.
- Best of AVVID Show Award in Customer Satisfaction for Sentinel's IQ for Education application suite for Cisco IP phones.
- A warded Cisco "Global IP Communications Partner of the year".
- A warded Cisco "Great-Lakes-Region, Partner of the year".
- A warded Cisco "Central Region IP Communications - Top Partner".
- A warded Cisco "Central Region Partner Summit - Partner of the Year".
- Awarded Cisco Wireless "Excellence in Partnership".
- Six time HP Service Excellence Award Winner.

Since the inception of Sentinel in 1982, the company has abided by a simple philosophy - "happy and motivated employee's equal happy customers". To that end, Sentinel has been vigilant in creating a work environment that encourages creativity, fosters growth and rewards success. Sentinel has received independent recognition for the company's ability to create an outstanding work environment. The company has been recognized as one of Chicago's Best Places to Work by both the Chicago Tribune and Crain's Chicago Business and the company has received hundreds of letters of recommendation from national and international customers for the outstanding support delivered by the Sentinel team.

Sentinel is committed to producing high quality results as efficiently as possible for our customers. This is why we have embraced professional project management as the cornerstone of every project we undertake. Sentinel's approach to Project Management incorporates a unique blending of both Strategic and Tactical monitoring and control techniques thus realizing the "how" of the work we perform. We have achieved this via formal planning techniques and sophisticated virtualized work-flows - "Guides to Assembly" which are real mechanisms that help guide project participants through communication channels and work assignments in order to realize task sequence, manage risk, and avoid re-work.

Sentinel's Enterprise Project Management Organization has a large core of PMP certified project managers who work with our customer and the assigned Sentinel technical project team to ensure we deliver on our promise. Sentinel's EPMO utilizes tools such as Microsoft SharePoint Portal and Organizational Project Management Maturity Model (OPM3) to deliver optimum results.

Thank you for the opportunity to respond to your request for proposal. I look forward to working with you in the future.

Sincerely,


Gary Ford

## Executive Summary

Sentinel Technologies is pleased to present our proposal to Lincoln Consolidated Schools under SPIN 143008231. The pricing quoted provides special one-time provisions from our manufacturer partner, Cisco. Our companies have partnered for many years which has allowed the two companies to bring our strengths together for a common goal.

Sentinel Technologies is a Master Certified Gold Cisco Partner. Please see more detail contained within our proposal. We employ full time engineers and project managers (not contractors) which means that the district will have a high level of continuity and accountability from Sentinel.

Sentinel Technologies has decades of experience not only with Network Electronics, but also specifically installing Cisco Network Infrastructure in schools within the E-Rate program.

In this proposal, we have included specific Michigan K-12 school references that have completed projects using E-Rate funds for your review. Please contact these references to learn of Sentinel's outstanding work and reputation.

We look forward to working with you and are happy to answer any questions about our technical design, scope of work and qualifications.

## Sentinel Technologies Overview

For more than 36 years, Sentinel Technologies has been recognized as a premier business technology services provider dedicated to delivering the highest quality Customer service and support. Even as our services have spanned generations of technology, Sentinel has stayed at the forefront of IT developments and maintained a singular focus on providing practical and innovative solutions. With single-source accountability, Sentinel processes and teams can efficiently address a range of IT needs - from end-to-end solutions to targeted applications. Our proven success has allowed us to expand from our original charter of providing technology maintenance services to our current standing as one of the leading IT services and solutions provider in the U.S.

## Cisco Gold Direct Partner

## Four Cisco Masters Certifications

Cisco Southwest Territory Partner of the Year 2013, 2014, 2015, 2016 \& 2017
Cisco 2015 SLED Partner of the Year
Cisco Worldwide Partner of the Year 2003
Cisco IP Communications Partner of the Year Multiple Years

To see more, go to Cisco.com, search for partner locator, enter Sentinel Technologies, Inc.

SENTINEL TECHNOLOGIES, INC.
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## SSAE 16 SOC 2, Type II Attestation

Standing at the apex of Sentinel's myriad awards, honors and certifications is its SSAE 16 Service Organization Control (SOC) 2, Type II Attestation which has been undertaken annually by the nationally-renowned auditing firm Plante Moran, PLLC for the past three years. The SOC 2, Type II attestation is the highest and most rigorous in the SSAE 16 portfolio of audits, evaluating Controls and Processes that encompass the Five Trust Service Principles of Security, Availability, Processing Integrity, Confidentiality and Privacy.

Why should this matter to you? The SSAE 16 attestation provides independent validation and assurance that Sentinel is in compliance with best practices regarding items of critical importance to you -- security, confidentiality, data protection, project management and IT strategic solutions, to name a few. If you are seeking consulting or services support for your IT environment, the SOC 2, Type II attestation should be one of the most important factors in your evaluation.


The SSAE 16 Attestation is a standard that was created by the American Institute of Certified Public Accountants (AICPA) in 2010 to replace the SAS 70 certification process, and expand reporting to the effectiveness of a service organization's controls relating to operations and compliance.

# Sample of Our Michigan Education Customers 

Akiva Hebrew Day School<br>Ann Arbor Public Schools<br>Brighton Area Schools<br>Chippewa Valley School<br>Dearborn Public Schools<br>Detroit Public Schools<br>Dexter Public Schools<br>Genesee County Intermediate School District<br>Hartland Community Schools<br>Hemlock Public Schools<br>Ida Public Schools<br>Ingram Independent School District<br>Jefferson Public Schools<br>L'Anse Creuse Public Schools<br>Lenawee County Intermediate School District<br>Leupp Schools, Inc.<br>Livonia Public Schools<br>Monroe County Intermediate School District<br>Northville Public Schools<br>Pinckney Community Schools<br>Saginaw Public Schools<br>Saginaw Township Community Schools<br>Southlake Public Schools<br>Van Dyke Public Schools<br>Walled Lake Public Schools<br>Warren Woods Consolidated Schools<br>West Bloomfield School District<br>Woodhaven-Brownstown Schools<br>Yale Public School District

## Michigan Educational References

| Reference 1 | Chippewa Valley Schools |
| :--- | :--- |
| Customer Name | Robyn Oesterle |
| Contact Name | 19120 Cass Avenue, Clinton Twp., MI 48038 |
| Contact Address | Summer of 2010 |
| Installation Date of Comparative System | Complete infrastructure upgrade of existing network |
| Description of Comparative System |  |


| Reference 2 |  |
| :--- | :--- |
| Customer Name | Detroit Public Schools |
| Contact Name | Mark Bartoski |
| Contact Address | 3011 W. Grand Blvd., Detroit, MI 48202 |
| Installation Date of Comparative System | Spring 2016 - ongoing |
| Description of Comparative System | Wired and wireless network infrastructure refresh |


| Reference 3 |  |
| :--- | :--- |
| Customer Name | Ann Arbor Public Schools |
| Contact Name | Merri Lynn Colligan |
| Contact Address | 2555 South State Street, Ann Arbor, Michigan 48104 |
| Installation Date of Comparative System | Summer 2013 |
| Description of Comparative System | Implementation and support for network infrastructure and <br> wireless environment, including the implementation of a 10 g <br> backbone. |

NOTE: Sentinel is proud to have a significant number of customers willing to share their experiences with our prospective customers such as Lincoln Consolidated Schools. As a courtesy to our current customers (and the same courtesy we will afford you in the future when we have the opportunity to share your name as a reference), we would like to request that you please contact your Sentinel Sales Executive to check with these customers to find a time that would be mutually convenient for your schedules.

## Scope of Work

The Lincoln Consolidated School District (LCSD) has an existing Network Infrastructure consisting of Cisco Catalyst Switching and Existing Legacy UPS Units. In response to their E-Rate RFP, Sentinel Technologies, Inc. proposes the following hardware, software, warranty and professional services:

## SWITCHING INFRASTUCTURE IMPROVEMENTS - BASE BID

- Cisco has recently released the Cisco Catalyst 9200L Series Ethernet Switches. These switches are targeted as a direct replacement for the Cisco Catalyst 2960X Series Switch. In order to meet Lincoln Consolidated Schools product lifecycle expectations Sentinel is proposing these new switches instead of the Cisco Catalyst 2960X Series Switch. Since these switches will not stack with the existing Cisco Catalyst 2960X Switches, Sentinel has included the labor to build out individual closets with Cisco Catalyst 9200L Stacks. Existing Cisco Catalyst 2960X Switches will be moved to other closet locations and re-installed to replace other legacy Cisco switches.
- POE Switches
- Sentinel Technologies, Inc. will install and configure (Qty 67) new Catalyst 9200L 48-port PoE+ only, $4 \times 10 \mathrm{G}$ uplinks, K12 and (Qty 14) new Catalyst 9200L 24-port PoE+ only, $4 \times 10 \mathrm{G}$ uplinks, K12
- Sentinel Technologies, Inc. will re-install and Configure (Qty 81) Cisco Catalyst 2960X 24 \& 48 Port POE + Switches and use them to replace legacy Cisco Switches in existing 2960X/2960S Stacks

UNINTERRUPTIBLE POWER SUPPLIES - BASE BID

- UPS Units - Sentinel will install and configure the following UPS Units (See UPS Matrix)
- (Qty 13) new Tripplite 2200VA UPS Units with network cards to be installed at locations designated by Lincoln Consolidated Schools.
- (Qty 10) new Tripplite 3000VA UPS Units with network cards to be installed at locations designated by Lincoln Consolidated Schools.
- (Qty 2) new Tripplite 5000VA UPS Units with network cards to be installed at locations designated by Lincoln Consolidated Schools.
- (Qty 2) new Tripplite 1000VA UPS Units with network cards to be installed at locations designated by Lincoln Consolidated Schools.
- (Qty 2) new Tripplte Rackmount Battery Pack Enclosure for select UPS Systems.


## MANUFACTURERS WARRANTY - BASE BID

- Manufacturers Support and Warranty - All Cisco products provided as part of the Base Bid comes with the Cisco EDU Warranty free of change providing $8 \times 5 \times \mathrm{NBD}$ hardware replacement. Cisco TAC support and Software Updates for 3 Years


## ALTERNATE \# 1-10 GB OPTICS (ADD TO BASE BID)

- 10 GB Optics - This Alternate provides the hardware necessary to implement 10 GB Uplink Connectivity between all LCSD MDF's and IDF's as well as connectivity back to the High School core switch
- Sentinel has provided alternate pricing for (Qty 58) Equal Optics 10GBASE-LRM SFP+ Modules to be used to connected all LCS IDF Closets to the Building Core Switch Stack in the MDF
- Sentinel has provided alternate pricing for (Qty 10) Equal Optics 10GBASE-LR SFP+ Modules to be used to connected all LCS MDF Closets to the District Core Switch Stack in the MDF at the High School location
- Sentinel has provided all Fiber Patch cables necessary to connect all 10GB Optics between MDF locations and IDF locations as well as MDF locations to the District Core Switch at the High School


## ALTERNATE \# 2 - RE-PATCH AND CLEAN UP MDFIIDF CLOSET COPPER CABLING (ADD TO BASE BID)

- Sentinel has provided 1-Meter Blue Copper CAT6 Patch cables necessary to connect MDF/IDF Closet station cables to switch ports for all MDF/IDF locations at the High School, Middle School, Bishop, Brick, Childs and Model
- Sentinel has also provided the labor to re-patch all MDF/IDF Closet station cables to Ethernet Switch Ports for all MDF/IDF locations at the High School, Middle School, Bishop, Brick, Childs and Model



## Proposal Assumptions

## General Proposal Assumptions

## PRODUCT LEAD TIMES

Depending on the technologies quoted, orders may be direct or through distribution. Lead times should be expected to be 8 weeks but can exceed 8 weeks. Should expedited equipment requirements arise, there could be an additional charge to source through a warehousing distribution partner.

SITE READINESS AND SITE SURVEY REQUIREMENT
Every effort has been made to ensure that proper power cords and patch cables have been included to match your enviromment's infrastructure. The notes section of the Bill of Materials (BOM) explicitly states the quantity and type of cords quoted.

## Four options are available to ensure the accuracy of the selected items; please initial next to which method you agree to: (SELECT AND INITIAL ONLY ONE)

Note: In the absence of the Customer selecting one of the four options below, it is agreed that the contract will default to Option \#1.

## Initials OPTION 1

Customer waives the opportunity to complete a site/closet checklist, has reviewed the BOM and agrees to quantity, type and length of the power and patch cables provided. [Financial obligation for labor and materials for changes identified post order will be the Customer's responsibility]

OPTION 2
Customer has provided a site/closet review checklist document and confirms the quantity, type and length of the power and patch cables quoted. [Financial obligation for labor and materials for changes identified post order will be the Customer's responsibility, unless Sentinel provided the incorrect part based upon the provided checklist]

## OPTION 3

Customer elects a "for charge" onsite survey of the facilities and closets to determine the quantity, type and length of the power and patch cables required. In addition, Sentinel will assess each closet's cooling and UPS readiness for the proposed equipment being provided. [Financial obligation for labor and materials for changes identified post order will be Sentinel's full responsibility, unless changes to the site have taken place subsequent to the site assessment]

OPTION 4
Not applicable. This SOW does not contain any work that would be performed in or impacted by the Customer's MDF, IDF or Data Center facilities.

FIBER
It is assumed that the Customer's existing fiber will support proposed transmission speeds (i.e. 1GB, 10GB, 40 GB , etc.). Customer must ensure that the fiber optic cabling is within manufacturer tolerances for distance and loss in order to support the required transport speeds. In some cases, specialized equipment, such as attenuators may be required to properly support these speeds. This equipment will be at the expense of the Customer.

OPTICS (SFP, SFP+, GBIC, ETC...)
Every effort was made in the pre-sales process through white board sessions, BOM reviews and diagrams to identify any and all optics required. OPTICS AS QUOTED AND SOLD ASSUME A STAND ALONE SYSTEM UNLESS OTHERWISE NOTED. Migration items and integration items to existing equipment, if not noted, are not included nor is time for the interconnection, planning or design of same. Should any question exist as to the total number, types and use of the optics, Sentinel can set up a design review and white board session prior to the order upon request.

## POWER, RACKS AND COOLING

Like the optics, Sentinel has made a best effort to match any power requirements and answer any requests of the Customer related to equipment specifications, power cables included or other physical requirements. Any adjustments to fit in racks, connect to specific power terminal types, or secure electrician services to run a new service are beyond the fixed bid project price. Sentinel will respond to any inquiry and provide product literature. Any sizing charts provided are done so as a convenience to the client and DO NOT represent a commitment by Sentinel that, as sold, the equipment is ready for the Customer site. Sentinel offers Technology Area Design (TAD) consulting services should the Customer prefer a more formal and accurate solution.

## PATCH CABLES/CABLE LENGTHS

In most cases the BOM includes any note(s) on cable lengths included. Without the design validation of a formal TAD engagement, only a best effort is made to match the site requirements. Any changes to the cord lengths, connectors or other site readiness items will be in addition to the solution once the order is placed with the manufacturer(s). Many of the vendors offer the ability to select the appropriate items prior to order, but will charge for any replacements needed after the order and this offer will be extended to the Customer through the Sentinel Project Change Request (PCR) process. Unless specified, Sentinel assumes the Customer will provide all patch cables needed and can provide the product literature on any devices upon request.

## LABOR UNION REQUIREMENTS

Sentinel has NOT included any parameters for Union workers. Any requirement would require a subcontract arrangement to be determined up front and would increase the cost of deployment.

PERMITS \& ACCESS
Unless otherwise agreed, all permits, variances, access to facilities, roof access, building warranty concerns or other site specific information and procedures are the responsibility of the Customer. Sentinel can assist as needed, but will need to be informed of any requirements prior to the site survey to consider these within the validation process.

## PROJECT CHANGES REQUEST

Sentinel assumes, unless noted here, that the Customer will patch in all equipment to the cabling plant within the facility. Sentinel can perform this connection service at an additional charge with an approved PCR.

REMOTE SUPPORT
Sentinel's service estimate assumes remote access support through IP VPN or IP PPP connection. Without this access, additional services may be incurred for optimization and tuning required pre and post installation.

TRAVEL REQUIREMENTS AND COST
Unless specified within the proposal, all travel expenses and time are not included. Travel time will be invoiced at pre-negotiated rates and expenses plus per diem at actual costs.

## Structured Cabling

## JACK PANELS

Pricing for rackmount RJ45 Jack Panels has not been included as part of this proposal. Unless specified, Sentinel assumes the Customer will provide all patch panels needed and can provide the product literature on any devices upon request.

## Pricing

## Base Bid

| RFP Response - Switching and UPS - 2019 Sentinel Technologies, SPIN: 143008231 |  |  |
| :---: | :---: | :---: |
| E-Rate Hardware, Software, Malntenance and Professio |  |  |
| Contract Number(s): |  |  |
| High School | \$ | 176,222.39 |
| Middle School | \$ | 100,276.47 |
| Brick ES | \$ | 52,366.35 |
| Bishop ES | \$ | 52,366.35 |
| Childs ES | \$ | 22,926.96 |
| Model ES | \$ | 39,971.47 |
| Hardware, Software, Maintenance \& Services Sub-Total | \$ | 444,130.00 |

TOTAL PROJECT - Project Total Cost is based on the combined purchase of all Hardware/Software, Professional Services and Solution Maintenance from Sentinel as detailed in the attached Bill of Materials. Unbundling or materially reducing any of these essential elements of the solution may result in modifications to the cost of the remaining elements.

Extended Price
E-Rate Hardware, Software, Maintenance, \& Services
Project Total

| $\$$ | $444,130.00$ |
| :--- | :--- |
| $\$$ | $444,130.00$ |

HIGH SCHOOL

| High School <br> Hardware and Software |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Part Number | Dencription | Oty | Unit Price |  | Ext Price | Speclal Notes |
| C9200L-24P-4X-EDU | Catalyst 9200L 24-port PoE+ only, 4x10G uplinks, K12 | 4 | \$ 1,618.00 | \$ | 6,472.00 |  |
| C9200L-NW-A-24-EDU | C9200L Network Advantage, 24-port license K12 | 4 | \$ 511.00 | \$ | 2,044.00 |  |
| CAB-TA-NA | North America AC Type A Power Cable | 4 | \$ - | \$ | - |  |
| PWR-C5-BLANK | Config 5 Power Supply Blank | 4 | \$ - | \$ | - |  |
| C9200L-STACK-KIT | Cisco Catalyst 9200L Stack Module | 4 | \$ 504.00 | \$ | 2,016.00 |  |
| C9200-STACK | Catalyst 9200 Stack Module | 8 | \$ . | \$ | - |  |
| STACK-T4-50CM | 50CM Type 4 Stacking Cable | 4 | \$ . | \$ | - |  |
| C9200L-48P-4X-EDU | Catalyst 9200L 48-port PoE+ only, 4x10G uplinks, K12 | 30 | \$ 2,792.00 | \$ | 83,760.00 |  |
| C9200L-NW-A-48-EDU | C9200L Network Advantage, 48-port license K12 | 30 | \$ 1,017.00 | \$ | 30,510.00 |  |
| CAB-TA-NA | North America AC Type A Power Cable | 30 | \$ . | \$ | - |  |
| PWR-C5-BLANK | Config 5 Power Supply Blank | 30 | \$ - | \$ | - |  |
| C9200L-STACK-KIT | Cisco Catalyst 9200L Stack Module | 30 | \$ 504,00 | \$ | 15,120.00 |  |
| C9200-STACK | Catalyst 9200 Stack Module | 60 | \$ | \$ | - |  |
| STACK-T4-50CM | 50CM Type 4 Stacking Cable | 30 | \$ | \$ | - |  |
| SNMPWEBCARD | SNMP Management Accessory Card, SmartPro or Smartonilne UPS Systems | 10 | \$ 243.00 | \$ | 2,430.00 |  |
| SM2200RMXL2UP | UPS Smart 2200VA 1920W Rackmount AVR 120V Pure Sine Wave Extended Run | 4 | \$ 991.00 | \$ | 3,864.00 |  |
| SMART3000RMXL2U | UPS Smart 3000VA 2880W Rackmount AVR 120 V Pure Sign Wave | 3 | \$ 1,040.00 | \$ | 3,120.00 |  |
| SMART5000RT3U | UPS Smart 5000VA 4000W Rackmount AVR 208V/120V Pure Sign Wave | 2 | \$ 2,736.00 | \$ | 5,472.00 |  |
| BP48V24-2U | Rackmount Battery Pack Enclosure / DC Cabling for select UPS Systems | 1 | \$ 453.00 | \$ | 453.00 |  |
| SMART1000RM2U | UPS Smart 1000VA 800W Rackmount AVR 120 V Pure Sine Wave | 1 | \$ 447.00 | \$ | 447.00 |  |
|  | Professlonal Services |  |  |  |  |  |
| Part Number | Dascription | Qty | Unit Price |  | Ext Price | Special Notus |
| Labor | Installation \& Project Management | 117 | \$ 175.00 | \$ | 20,414.39 |  |

## MIDDLE SCHOOL

| Middle School Hardware \& Soltware |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Part Number | Doscription | Oty | Unit Price |  | Ext Price | 8pecial Notes |
|  | Switching |  |  |  |  |  |
| C9200L-24P-4X-EDU | Catalyst 9200L 24-port PoE+ only, 4x10G uplinks, K12 | 6 | \$ 1,618.00 | \$ | 9,708.00 |  |
| C9200L-NW-A-24-EDU | C9200L Network Advantage, 24-port license K12 | 6 | \$ 511.00 | \$ | 3,066.00 |  |
| CAB-TA-NA | North America AC Type A Power Cable | 6 | \$ | \$ | - |  |
| PWR-C5-BLANK | Config 5 Power Supply Blank | 6 | \$ | \$ | - |  |
| C9200L-STACK-KIT | Clsco Catalyst 9200L Stack Module | 6 | \$ 504.00 | \$ | 3,024,00 |  |
| C9200-STACK | Catalyst 9200 Stack Module | 12 | \$ | \$ | - |  |
| STACK-T4-50CM | 50CM Type 4 Stacking Cable | 6 | s | \$ | - |  |
| C9200L-48P-4X-EDU | Catalyst 9200L 48-port PoE+ only, 4x10G uplinks, K12 | 15 | \$ 2,792.00 | \$ | 41,880.00 |  |
| C9200L-NW-A-48-EDU | C9200L Network Advantage, 48-port license K12 | 15 | \$ 1,017.00 | \$ | 15,255.00 |  |
| CAB-TA-NA | North America AC Type A Power Cable | 15 | \$ | \$ | - |  |
| PWR-C5-BLANK | Config 5 Power Supply Blank | 15 | \$ | \$ | - |  |
| C9200L-STACK-KIT | Cisco Catalyst 9200L Stack Module | 16 | \$ 504.00 | \$ | 8,064.00 |  |
| C9200-STACK | Catalyst 9200 Stack Madule | 30 | \$ | \$ | - |  |
| STACK-T4-50CM | 50CM Type 4 Stacking Cable | 15 | \$ | \$ | - |  |
|  | UPS Units |  |  |  |  |  |
| SNMPWEBCARD | SNMP Management Accessory Card, SmartPro or Smartonline UPS Systems | 5 | \$ 243.00 | \$ | 1,215.00 |  |
| SM2200RMXL2UP | UPS Smart 2200VA 1920W Rackmount AVR 120 V Pure Sine Wave Extended Run | 5 | \$ 991.00 | \$ | 4,955.00 |  |
| SMART3000RMXL2U | UPS Smart 3000VA 2880W Rackmount AVR 120V Pure Sign Wave | 1 | \$ 1,040,00 | \$ | 1,040,00 |  |
| BP48V24-2U | Rackmount Battery Pack Enclosure / DC Cabling for select UPS Systems | 1 | \$ 453.00 | \$ | 453.00 |  |
|  | Professional Services |  |  |  |  |  |
| Part Number | Description | Cty | Unit Price |  | Ext Price | Special Notes |
| Labor | Installation \& Project Management | 66 | \$ 175.00 | \$ | 11,616.47 |  |

## Alternative 1 - Add to Base Bid

## RFP Response - Switching and UPS - 2019-10GB ADD ALT1

Sentinel Technologies, SPIN: 143008231

| E-Rate Hardware, Software, Maintenance and Professional Services |  |
| :--- | ---: |
| Contract Number(s):  Extended Price <br> High School - A1 $\$$ $5,815.00$ <br> Middle School - A1 $\$$ $3,373.00$ <br> Brick ES - A1 $\$$ $2,931.00$ <br> Bishop ES - A1 $\$$ $1,163.00$ <br> Childs ES - A1 $\$$ $1,163.00$ <br> Model ES - A1 $\$$ $1,163.00$ <br> Hardware, Software, Maintenance \& Services Sub-Total $\$$ $\mathbf{1 5 , 6 0 8 . 0 0}$ |  |

TOTAL PROJECT - Project Total Cost is based on the combined purchase of all Hardware/Software, Professional Services and Solution Maintenance from Sentinel as detailed in the attached Bill of Materials. Unbundling or materially reducing any of these essential elements of the solution may result in modifications to the cost of the remaining elements.

Extended Price
E-Rate Hardware, Software, Maintenance, \& Services

|  | Extended Price |  |
| :--- | ---: | ---: |
|  | $\$$ | $15,608.00$ |
| Project Total | $\$$ | $15,608.00$ |


| High School - A1 <br> Hardware and Software |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Part Number | Dascription | Oty | Unit Price |  | Ext Prico |  | Special Notes |
|  | 10 GB Optice and Cables |  |  |  |  |  |  |
| SFP-10G-LRM-EO | EQUAL OPTICS 10GBASE-LRM SFP+ | 20 | \$ | 174.00 | \$ | 3,480.00 |  |
| SFP-10G-LR-EO | EQUAL OPTICS 10GBASE-LR SFP+ MODULE | 5 | \$ | 262.00 | \$ | 1,310.00 |  |
| F2F902L7-03M | Mode Conditloning Patch Cable - LC/SC - 9.84^t LC/SC 8.3/125 62.5/125 | 20 | \$ | 47.00 | \$ | 940.00 |  |
| F2F802L7-03M | Single Mode Duplex Fiber Optic Cable - LC Male - SC Male - 9,84ft LC/SC 8.3/125 ROHS | 5 | \$ | 17.00 | \$ | 85.00 |  |


| Middle School - A1 <br> Hardware \& Software |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Part Number | Description | Qly | Unit Price |  | Ext Price |  | Special Notes |
| 10 CB Optics and Cablas |  |  |  |  |  |  |  |
| SFP-10G-LRM-EO | EQUAL OPTICS 10GBASE-LRM SFP+ | 14 | \$ | 174.00 | \$ | 2,436.00 |  |
| SFP-10G-LR-EO | EQUAL OPTICS 10GBASE-LR SFP+ MODULE | 1 | \$ | 262.00 | \$ | 262.00 |  |
| F2F902L7-03M | Mode Conditioning Patch Cable - LC/SC - 9.84ft LC/SC 8.3/125 62.5/125 | 14 | \$ | 47.00 | \$ | 658.00 |  |
| F2F802L7-03M | Single Mode Duplex Fiber Optlc Cable - LC Male - SC Male - 9.84ft LC/SC 8.3/125 ROHS | 1 | \$ | 17.00 | \$ | 17.00 |  |
| E-Rate Hardware, Software, Malntenance and Professlonal Servlces Sub-Total: $\mathbf{\$ 3 , 3 7 3 . 0 0}$ |  |  |  |  |  |  |  |

BRICK ES - A 1

| Brick ES - A1 <br> Hardware \& Software |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Part Number | Description | Qty | Unit Price |  | Ext Price |  | Special Notes |
|  | 10 GB Optice and Cablee |  |  |  |  |  |  |
| SFP-10G-LRM-EO | EQUAL OPTICS 10GBASE-LRM SFP+ | 12 | \$ | 174.00 | \$ | 2,088.00 |  |
| SFP-10G-LR-EO | EQUAL OPTICS 10GBASE-LR SFP+ MODULE | 1 | \$ | 262.00 | \$ | 262.00 |  |
| F2F902L7-03M | Mode Conditioning Patch Cable-LC/SC - 9.84t LC/SC 8.3/425 62.5/125 | 12 | \$ | 47.00 | \$ | 564.00 |  |
| F2F802L7-03M | Single Mode Duplex Flber Optic Cable - LC Male - SC Male - 9.84ft LC/SC 8.3/125 ROHS | 1 | \$ | 17.00 | \$ | 17.00 |  |

BISHOP ES - A 1

| Bishop ES - A1 Hardware \& Software |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Part Number | Deacription | Oty | Unit Prico |  | Ext Price |  | Special Notes |
|  | 10 CB Optics and Cables |  |  |  |  |  |  |
| SFP-10G-LRM-EO | EQUAL OPTICS 10GBASE-LRM SFP+ | 4 | \$ | 174.00 | \$ | 696.00 |  |
| SFP-10G-LR-EO | EQUAL OPT\|CS 10GBASE-LR SFP+ MODULE | 1 | \$ | 262.00 | \$ | 262.00 |  |
| F2F902L7-03M | Mode Condtioning Patch Cable - LC/SC - 9.84ft LC/SC 8.3/125 62.5/125 | 4 | \$ | 47.00 | \$ | 188.00 |  |
| F2F802L7-03M | Single Mode Duplex Flber Optic Cable - LC Male - SC Male - 9.84f LCISC 8.3/125 ROHS | 1 | \$ | 17.00 | \$ | 17.00 |  |

## Alternative 2 - Add to Base Bid

## RFP Response - Switching and UPS - 2019 - Re-Patch Closets Add Alternate 2

Sentinel Technologies, SPIN: 143008231


TOTAL PROJECT - Project Total Cost is based on the combined purchase of all Hardware/Software, Professional Services and Solution Maintenance from Sentinel as detailed in the attached Bill of Materials. Unbundling or materially reducing any of these essential elements of the solution may result in modifications to the cost of the remaining elements.

Extended Price
E-Rate Hardware, Software, Maintenance, \& Services

| $\$$ | $18,704.00$ |
| :--- | :--- |
| $\$$ | $18,704.00$ |



## MIDDLE SCHOOL - A2

| Middle School - A2 Hardware \& Software |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Part Number | Description | Qty |  | It Price |  | Ext Price | Spacial Notes |
|  | 10 GB Optics and Cables |  |  |  |  |  |  |
| N201-003-BL | 3f Cat6 Glgablt Snagless Molded Patch Cable RJ45 M/M Blue 3' | 960 | \$ | 3.00 | \$ | 2,880.00 |  |
| Professional Services |  |  |  |  |  |  |  |
| Part Number | Description | Qty |  | it Price |  | Ext Price | Special Notes |
| Professlonal Services for E-Rate Ellglble Equipment |  |  |  |  |  |  |  |
| Labor | Installation \& Project Management | 7 | \$ | 175.00 | \$ | 1,225.00 |  |

BRICK ES - A2

| Brick ES - A2 <br> Hardware \& Software |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Part Number | Description | aty | Unit Price | Ext Price | Spocial Notes |
|  | 10 GB Optics and Cables |  |  |  |  |
| N201-003-BL | 3ft Cat6 Gigabit Snagless Molded Patch Cable RJ45 M/M Blue 3' | 624 | \$ 3.00 | \$ 1,872.00 |  |
| Professional Services |  |  |  |  |  |
| Part Number | Description | Oty | Unlt Price | Ext Price | Special Notes |

Professlonal Services for E-Rate Eligible Equipment

| Labor | Installation \& Project Management | 4 | $\$ 175.00$ | $\$$ | 700.00 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | E-Rate Hardware, Software, Maintenance and Professional Servlces Sub-Total: | $\$ 2,572.00$ |  |  |  |


| Date | Quote No. |
| :---: | :---: |
| 11-13-18 | HTSQ9755 | Phone (810) 326-9000 Fax (810) 326-9100 www.hitech.net


| SOLD TO: |  |  | SHIP TO: |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Lincoln Consolidated Schools <br> Nik Jackson <br> 8970 Whittaker Road <br> (734) 484-7050 <br> Ypsilanti, MI 48197 <br> United States <br> Phone (734) 484-7000 <br> Fax <br> Email |  |  | Lincoln Consolidated Schools <br> Nik Jackson 8970 Whittaker Road <br> (734) 484-7050 <br> Ypsilanti, MI 48197 <br> United States <br> Phone (734) 484-7000 <br> Fax <br> Email |  |  |
| SALES REP. |  | SALES REP. PHONE | SALES REP. EMAIL | PAYMENT TERMS |  |
| Jim St.James |  | (810) 326-9000 x207 | jstjames@hitech.net | Net 30 Days |  |
| QTY | MANUFACTURER | ITEM DESCRIPTION |  | UNIT PRICE | EXT. PRICE |
|  |  | Hi-Tech SPIN: 143016655 |  |  |  |
|  |  | HIGH SCHOOL |  |  |  |
| 4 | Extreme Networks, Inc | Extreme Networks X440-G2-24p-10GE4 Ethernet Switch - 24 |  | \$1,539.00 | \$6,156.00 |
| 4 | Extreme Networks, Inc | Extreme Networks Standard Power Cord - 110 V AC Voltage Rating |  | \$7.99 | \$31.96 |
| 30 | Extreme Networks, Inc | Extreme Networks X440-G2-48p-10GE4 Ethernet Switch - 48 |  | \$2,269.00 | \$68,070.00 |
| 30 | Extreme Networks, Inc | Extreme Networks Standard Power Cord - 13 A Current Rating |  | \$11.99 | \$359.70 |
| 34 | Extreme Networks, Inc | Extreme Networks Network Cable - SFP Network - 3.28ft |  | \$59.00 | \$2,006.00 |
| 10 | Schneider Electric SA | APC by Schneider Electric Smart-UPS C 1000VA LCD RM 2 U 120 V |  | \$429.00 | \$4,290.00 |
| 1 | Hi-Tech | Installation Labor Charges |  | \$7,500.00 | \$7,500.00 |
|  |  | MIDDLE SCHOOL |  |  |  |
| 6 | Extreme Networks, Inc | Extreme Networks X440-G2-24p-10GE4 Ethernet Switch - 24 |  | \$1,539.00 | \$9,234.00 |
| 6 | Extreme Networks, Inc | Extreme Networks Standard Power Cord - 110 V AC Voltage Rating |  | \$7.99 | \$47.94 |
| 15 | Extreme Networks, Inc | Extreme Networks X440-G2-48p-10GE4 Ethernet Switch - 48 |  | \$2,269.00 | \$34,035.00 |
| 15 | Extreme Networks, Inc | Extreme Networks Standard Power Cord - 13 A Current Rating |  | \$11.99 | \$179.85 |
| 21 | Extreme Networks, Inc | Extreme Networks Network Cable - SFP Network - 3.28ft |  | \$59.00 | \$1,239.00 |
| 7 | Schneider Electric SA | APC by Schneider Electric Smart-UPS C 1000VA LCD RM 2U 120V |  | \$429.00 | \$3,003.00 |
| 1 | Hi-Tech | Installation Labor Charges |  | \$4,800.00 | \$4,800.00 |
|  |  | BRICK ELEMENTARY SCHOOL |  |  |  |
| 1 | Extreme Networks, Inc | Extreme Networks X440-G2-24p-10GE4 Ethernet Switch - 24 |  | \$1,539.00 | \$1,539.00 |
| 1 | Extreme Networks, Inc | Extreme Networks Standard Power Cord - 110 V AC Voltage Rating |  | \$7.99 | \$7.99 |
| 8 | Extreme Networks, Inc | Extreme Networks X440-G2-48p-10GE4 Ethernet Switch - 48 |  | \$2,269.00 | \$18,152.00 |
| 8 | Extreme Networks, Inc | Extreme Networks Standard Power Cord - 13 A Current Rating |  | \$11.99 | \$95.92 |
| 9 | Extreme Networks, Inc | Extreme Networks Network Cable - SFP Network - 3.28ft |  | \$59.00 | \$531.00 |
| 4 | Schneider Electric SA | APC by Schneider Electric Smart-UPS C 1000VA LCD RM 2U 120V |  | \$429.00 | \$1,716.00 |
| 1 | Hi-Tech | Installation Labor Charges |  | \$2,200.00 | \$2,200.00 |
|  |  | MODEL ELEMENTARY SCHOOL |  |  |  |
| 1 | Extreme Networks, Inc | Extreme Networks X440-G2-24p-10GE4 Ethernet Switch - 24 |  | \$1,539.00 | \$1,539.00 |



| SubTotal | $\$ 223,244.17$ |
| :--- | ---: |
| Tax | $\$ 0.00$ |
| Shipping | $\$ 0.00$ |
| Total | $\mathbf{\$ 2 2 3 , 2 4 4 . 1 7}$ |
| Recurring Monthly | $\mathbf{\$ 0 . 0 0}$ |

## Lincoln Consolidated

## School District and SHI

## E-rate Proposal

Form 470 Application Number: 190004812

Presented by:
Melissa Namenwirth
IAE
732-652-0876
Melissa_Namenwirth@shi.com
SHI SPIN 143012572

November 26, 2018
Mr. Nik Jackson
8970 Whittaker Rd.
Ypsilanti, MI 48197
Dear Mr. Jackson,

Thank you for your interest in SHI and for the opportunity to participate in Lincoln Consolidated School District's request for E-rate funding. I believe SHI is uniquely positioned to be your cost-efficient, full service supplier.

## SHI has been an authorized E-rate Service Provider since 1998.

SHI provides the highest level of customer support and service to all of our customers, and we have a proven record of success with customers of similar size and nature to Lincoln Consolidated School District. Thanks to our world class support, Lincoln Consolidated School District is assured of receiving an innovative proposal that includes the services that you need, when you need them.

## SHI is able to respond to both Category 1 and $\mathbf{2}$ services \& products.

Leveraging our broad range of authorizations and manufacturer relationships, SHI is uniquely qualified to support all requirements contained in this RFP and offer a "one stop shop" for your IT procurement needs. Our proposal provides a streamlined and efficient managed program which we expect will help Lincoln Consolidated School District to painlessly meet your IT goals in a cost-efficient manner.

## SHI has a dedicated support team to help with all E-rate needs.

We want to ensure that the solution we build for Lincoln Consolidated School District meets your technology goals within your budget. Our team of E-rate experts is available for customer phone calls to walk through the specific funds that you qualify for and ensure you receive maximum value for your organization. We look forward to building a managed program together that helps your IT environment thrive.

If you require additional information or have any questions regarding our proposal, please contact me at 732-652-0876 or Melissa_Namenwirth@shi.com. Thank you in advance for your consideration and I look forward to hearing from you.

Sincerely,

Melissa Namenwirth
Account Executive

## About SHI

Largest Minority- and Woman-Owned Business Enterprise (MWBE) in the United States

Over 500 state, consortia, \& NASPO ValuePoint cooperative procurement vehicles representing all 50 states
\$8 billion+ annual revenue (20\% from public sector)

> \$500k+ Networking Practice

$$
99 \% \text { annual customer retention rate }
$$

3,500 employees worldwide

305,000-square-foot Integration Center in Piscataway, NJ

Ranked 9th on CRN's 2017 Solution Provider 500 list of the top North American IT solution providers

## Top Networking Partners

| cll.ll. |
| :--- |
| cisco |
| Gold <br> Partner |

Hewlett Packard Enterprise

## SHI E-rate Solution Capabilities



## Network Infrastructure

Your data center's security, availability and optimal performance level takes precedence.
Our team of data center experts can help by assessing, monitoring, securing and refreshing your network environment while keeping it under-budget and out of the minds of endusers. Utilize our varied assessments, health checks and analyses to develop the ideal solution for keeping your data quickly and safely accessible to you (and only you). Our analysis and planning tools include:
$\checkmark$ Network Health Check
$\checkmark$ Site Survey
$\checkmark$ Wireless Networking Planning
$\checkmark \quad$ Network Design Preparation

## Security

## Protect your systems by enacting strong IT defense mechanisms against rogue attacks.

Are you CIPA compliant? The Children's Internet Protection Act requires schools and libraries to restrict access to obscene or harmful internet content. In fact, your E-rate eligibility hinges on this federally mandated set of network requirements. SHI can review your organization's current security and seamlessly design a solution that fits your needs. Once in place, we will continue to monitor for vulnerabilities and recommend corrective action when necessary. Our security services and recommendations include:
$\checkmark$ Security Posture Review
$\checkmark$ Content Filtering Tools
$\checkmark$ Firewall Defense with Filters
$\checkmark$ Restricted Wi-Fi Access
$\checkmark$ Vulnerability Assessment
$\checkmark$ Penetration Testing

## Connectivity Services

## Empower your mobile workforce by optimizing network and application performance.

Help increase the performance and productivity of your IT team by choosing from a robust suite of products and services that give them time back to focus more on critical initiatives. You can run your organization more effectively, enable your personnel through modern technology, and achieve better business outcomes with a proper connectivity strategy. Connectivity can simplify and extend your network across all physical locations. With SHI's vendor-agnostic approach and dedicated E-rate team, we ensure you're receiving a highly secured, efficient and cost-effective network solution tailored to your needs: Our connectivity solutions include:
$\checkmark$ Telecom Expense Management
$\checkmark$ Dedicated Internet Access (DIA)
$\checkmark$ Comprehensive Network Analysis
$\checkmark$ MPLS
$\checkmark$ Hosted PBX
$\checkmark$ SIP/PRI Services

## Middle School:



Pricing Proposal
Quotation \#: 16298125
Created On: 11/21/2018
Valid Until: $\quad 12 / 7 / 2018$

## Lincoln Consolidated School District

## Nik Jackson

8970 WHITTAKER ROAD
YPSILANTI, MI 481979716
United States
Phone: 734-484-7000 - ext. 7614
Fax:
Email njackson@washtenawisd.org

| All Prices are in US Dollar (USD) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Product | Qty | Your Price | Total |
| 1 | Catalyst 2960-X 24 GigE PoE K12 <br> Cisco Systems - Part\#. EDU-C2960X-24PS-L | 6 | \$1,559.00 | \$9,354.00 |
| 2 | Catalyst 2960-X 48 GigE PoE $740 \mathrm{~W}, 4 \times 1$ G SFP, LAN Base K12 Cisco Systems - Part\#: EDU-C2960X-48FPS-L | 15 | \$3,197.00 | \$47,955.00 |
| 3 | Tripp Lite UPS Smart 2200VA 1920W Rackmount AVR 120V Preinstalled WEBCARDLX Pure Sign Wave USB DB9 SNMP 2URM ENERGY STAR - UPS (rackmountable) - AC 120 V - 1920 Watt - 2200 VA - RS-232, USB - output connectors: 8 $-2 \mathrm{U}-19^{\prime \prime}$ <br> Tripp Lite - Part\#: SMART2200RMXLN | 7 | \$948.00 | \$6,636.00 |
| 4 | Tripp Lite UPS Smart 2200VA 1920W Rackmount AVR 120V Pure Sign Wave USB DB9 SNMP 2 URM - UPS - AC $120 \mathrm{~V}-1.92 \mathrm{~kW}$ - 2200 VA - RS-232, USB - output connectors: 8-2U-19* <br> Tripp Lite - Part\#: SMART2200RMXL2U | 7 | \$792.00 | \$5,544.00 |
|  |  |  | Shipping Total | $\begin{array}{r} \$ 150.00 \\ \$ 69,639.00 \end{array}$ |

## Additional Comments

Please Note: Tripp Lite has a zero returns policy.

The Products offered under this proposal are resold in accordance with the SHI Online Customer Resale Terms and Conditions, unless a separate resale agreement exists between SHI and the Customer.


16621 Germaine Dr. Delray Beach FL 33446

9548186466

| Client Information |
| :--- |
| LINCOLN CONSOL SCHOOL DISTRICT |
| 8970 WHITTAKER RD |
| YPSILANTI, MI 48197 |
|  |


| Date |
| :---: |
| $11 / 21 / 18$ |
| Quote Number |
| FY19-547 |


| Item | Description | Qty/Hrs | Unit Price | Extended | Discount | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ICX7150-24P-2X10G | Ruckus Switch ICX | 6 | 2,100.00 | 12,600.00 | -50.00\% | 6,300.00 |
|  | 7150 Switch, $24 x$ |  |  |  |  |  |
|  | 10/100/1000 PoE+ ports, 2x 1G RJ45 |  |  |  |  |  |
|  | uplink-ports, $2 \times 1 \mathrm{G}$ |  |  |  |  |  |
|  | SFP and $2 \times 10 \mathrm{G}$ |  |  |  |  |  |
|  | SFP+ uplink-ports |  |  |  |  |  |
|  | upgradable to $4 \times 10 \mathrm{G}$ |  |  |  |  |  |
|  | SFP+ with license |  |  |  |  |  |
|  | 370W PoE budget, |  |  |  |  |  |
|  | basic L3 (static |  |  |  |  |  |
| ICX7150-48P-2X10G | Ruckus Switch ICX |  |  | 52,500.00 | -50.00\% |  |
|  | Ruckus Switch ICX | 15 | 3,500.00 |  |  | 26,250.00 |
|  | 7150 Switch, 48x |  |  |  |  |  |
|  | 10/100/1000 PoE+ |  |  |  |  |  |
|  | ports, $2 \times 1 \mathrm{G}$ RJ45 |  |  |  |  |  |
|  | uplink-ports, $2 \times 1 \mathrm{G}$ |  |  |  |  |  |
|  | SFP and $2 \times 10 \mathrm{G}$ |  |  |  |  |  |
|  | SFP+ uplink-ports |  |  |  |  |  |
|  | upgradable to 4x 10G |  |  |  |  |  |
|  | SFP+ with license, |  |  |  |  |  |
|  | 370W PoE budget, |  |  |  |  |  |
|  | basic L3 (static |  |  |  |  |  |
|  | routing |  |  |  |  |  |
| For more information please call 9548186466 |  |  |  | Total |  |  |

All work performed is charged in hours per person, per visit. Minimum 4 hours charge per visit. No civil, mechanical or electrical work other than clarifying to the customer his options in the proposed area will be done, unless otherwise specified. Towers, electrical runs, lighting protection and conduits should be prepared in advance to specs prior to installation. Payment of $50 \%$ of balance is expected to begin installation. Customer is responsible for City and County Permits. Prices are valid for 30 days. Payment is not conditioned to Erate funding.

16621 Germaine Dr. Delray Beach FL 33446

## Client Information

LINCOLN CONSOL SCHOOL DISTRICT
8970 WHITTAKER RD
YPSILANTI, MI 48197

| Date |
| :---: |
| $11 / 21 / 18$ |
| Quote Number |
| FY19-547 |

Quote

## Quote Number

FY19-547

| Item | Description | Qty/Hrs | Unit Price | Extended | Discount | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BR1500G | APC UPS BR1500G Back-UPS Pro 1500VA 10 outlets Uninterruptible Power Supply (UPS) | 7 | 298.00 | 2,086.00 | 0.00 | 2,086.00 |
| EPS | Hour of professional services for installation on proposed network equipment, includes unit mounting, software configuration and network connectivity test. (does not include cable run). | 91 | 125.00 | 11,375.00 | 0.00 | 11,375.00 |
| EPS EBM | Hour of Professional Service for Basic Maintenance. | 24.5 | 125.00 | 3,062.50 | 0.00 | 3,062.50 |
| Shipping | Shipping \& Handling Sales Tax | 1 | $\begin{aligned} & 150.00 \\ & 0.00 \% \end{aligned}$ | 150.00 | 0.00 | $\begin{array}{r} 150.00 \\ 0.00 \end{array}$ |
| For more information please call 9548186466 |  |  |  | Total |  | \$49,223.50 |

All work performed is charged in hours per person, per visit. Minimum 4 hours charge per visit. No civil, mechanical or electrical work other than clarifying to the customer his options in the proposed area will be done, unless otherwise specified. Towers, electrical runs, lighting protection and conduits should be prepared in advance to specs prior to installation. Payment of $50 \%$ of balance is expected to begin installation. Customer is responsible for City and County Permits. Prices are valid for 30 days. Payment is not conditioned to Erate funding.

Page 2

## NETWORK HOSTS AND STORAGE UPGRADE

# Lincoln Consolidated Schools <br> SAN Refresh - BUDGETARY 

Presented By:
Rob Shingle
Account Executive
Sentinel Technologies, Inc.
$734-794-5713$
rshingle@sentinel.com

Hardware and Software

FAS2750-17.2TB Usable

Architect:
Nick Parker
Enterprise Solutions Architect
Sentinel Technologies, Inc. 734-794-5705
nparker@sentinel.com

| Extended Price |  |
| :--- | ---: |
| $\$$ | $32,948.00$ |
| $\$$ | $32,948.00$ |

TOTAL PROJECT - Project Total Cost is based on the combined purchase of all Hardware/Software, Professional Services and Solution Maintenance from Sentinel as detailed in the attached Bill of Materials. Unbundling or materially reducing any of these essential elements of the solution may result in modifications to the cost of the remaining elements.

|  |  | Extended Price |  |
| :--- | :--- | ---: | ---: |
| Hardware and Software | $\$$ | $32,948.00$ |  |
| Professional Services |  | $\$$ | $3,762.00$ |
|  | Project Total | $\$$ | $36,710.00$ |

## Lincoln Consolidated Schools



## QUOTE CONFIRMATION

## DEAR NIK JACKSON,

Thank you for considering CDW•G for your computing needs. The details of your quote are below. Click here to convert your quote to an order.

| QUOTE \# | QUOTE DATE | QUOTE REFERENCE | CUSTOMER \# | GRAND TOTAL |
| :---: | :---: | :---: | :---: | :---: |
| KQGR263 | $5 / 16 / 2019$ | HP SERVERS | 2041421 | \$23,091.83 |


| QUOTE DETAILS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| ITEM | QTY | CDW\# | UNIT PRICE | EXT. PRICE |
| HPE ProLiant DL380 Gen10 Performance - rack-mountable - <br> Xeon Silver 41142. <br> Mfg. Part\#: P06421-B21 <br> UNSPSC: 43211501 <br> Contract: REMC Computer \& Networking 2014 (Computer \& Network 2014) | 2 | 5115346 | \$2,450.00 | \$4,900.00 |
| Intel Xeon Silver 4114 / 2.2 GHz processor <br> Mfg. Part\#: 826850-B21 <br> UNSPSC: 43201503 <br> Contract: REMC Computer \& Networking 2014 (Computer \& Network 2014) | 14 | 4739617 | \$689.00 | \$9,646.00 |
| HPE - DDR4 - 32 GB - DIMM 288-pin - registered <br> Mfg. Part\#: 815100-B21 <br> UNSPSC: 32101602 <br> Contract: REMC Computer \& Networking 2014 (Computer \& Network 2014) | 2 | 4708368 | \$449.00 | \$898.00 |
| ```HPE - power supply - hot-plug / redundant - 800 Watt - 908 VA Mfg. Part\#: 865414-B21 UNSPSC: 39121004 Contract: REMC Computer \& Networking 2014 (Computer \& Network 2014)``` | 2 | 4708384 | \$249.00 | \$498.00 |
| HPE - USB flash drive - 8 GB <br> Mfg. Part\#: 741279-B21 <br> UNSPSC: 43202010 <br> Contract: REMC Computer \& Networking 2014 (Computer \& Network 2014) | 2 | 3673507 | \$129.00 | \$258.00 |
| HPE 562FLR-SFP+ - network adapter <br> Mfg. Part\#: 727054-B21 <br> UNSPSC: 43201404 <br> Contract: REMC Computer \& Networking 2014 (Computer \& Network 2014) | 2 | 4084031 | \$399.00 | \$798.00 |
| HPE 562SFP+ - network adapter <br> Mfg. Part\#: 727055-B21 <br> UNSPSC: 43201404 <br> Contract: REMC Computer \& Networking 2014 (Computer \& Network 2014) | 2 | 4087162 | \$399.00 | \$798.00 |
| ```HPE Integrated Lights-Out Advanced - license + 3 Years 24x7 Support - 1 ser Mfg. Part#: BD505A``` | 2 | 3626789 | \$319.00 | \$638.00 |

QUOTE DETAILS (CONT.)
UNSPSC: 43232804
Contract: REMC Computer \& Networking 2014 (Computer \& Network 2014)
$\begin{array}{llll}\text { HPE Foundation Care } 24 \times 7 \text { Service - extended service } & 2 & 4748270 & \$ 2,099.00\end{array}$
agreement - 3 years - 0
Mfg. Part\#: H8QP7E
UNSPSC: 81112305
Electronic distribution - NO MEDIA
Contract: REMC Computer \& Networking 2014 (Computer \& Network 2014)

| PURCHASER BILLING INFO | SUBTOTAL | \$22,632.00 |
| :---: | :---: | :---: |
| Billing Address: <br> LINCOLN CONSOLIDATED SCHOOLS <br> ACCTS PAYABLE <br> 8970 WHITTAKER RD <br> YPSILANTI, MI 48197-9440 <br> Phone: (734) 484-7000 <br> Payment Terms: NET 30 Days-Govt/Ed | SHIPPING | \$459.83 |
|  | SALES TAX | \$0.00 |
|  |  |  |
|  | GRAND TOTAL | \$23,091.83 |
|  | Please remit payments to: |  |
| DELIVER TO |  |  |
| Shipping Address: <br> LINCOLN HIGH SCHOOL <br> NIK JACKSON <br> 7425 WILLIS RD <br> YPSILANTI, MI 48197-8919 <br> Shipping Method: UPS Next Day 10:30, most areas | CDW Government 75 Remittance Drive Suite 1515 Chicago, IL 60675-1515 |  |


|  | Need Assistance? CDW•G SALES CONTACT INFORMATION |
| :--- | :--- | :--- | :--- |

This quote is subject to CDW's Terms and Conditions of Sales and Service Projects at
http://www.cdwg.com/content/terms-conditions/product-sales.aspx
For more information, contact a CDW account manager
© 2019 CDW•G LLC, 200 N. Milwaukee Avenue, Vernon Hills, IL 60061 | 800.808.4239

| Qty | Part Number | Description | Ext Price | Avail. |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Q8H72A | HPE NS HF20 HYBRID CTO BASE ARRAY | \$16,595.00 | 10 days |
| 1 | Q8B68B | HPE NS HF20/20C HYBRID 21 TB FIO HDD BNDL | \$6,495.00 | 10 days |
| 1 | Q8B83B | HPE NS EMBEDDED 10GBASE-T 2P FIO ADPTR | \$0.01 | 10 days |
| 1 | Q8G27B | HPE NS NOS DEFAULT FIO SOFTWARE | \$0.01 | 10 days |
| 2 | Q8J14A | HPE NS C19 TO C20 FIO POWER CORD | \$0.03 | 10 days |
| 1 | Q8J28A | HPE NS HF20 1.44TB FIO CACHE BNDL | \$6,495.00 | 10 days |
| 1 | HT6Z0A3 | HPE NS 3Y 4H PARTS EXCHANGE SUPPORT | \$0.00 |  |
| 1 | HT6Z0A3 ZED | HPE NS HF20/20C HYBRID 21TBHDD BNDL SUPP | \$1,249.00 |  |
| 1 | HT6Z0A3 ZE5 | HPE NS HF20 1.44TB CACHE SUPP | \$1,199.00 |  |
| 1 | HT6Z0A3 ZEB | HPE NS HF20 HYBRID BASE ARRAY SUPP | \$4,995.00 |  |
|  | Subtotal: |  | \$37,028.05 |  |
|  | Freight Total: <br> Solution Total: |  | $\begin{array}{r} \$ 0.00 \\ \mathbf{\$ 3 7 , 0 2 8 . 0 5} \end{array}$ |  |

[^0]Headquarters
2930 Bond Street Rochester Hills, MI 48309
800-233-7344 248-299-1590 Fax

## Western Region <br> 1275 Puerta Del Sol <br> San Clemente, CA 92673 <br> 800-346-6315 <br> 949-498-1770 Fax

## Customer Information:

Nikki Jackson
Lincoln Consolidated Schools
8970 Whittaker Rd
Ypsilanti, MI 48197
United States
Tel: 734-660-8545

## Shipping Information:

Quote \#: 1006616
Nikki Jackson
Lincoln Consolidated Schools
8970 Whittaker Rd
Ypsilanti, MI 48197
United States
Tel: 734-660-8545

Email Address: jacksonn@lincolnk12.org

| Line \# | Sku | Product Name | Qty | Price | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | $\begin{aligned} & \text { HEW-826565- } \\ & \text { B21 } \end{aligned}$ | HP ProLiant DL380 G10 2U Rack Server - 1 x Intel Xeon Silver 4114 Deca-core (10 Core) 2.20 GHz - 32 GB Installed DDR4 SD | 2 | 3,808.00 | 7,616.00 |
| 2 | $\bigcirc$ B21 ${ }_{\text {HEW-860657- }}$ | HPE Intel Xeon 4114 Deca-core ( 10 Core) 2.20 GHz Processor Upgrade - Socket 3647 | 14 | 749.00 | 10,486.00 |
| 3 | $\begin{aligned} & \text { HEW-815100- } \\ & \text { B21 } \end{aligned}$ | HP SmartMemory 32GB DDR4 SDRAM Memory Module | 4 | 481.00 | 1,924.00 |
| 4 | $\begin{aligned} & \text { HEW-865414- } \\ & \text { B21 } \end{aligned}$ | HP 800W Flex Slot Platinum Hot Plug Low Halogen Power Supply Kit | 2 | 263.00 | 526.00 |
| 5 | $\begin{aligned} & \text { HEW-727054- } \\ & \text { B21 } \end{aligned}$ | HP Ethernet 10Gb 2-port 562FLR-SFP+ Adapter | 2 | 435.00 | 870.00 |
| 6 | HPD HEW-817745- <br> B21  | HP Ethernet 10Gb 2-Port 562FLR-T Adapter | 2 | 512.00 | 1,024.00 |
| 7 | HEW-BD505A | HP Integrated Lights-Out Advanced - Subscription License - 1 Server License | 2 | 324.00 | 648.00 |
| 8 | HEW-U0TK4E | HPE Care Pack - Foundation Care - 3 Year - Warranty | 2 | 1,113.21 | 2,226.42 |
| 9 | HEW-Q8C34A | Nimble Storage AFS2 Drive Enclosure - 4U Rackmountable | 1 | 21,010.66 | 21,010.66 |
|  |  |  |  |  |  |
|  |  |  |  | Subtotal: | 46,331.08 |
| Shipping \& Handling (Free Ground Shipping (excludes items over 120lbs)): |  |  |  |  |  |
|  |  |  |  | Tax: | 0.00 |
|  |  |  |  | Grand Total: | \$46,331.08 |
|  |  |  |  | Balance: | \$46,331.08 |

Request Quote

## Lincoln Consolidated Schools

## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019


## Lincoln Consolidated Schools

## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019

| Number | Date Status | Void Reason | Reconciled/ <br> Voided Date <br> Source | Payee Name | Transaction Amount | Reconciled Amount | Difference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 61 - Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency) | \$1,346.75 |  |  |  |
| 21575 | 06/07/2019 Open | Date | Description Accounts Payable | STADIUM TROPHY, INC. | \$436.30 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 22816 | 05/30/2019 | Medals / Awards | \$436.30 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 61-Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency) | \$436.30 |  |  |  |
| 21576 | 06/07/2019 Open | Date | Description Accounts Payable | THE COLLEGE BOARD | \$12,595.00 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 233830 | 05/28/2019 | AP Exams for HS $\quad \$ 12,595.00$ |  |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 61-Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency)Accounts Payable WESTPHAL, BRIAN |  |  |  |  |
| 21577 | 06/07/2019 Open |  |  |  | \$1,250.00 |  |  |
|  | Invoice | Date | Description | Amount |  |  |  |
|  | 051919 | 05/19/2019 | Recording, Editing \& Delivery 2 Shows (2/19, 5/19) \$1,250.00 |  |  |  |  |
|  | Paying Fund |  | Cash Account Amount |  |  |  |  |
|  | 61-Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency) \$1,250.00 |  |  |  |  |
| 21578 | 06/07/2019 Open |  | Accounts Payable | KAPRIN, SARAH | \$60.00 |  |  |
|  | Invoice | Date | Description | Amount |  |  |  |
|  | 052119 | 05/21/2019 | REFUND FOR LANSING TRIP | \$60.00 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 61-Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency) | \$60.00 |  |  |  |
| 21579 | 06/07/2019 Open | Date | Description Accounts Payable | LORINCZY, ELIZABETH Amount | \$170.00 |  |  |
|  | Invoice |  |  |  |  |  |  |
|  | 052819 | 05/28/2019 | Camp Refund | \$170.00 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 61-Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency) | \$170.00 |  |  |  |
| 21580 | 06/07/2019 Open | Date | Description Accounts Payable | MIKEL, NICOLE | \$170.00 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 052819 | 05/28/2019 | Camp Refund - Overpayment | \$170.00 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 61-Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency) | \$170.00 |  |  |  |
| 21581 | 06/07/2019 Open | Date | Description Accounts Payable | REEDY, ROBIN | \$285.00 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 052819 | 05/28/2019 | Camp Refund | \$285.00 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 61-Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency) | \$285.00 |  |  |  |
| 21582 | 06/14/2019 Open | Date | Description Accounts Payable | AMAZON.COM \#6045787810325411 | \$185.14 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 443989595538 | 04/11/2019 | 2 Stamps | \$21.14 |  |  |  |
|  | 886638365776 | 04/17/2019 | Flex Seating | \$133.98 |  |  |  |
|  | 467488397989 | 04/30/2019 | STEM Activities | \$30.02 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 61 - Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency) | \$185.14 |  |  |  |
| 21583 | 06/14/2019 Open |  | Description Accounts Payable | ARBOR SPRINGS WATER CO | \$25.50 |  |  |
|  | Invoice | Date |  | Amount |  |  |  |
|  | 1751976 | 06/04/2019 | Water Service | \$25.50 |  |  |  |

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| Number | Date Status | Void Reason | Reconciled/ Voided Date | Source | Payee Name | Transaction Amount | Reconciled Amount | Difference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | R10865072 | 03/22/2019 | LMS Band |  | \$10.00 |  |  |  |
|  | R10865056 | 04/01/2019 | LMS Band |  | \$118.00 |  |  |  |
|  | R10865064 | 04/17/2019 | LMS Band |  | \$10.00 |  |  |  |
|  | R10869314 | 04/30/2019 | LMS Band |  | \$10.00 |  |  |  |
|  | R10869258 | 05/23/2019 | LMS Band |  | \$10.00 |  |  |  |
|  | AP381448 | 05/21/2019 | LMS Band |  | \$9.45 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 61 - Trust \& Agency Fund |  | 61-2101-061 | sh - Trust \& Agency) | \$297.61 |  |  |  |
| 21610 | 06/28/2019 Open | Date | Description Accounts Payable |  | MUSIC THEATRE INTERNATIONAL | \$56.25 |  |  |
|  | Invoice |  |  |  | Amount |  |  |  |
|  | 843004 | 04/20/2019 | James \& the Giant Peach Vocal Book ${ }^{\text {a }}$ |  |  |  |  |  |
|  | 856969 | 04/20/2019 | Legally Blonde Scripts \$45.00 |  |  |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 61-Trust \& Agency Fund |  | 61-2101-061 (Cash - Trust \& Agency) |  | \$56.25 |  |  |  |
| 21611 | 06/28/2019 Open |  | Description | Accounts Payable | NORTH AMERICAN SPIRIT Amount | \$4,850.00 |  |  |
|  | Invoice | Date |  |  |  |  |  |  |
|  | 3833 | 06/15/2019 | Summer Cheer Camp Registration (07/28/19) $\$ 4,850.00$ |  |  |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 61 - Trust \& Agency Fund |  |  | ash - Trust \& Agency) | \$4,850.00 |  |  |  |
| 21612 | 06/28/2019 Open |  | Description | Accounts Payable | OLIVER, JEANNIE Amount | \$1,160.32 |  |  |
|  | Invoice | Date |  |  | Amount |  |  |  |
|  | 061919 | 06/19/2019 | Carnival for St | dents \& Families | \$1,160.32 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 61 - Trust \& Agency Fund |  | 61-2101-061 | ash - Trust \& Agency) | \$1,160.32 |  |  |  |
| 21613 | 06/28/2019 Open | Date | Description | Accounts Payable | ROBINETTE, PAULA, M. Amount | \$512.35 |  |  |
|  | Invoice |  |  |  |  |  |  |  |
|  | 062419 | 06/24/2019 | Reimburseme | - Brick Staff Umbrellas | \$512.35 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 61 - Trust \& Agency Fund |  | 61-2101-061 | ash - Trust \& Agency) | \$512.35 |  |  |  |
| 21614 | 06/28/2019 Open | Date | Description | Accounts Payable | SCHWEGLER, LESLIE Amount | \$995.00 |  |  |
|  | Invoice |  |  |  |  |  |  |  |
|  | 050719 | 05/07/2019 | NHS Stoles \& | upplies | \$995.00 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 61 - Trust \& Agency Fund |  | 61-2101-061 | ash - Trust \& Agency) | \$995.00 |  |  |  |
| 21615 | 06/28/2019 Open | Date | Description | Accounts Payable | STADIUM TROPHY, INC. | \$318.08 |  |  |
|  | Invoice |  |  |  | Amount |  |  |  |
|  | 22870 | 06/12/2019 | Plaques for Softball $\quad \$ 318.08$ |  |  |  |  |  |
|  | Paying Fund |  | $\frac{\text { Cash Account }}{61-2101-061}$ |  | Amount |  |  |  |
|  | 61 - Trust \& Agency Fund |  |  | ash - Trust \& Agency) | \$318.08 |  |  |  |
| 21616 | 06/28/2019 Open |  | Description Accounts Payable |  | TERRYBERRY COMPANY LLC | \$3,675.00 |  |  |
|  | Invoice | Date |  |  | Amount |  |  |  |
|  | G20174 | 05/21/2019 | Championship | Rings | \$3,134.33 |  |  |  |
|  | G20157 | 05/21/2019 | Championship | Rings | \$205.00 |  |  |  |
|  | G20629 | 05/24/2019 | Championship | Rings | \$335.67 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 61-Trust \& Agency Fund |  | 61-2101-061 | ash - Trust \& Agency) | \$3,675.00 |  |  |  |
| Type Check Totals: |  |  | 51 Transactions |  |  | \$46,618.12 |  |  |

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| Number | Date Status | Void Reason | Reconciled/ Voided Date | Source | Payee Name |  | Transaction Amount | Reconciled Amount | Difference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 118651 | 06/14/2019 Open |  |  | Accounts Payable | CHAPMAN, JA |  | \$50.00 |  |  |
|  | Invoice | Date | Description |  |  | Amount |  |  |  |
|  | 1010 | 05/30/2019 | Swim \& Diving Assignor, 2018-19 year,Inv.\#1010 \$50.00 |  |  |  |  |  |  |
|  | Paying Fund |  | $\frac{\text { Cash Account }}{11-2101-002}$ |  |  | Amount |  |  |  |
|  | 11-General Fund |  |  | ash - AP Checking) |  | \$50.00 |  |  |  |
| 118652 | 06/14/2019 Open |  |  | Accounts Payable | CINTAS LOCA |  | \$733.34 |  |  |
|  | $\frac{\text { Invoice }}{4023085836}$ | Date | Description |  |  | Amount |  |  |  |
|  |  | 06/03/2019 | OPEN PO-Mechanic's rental rate \$80.26/wk \$55.97 |  |  |  |  |  |  |
|  | 4023085932 | 06/03/2019 | OPEN PO Facilities Department rental rate \$149.85/wk |  |  | \$154.86 |  |  |  |
|  | 9053049457 | 06/01/2019 | Model - AED Reviver Unit Lease 12 months |  |  | \$89.00 |  |  |  |
|  | 4022675190 | 05/28/2019 | OPEN PO Facilities Department rental rate \$149.85/wk |  |  | \$154.86 |  |  |  |
|  | 300425500A | 01/07/2019 | OPEN PO-Mechanic's rental rate \$80.26/wk |  |  | \$73.71 |  |  |  |
|  | 300420138A | 12/31/2018 | OPEN PO-Mechanic's rental rate \$80.26/wk |  |  | \$73.71 |  |  |  |
|  | 4023455476 | 06/07/2019 | Traffic Mat / Terry Towel |  |  | \$131.23 |  |  |  |
|  | Paying Fund |  | Cash Account |  |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) |  |  | \$733.34 |  |  |  |
| 118653 | 06/14/2019 Open |  |  | Accounts Payable | COMCAST CA COMMUNICA |  | \$115.49 |  |  |
|  | Invoice | Date | Description |  |  | Amount |  |  |  |
|  | 2019-00000953 | 05/28/2019 | Acct \# 8529101850015810 |  |  | \$115.49 |  |  |  |
|  | Paying Fund |  | Cash Account |  |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) |  |  | \$115.49 |  |  |  |
| 118654 | 06/14/2019 Open |  | Description Accounts Payable |  | COMMITTEE FOR CHILDREN |  | \$7,999.00 |  |  |
|  | Invoice | Date |  |  |  | Amount |  |  |  |
|  | 2001570 | 06/05/2019 | At-Risk Supplies - MS \$7,999.00 | - MS |  | \$7,999.00 |  |  |  |
|  | Paying Fund |  | $\frac{\text { Cash Account }}{11-2101-002}$ |  |  | Amount |  |  |  |
|  | 11-General Fund |  |  | 11-2101-002 (Cash - AP Checking) \$7,999.00 |  |  |  |  |  |
| 118655 | 06/14/2019 Open |  |  |  |  |  | \$150.00 |  |  |
|  | Invoice | Date | Description |  |  | Amount |  |  |  |
|  | 053019 | 05/30/2019 | $\begin{array}{ll}\text { Pymt. for Soccer referee Assignor,2018-19- } & \$ 150.00\end{array}$ |  |  |  |  |  |  |
|  | Paying Fund |  | Inv\#5/30/19 |  |  |  |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) |  |  | \$150.00 |  |  |  |
| 118656 | $\begin{array}{ll} \text { 06/14/2019 } & \text { Ope } \\ \text { Invoice } & \\ \hline \end{array}$ |  | Description Accounts Payable |  | DTE ENERGY |  | \$4,526.54 |  |  |
|  |  | Date |  |  |  | Amount |  |  |  |
|  | 2019-00000951 | 05/30/2019 | BH Ath Acct \# 910013885678 ( \$55.41 |  |  |  |  |  |  |
|  | 2019-00000952 | 05/30/2019 | BH Acct \# 910013885801$\$ 646.54$ |  |  |  |  |  |  |
|  | 2019-00000940 | 05/24/2019 | Maint Gar Acct \# 910011699287 |  |  |  |  |  |  |
|  | 2019-00000970 | 05/31/2019 | Bishop Acct \# 910011354677 \$3,662.42 |  |  |  |  |  |  |
|  | Paying Fund |  | Cash Account | - |  | Amount |  |  |  |
|  | 11-General Fund |  |  | ash - AP Checking) |  | \$4,526.54 |  |  |  |
| 118657 | $06 / 14 / 2019$ |  |  | Accounts Payable | ENTERPRISE HOLDINGS, INC. |  | \$1,063.59 |  |  |
|  | Invoice | Date | Description | - 21277 |  | Amount |  |  |  |
|  | 21146915 | 05/16/2019 | Van Rental-B V Golf, Inv.\#21277666, May 28th- $\$ 161.30$ <br> 29th,2019  |  |  |  |  |  |  |
|  | 21230257 | 05/24/2019 | Van Rental-B 29th,2019 | Golf, Inv.\#2127766 | 28th- | \$343.16 |  |  |  |

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| Number | Date Status | Void Reason | Reconciled/ Voided Date | Source | Payee |  | Transaction Amount | Reconciled Amount | Difference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 444449543383 | 04/11/2019 | Science Supp | - HS |  | \$28.20 |  |  |  |
|  | 445635865489 | 04/11/2019 | Science Supp | - HS |  | \$112.50 |  |  |  |
|  | 565479793593 | 04/11/2019 | Science Supp | - HS |  | \$88.99 |  |  |  |
|  | 654938679869 | 04/11/2019 | Science Supp | - HS |  | \$1,033.59 |  |  |  |
|  | 439379655893 | 04/11/2019 | Amazon |  |  | \$167.19 |  |  |  |
|  | 778683543785 | 04/11/2019 | Amazon |  |  | \$96.26 |  |  |  |
|  | 549965799749 | 04/12/2019 | AMAZON ORDER FOR MODEL EL 4/12/19 |  | NTARY | \$327.68 |  |  |  |
|  | 797468947743 | 04/11/2019 | AMAZON ORDER FOR MODEL ELEMENTARY 4/12/19 |  |  | \$409.90 |  |  |  |
|  | 458684986644 | 04/14/2019 | Science Supplies - HS |  |  | \$1,403.88 |  |  |  |
|  | 973663976434 | 04/11/2019 | Science Supplies - HS |  |  | \$489.90 |  |  |  |
|  | 878598774778 | 04/13/2019 | Science Materials - Spanish HS |  |  | \$675.20 |  |  |  |
|  | 888696354935 | 04/15/2019 | La Casa de los Espiritus |  |  | \$528.40 |  |  |  |
|  | 556467435688 | 04/18/2019 | At-Risk Supplies - Brick |  |  | \$150.77 |  |  |  |
|  | 895948794459 | 04/16/2019 | At-Risk Supplies - Brick |  |  | \$25.92 |  |  |  |
|  | 976964694378 | 04/21/2019 | Title I Parent Coor Supplies |  |  | \$130.89 |  |  |  |
|  | 488364458398 | 04/21/2019 | 2018 SPED IDEIA CLASSROOM/TEACHING $\$ 559.60$ <br> SUPPLIES |  |  |  |  |  |  |
|  | 955333959784 | 04/22/2019 | 2018 SPED O | FICE SUPPLIES |  | \$9.95 |  |  |  |
|  | 694955754383 | 04/22/2019 | 2018 SPED O | FICE SUPPLIES |  | \$29.77 |  |  |  |
|  | 653837997473 | 04/22/2019 | 2018 SPED O | FICE SUPPLIES |  | \$26.12 |  |  |  |
|  | 679595498887 | 04/29/2019 | Video Camer |  |  | \$379.00 |  |  |  |
|  | 473583649488 | 04/30/2019 | TEACHER SU | PLIES - MODEL |  | \$97.68 |  |  |  |
|  | Paying Fund |  | Cash Accoun |  |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 | ash - AP Checking) |  | \$9,543.87 |  |  |  |
|  | 23 - Community Services |  | 23-2101-002 | ash - AP Checking) |  | \$263.45 |  |  |  |
| 118700 | 06/14/2019 Open | Date |  | Accounts Payable | MASA |  | \$1,488.89 |  |  |
|  | Invoice |  | Description |  |  | Amount |  |  |  |
|  | 13550 | 05/20/2019 | Annual Membership 2019-2020 \$1,488.89 |  |  |  |  |  |  |
|  | Paying Fund |  | Cash Account |  |  | Amount |  |  |  |
|  | 11-General Fund |  |  | ash - AP Checking) |  | \$1,488.89 |  |  |  |
| 118701 | 06/14/2019 Open | Date | Description | Accounts Payable | MASB |  | \$6,533.00 |  |  |
|  | Invoice |  |  |  |  | Amount |  |  |  |
|  | 050819 | 05/08/2019 | Annual Membership $\quad \$ 6,533.00$ |  |  |  |  |  |  |
|  | Paying Fund <br> 11-General Fund |  | Cash Account |  |  | Amount |  |  |  |
|  |  |  |  | ash - AP Checking) |  | \$6,533.00 |  |  |  |
| 118702 | 06/14/2019 Open |  | Description | Accounts Payable | MUNETRIX LLC Amount |  | \$5,179.00 |  |  |
|  | Invoice | Date |  |  |  |  |  |  |
|  | 2785 | 05/30/2019 | contracted services |  |  | \$5,179.00 |  |  |  |
|  | Paying Fund |  | Cash Accoun |  |  | Amount |  |  |  |
|  | 11-General Fund |  |  | ash - AP Checking) |  | \$5,179.00 |  |  |  |
| 118703 | 06/28/2019 Open | Open | Accounts Payable |  | ANESTHESIA MANAGEMENT SERVICES, PC |  |  | \$529.88 |  |  |
|  | Invoice | Date | Description Amount |  |  |  |  |  |  |
|  | 213838274 | 05/21/2019 | Olympia Panagoulias Work Comp Claim\# 188921917- $\$ 529.88$ <br> 001 DOS: 03/29/19  |  |  |  |  |  |  |
|  | Paying Fund |  | Cash Account Amount |  |  |  |  |  |  |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 118710 | 06/28/2019 Open |  |  | Accounts Payable | DTE ENERGY | \$13,557.10 |  |  |
|  | Invoice | Date | Description |  | Amount |  |  |  |
|  | 2019-00000986 | 06/05/2019 | Brick Acct \# 9 | 011354131 | \$4,836.71 |  |  |  |
|  | 2019-00000987 | 06/05/2019 | Model Acct \# 9 | 0011354396 | \$2,394.59 |  |  |  |
|  | 2019-00001007 | 06/20/2019 | Childs Acct \# | 0011354255 | \$6,325.80 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 ( | sh - AP Checking) | \$13,557.10 |  |  |  |
| 118711 | 06/28/2019 Open |  |  | Accounts Payable | DTE ENERGY | \$34,344.63 |  |  |
|  | Invoice | Date | Description |  | Amount |  |  |  |
|  | 2019-00000979 | 06/09/2019 | HS, MS, BG A | ct \# 910039892120 | \$34,344.63 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 ( | ash - AP Checking) | \$34,344.63 |  |  |  |
| 118712 | 06/28/2019 |  |  | Accounts Payable | EASTERN MICHIGAN UNIVERSITY | \$865.00 |  |  |
|  | Invoice | Date | Description |  | Amount |  |  |  |
|  | E00673094-A | 05/30/2019 | Title I Training |  | \$865.00 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 ( | ash - AP Checking) | \$865.00 |  |  |  |
| 118713 | 06/28/2019 <br> Open Invoice |  |  | Accounts Payable | ELITE FUND, INC | \$4,780.00 |  |  |
|  |  | Date | Description |  | Amount |  |  |  |
|  | 6256 | 05/01/2019 | Inv\# 6256-Ca | gory 2 Fee for E-Ra | ing \$4,780.00 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 ( | ash - AP Checking) | \$4,780.00 |  |  |  |
| 118714 | 06/28/2019 Open Invoice |  |  | Accounts Payable | FTW ROBOTICS, LLC | \$5,409.95 |  |  |
|  |  | Date | Description |  | Amount |  |  |  |
|  | 1127 | 04/17/2019 | Science Suppl | - HS | \$5,409.95 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 ( | sh - AP Checking) | \$5,409.95 |  |  |  |
| 118715 | 06/28/2019 Open Invoice |  |  | Accounts Payable | GARRETT, HYACINTH, A. | \$1,336.32 |  |  |
|  |  | Date | Description |  | Amount |  |  |  |
|  | April_2019 | 04/30/2019 | PARENT MIL POINT-CHILD | GE REIMBURSEM TRANSPORT | - RT HIGH $\$ 334.08$ |  |  |  |
|  | March_2019 | 04/08/2019 | PARENT MILE | AGE REIMBURSEM | - RT HIGH \$334.08 |  |  |  |
|  |  |  | POINT-CHILD | RANSPORT |  |  |  |  |
|  | May_2019 | 06/04/2019 | PARENT MILE | AGE REIMBURSEM | - RT HIGH \$668.16 |  |  |  |
|  |  |  | POINT-CHILD | RANSPORT |  |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 ( | ash - AP Checking) | \$1,336.32 |  |  |  |
| 118716 | 06/28/2019 Open Invoice |  |  | Accounts Payable | GDI TRANSPORTATION, INC. | \$486.00 |  |  |
|  |  | Date | Description |  | Amount |  |  |  |
|  | Jun3rd-Jun7th | 06/07/2019 | CAB SERVICE | FOR EPHY STUD | S \$267.75 |  |  |  |
|  | Jun10th-Jun14th | 06/14/2019 | CAB SERVICE | FOR EPHY STUD | S \$218.25 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 ( | ash - AP Checking) | \$486.00 |  |  |  |
| 118717 | 06/28/2019 Open |  |  | Accounts Payable | HERTZ SCHRAM PC CLIENT TRUST ACCOUNT | \$1,250.00 |  |  |
|  | Invoice | Date | Description |  | Amount |  |  |  |
|  | 062619 <br> Paying Fund | 06/26/2019 | Lincoln vs. Ev | yone | \$1,250.00 |  |  |  |
|  |  |  | Cash Account |  | Amount |  |  |  |

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| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3505 | 06/14/2019 Open |  |  | Accounts Payable | TRANSPORTATION ACCESSORIES CO | \$318.76 |  |  |
|  | Invoice | Date | Description Amount |  |  |  |  |  |
|  | INV37024 | 05/21/2019 | PARTS - TRANSPORTATION ACCCash Account |  | ORIES CO \$318.76 |  |  |  |
|  | Paying Fund |  |  |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) |  | \$318.76 |  |  |  |
| 3506 | 06/14/2019 OpenInvoice |  | Accounts Payable <br> Description |  | VESCO OIL CORPORATION | \$112.25 |  |  |
|  |  | Date |  |  | Amount |  |  |  |
|  | 4490209-00 | 05/23/2019 | GARAGE OPERATIONS - VESCO OIL $\$ 112.25$ <br> CORPORATION  |  |  |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  |  | Accounts Payable |  |  | \$112.25 |  |  |
| 3507 | 06/14/2019 |  |  |  |  | WEINGARTZ | \$247.87 |  |  |
|  | Invoice | Date | Description |  | Amount |  |  |  |
|  | 70101419-00 | 06/05/2019 | 12 mower blad |  | \$191.88 |  |  |  |
|  | 70100494-00 | 06/03/2019 | maxline twist |  | \$55.99 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  |  | 11-2101-002 (Cash - AP Checking) | \$247.87 |  |  |  |
| 3508 | 06/14/2019 OpenInvoice |  |  | Accounts Payable | WILLIAMS, MICHELE, D. | \$552.00 |  |  |
|  |  | Date | Description |  | Amount |  |  |  |
|  | 052919 | 05/29/2019 | Senior Center | Vorker | \$72.00 |  |  |  |
|  | 053119 | 05/31/2019 | Senior Center | Vorker | \$480.00 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 23-Community Services |  | 23-2101-002 (Cash-AP Checking)Accounts Payable |  | \$552.00 |  |  |  |
| 3509 | 06/14/2019 Open |  |  |  | WILLIAMS, TISHA, MARIE Amount | \$140.00 |  |  |
|  | Invoice | Date | Description |  | Amount |  |  |  |
|  | 052419 | 05/24/2019 | Game Worker |  | \$140.00 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11 - General Fund |  | 11-2101-002 (Cash - AP Checking) |  | \$140.00 |  |  |  |
| 3510 | 06/14/2019 Open |  |  | Accounts Payable | WOLGAST CORPORTAION Amount | \$39,204.53 |  |  |
|  | Invoice | Date | Description |  | Amount |  |  |  |
|  | CostContManual\#7 | 05/29/2019 | Construction Management Fees May 2019 \$39,204.53 |  |  |  |  |  |
| 3511 | 06/19/2019 Open |  |  | Accounts Payable | OFFICE OF RETIREMENT SERVICES (ORS) | \$365,576.12 |  |  |
|  | Invoice | Date | Description |  | Amount |  |  |  |
|  | 2019-00001003 | 06/19/2019 | ORS DC 6+3 | DC 6\%EE + 3\%ER* | \$365,576.12 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) |  | \$365,576.12 |  |  |  |
| 3512 | 06/28/2019 Open |  |  | Accounts Payable | HEALTHEQUITY, INC Amount | \$11,121.12 |  |  |
|  | Invoice | Date | Description |  |  |  |  |  |
|  | 2019-00001004 | 06/28/2019 | HSA - Empl P | d HSA Pre-Tax | \$11,121.12 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) |  | \$11,121.12 |  |  |  |
| 3513 | 06/28/2019 Open |  |  | Accounts Payable | 000207 | \$36,013.36 |  |  |
|  | Invoice | Date | Description |  | Amount |  |  |  |
|  | Payroll_06/28/19 | 06/28/2019 | TSA 403B - T | 403(b) | \$36,013.36 |  |  |  |
|  | Paying Fund |  | Cash Account |  | Amount |  |  |  |

## Lincoln Consolidated Schools

## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019

| Number | Date Status | Void Reason | Reconciled/ <br> Voided Date <br> Source | Payee Name | Transaction Amount | Reconciled Amount | Difference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 11 - General Fund |  | 11-2101-002 (Cash - AP Checking) | \$36,013.36 |  |  |  |
| 3514 | 06/28/2019 Open | Date | Description Accounts Payable | AFFINETY SOLUTIONS INC | \$150.00 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 11815 | 05/31/2019 | Monthly Website Fee | \$150.00 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 23-Community Services |  | 23-2101-002 (Cash - AP Checking) | \$150.00 |  |  |  |
| 3515 | 06/28/2019 Open | Date | Description Accounts Payable | ANN ARBOR WELDING | \$16.74 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 113354 | 06/18/2019 | Cylinder Rental | \$16.74 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) | \$16.74 |  |  |  |
| 3516 | 06/28/2019 Open | Date | Description Accounts Payable | ARAMARK | \$396.12 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 400239100-000213 | 06/18/2019 | June 2019 Additional Food Purchases | \$396.12 |  |  |  |
| 3517 | 06/28/2019 Open |  | Description Accounts Payable | ATLAS OIL COMPANY | \$21,032.22 |  |  |
|  | Invoice | Date |  | Amount |  |  |  |
|  | 29718367 | 05/23/2019 | FUEL - ATLAS OIL COMPANY | \$17,953.17 |  |  |  |
|  | 29718367A | 05/23/2019 | Fuel | \$3,079.05 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) | \$21,032.22 |  |  |  |
| 3518 | 06/28/2019 Open | Date | Description Accounts Payable | BEECHAM, JAYLYN | \$20.00 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 061219 | 06/12/2019 | Game Worker | \$20.00 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 23-Community Services |  | 23-2101-002 (Cash - AP Checking) | \$20.00 |  |  |  |
| 3519 | 06/28/2019 Open | Date | Description Accounts Payable | BOYD, MAURICE | \$20.00 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 061219 | 06/12/2019 | Game Worker | \$20.00 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 23-Community Services |  | 23-2101-002 (Cash - AP Checking) | \$20.00 |  |  |  |
| 3520 | 06/28/2019 Open | Date | Description Accounts Payable | BROADSPIRE SERVICES INC | \$287.30 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 214656132 | 06/12/2019 | Bethany Jayne Work Comp Claim\# 18 DOS: 09/27/19 | 27838-001 \$287.30 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) | \$287.30 |  |  |  |
| 3521 | 06/28/2019 Open | Date | Description Accounts Payable | CENGAGE LEARNING | \$271.50 |  |  |
|  | Invoice |  |  | Amount |  |  |  |
|  | 67298364 | 06/19/2019 | At-Risk SumSchMaterials - Bishop | \$271.50 |  |  |  |
|  | Paying Fund |  | Cash Account | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 (Cash - AP Checking) | \$271.50 |  |  |  |
| 3522 | 06/28/2019 Open |  | Description Accounts Payable | CENTRAL MICHIGAN PAPER | \$319.50 |  |  |
|  | Invoice | Date |  | Amount |  |  |  |
|  | 369781-00 | 05/20/2019 | Printer,copy paper-Item\#BMP8511-2019-20 year A319.50 <br> Cash Account Amount <br> $11-2101-002$ (Cash - AP Checking) $\$ 319.50$ |  |  |  |  |
|  | Paying Fund |  |  |  |  |  |
|  | 11-General Fund |  |  |  |  |  |

## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019


## Lincoln Consolidated Schools

## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019


## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019


## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019


## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019

| Number | Date Status | Void Reason | Reconciled/ Voided Date | Source | Payee Nam |  | Transaction Amount | Reconciled Amount | Difference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3550 | 06/28/2019 Open |  |  | Accounts Payable | SURE RIDE LLC, | TION, | \$172.00 |  |  |
|  | Invoice | Date | Description |  |  | Amount |  |  |  |
|  | 192425 | 06/15/2019 | SE CABBING | O FLINT SCHOOL | THE DEAF | \$172.00 |  |  |  |
|  | Paying Fund |  | Cash Accoun |  |  | Amount |  |  |  |
|  | 11-General Fund |  |  | ash - AP Checking) |  | \$172.00 |  |  |  |
| 3551 | 06/28/2019 Voided | Direct Deposit rejected | 06/28/2019 | Accounts Payable | TABOR, JA |  | \$97.50 |  |  |
|  | Invoice | Date | Description |  |  | Amount |  |  |  |
|  | 061919 | 06/19/2019 | PAC Tech |  |  | \$97.50 |  |  |  |
|  | Paying Fund |  | Cash Account |  |  | Amount |  |  |  |
|  | 23-Community Services |  | 23-2101-002 (Cash - AP Checking) |  |  | \$97.50 |  |  |  |
| 3552 | 06/28/2019 Open Invoice |  |  | Accounts Payable | TEMAR, HAL |  | \$60.00 |  |  |
|  |  | Date | Description |  |  | Amount |  |  |  |
|  | 061219 | 06/12/2019 | Game Worker |  |  | \$60.00 |  |  |  |
|  | Paying Fund |  | Cash Account |  |  | Amount |  |  |  |
|  | 23-Community Services |  | 23-2101-002 (Cash - AP Checking) |  |  | \$60.00 |  |  |  |
| 3553 | 06/28/2019 Open |  |  | Accounts Payable | THERE AN TRANSPOR |  | \$1,838.08 |  |  |
|  | Invoice | Date | Description |  |  | Amount |  |  |  |
|  | 061419 | 06/14/2019 | SE \& 504 CABBING TO SPECIAL PROGRAMS |  |  |  |  |  |  |
|  | 061419_Model | 06/14/2019 | CAB SERVICES FOR EPHY STUDENTS |  |  | \$254.80 |  |  |  |
|  | Paying Fund |  | Cash Account |  |  | Amount |  |  |  |
|  | 11-General Fund |  |  | ash - AP Checking) |  | \$1,838.08 |  |  |  |
| 3554 | 06/28/2019 Open |  |  | Accounts Payable | $\begin{aligned} & \text { TRANSPOF } \\ & \text { CO } \end{aligned}$ | SSORIES | \$440.14 |  |  |
|  | Invoice | Date | Description |  |  | Amount |  |  |  |
|  | INV38008 | 06/12/2019 | PARTS - TRA | SPORTATION ACC | ORIES CO | \$440.14 |  |  |  |
|  | Paying Fund |  | Cash Account |  |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 ( | ash - AP Checking) |  | \$440.14 |  |  |  |
| 3555 | 06/28/2019 Open |  |  | Accounts Payable | TRI-COUN TRUCKS |  | \$1,108.48 |  |  |
|  | Invoice | Date | Description |  |  | Amount |  |  |  |
|  | YP35884 | 06/11/2019 | PARTS - TRI- | OUNTY INTERNAT | AL TRUCKS | \$151.16 |  |  |  |
|  | YP35885 | 06/11/2019 | PARTS - TRI- | OUNTY INTERNAT | AL TRUCKS | \$358.69 |  |  |  |
|  | YP35893 | 06/11/2019 | PARTS - TRI- | OUNTY INTERNAT | AL TRUCKS | (\$234.00) |  |  |  |
|  | YP35894 | 06/11/2019 | PARTS - TRI- | OUNTY INTERNAT | AL TRUCKS | (\$78.00) |  |  |  |
|  | YP35979 | 06/17/2019 | PARTS - TRI- | OUNTY INTERNAT | AL TRUCKS | \$453.48 |  |  |  |
|  | YP35922 | 06/13/2019 | PARTS - TRI- | OUNTY INTERNAT | L TRUCKS | \$457.15 |  |  |  |
|  | Paying Fund |  | Cash Account |  |  | Amount |  |  |  |
|  | 11-General Fund |  | 11-2101-002 ( | ash - AP Checking) |  | \$1,108.48 |  |  |  |
| 3556 | 06/28/2019 Open |  |  | Accounts Payable | TRI-COUN TRUCKS | NAL | \$87.35 |  |  |
|  | Invoice | Date | Description |  |  | Amount |  |  |  |
|  | FP179865 Paying Fund | 06/14/2019 | SPECIAL ED P | ARTS |  | \$87.35 |  |  |  |
|  |  | $\frac{\text { Paying Fund }}{11-\text { General Fund }}$ |  | Cash Account |  |  | Amount |  |  |  |
|  |  |  |  | 11-2101-002 ( | ash - AP Checking) |  | \$87.35 |  |  |  |

## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019


## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019


# Lincoln Consolidated Schools 

Agenda Item
11.10

## Payment Register

From Payment Date: 6/1/2019 - To Payment Date: 6/30/2019

| Number | Date | Status | Void Reason | Reconciled/ Voided Date | Source | Payee Name |  | Transaction Amount | Reconciled Amount | Difference |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Total | 107 | \$2,038,184.85 |  | \$0.00 |  |
|  |  |  |  | All | Status | Count | Transaction Amount |  | Reconciled Amount |  |
|  |  |  |  |  | Open | 225 | \$2,343,443.11 |  | \$0.00 |  |
|  |  |  |  |  | Reconciled | 0 | \$0.00 |  | \$0.00 |  |
|  |  |  |  |  | Voided | 1 | \$97.50 |  | \$0.00 |  |
|  |  |  |  |  | Stopped | 0 | \$0.00 |  | \$0.00 |  |
|  |  |  |  |  | Total | 226 | \$2,343,540.61 |  | \$0.00 |  |

Grand Totals:

| Checks | Status | Count | Transaction Amount | Reconciled Amount |
| :--- | :--- | ---: | ---: | ---: |
|  | Open | 119 | $\$ 305,355.76$ | $\$ 0.00$ |
|  | Reconciled | 0 | $\$ 0.00$ | $\$ 0.00$ |
|  | Voided | 0 | $\$ 0.00$ | $\$ 0.00$ |
|  | Stopped | 0 | $\$ 0.00$ | $\$ 0.00$ |
|  | Total | 119 | $\$ 305,355.76$ | $\$ 0.00$ |
|  | Status | Count | Transaction Amount | Reconciled Amount |
|  | Open | 106 | $\$ 2,038,087.35$ | $\$ 0.00$ |
|  | Reconciled | 0 | $\$ 0.00$ | $\$ 0.00$ |
|  | Voided | 1 | $\$ 97.50$ | $\$ 0.00$ |
|  | Total | 107 | $\$ 2,038,184.85$ | $\$ 0.00$ |
|  | Status | Count | Transaction Amount | Reconciled Amount |
|  | Open | 225 | $\$ 2,343,443.11$ | $\$ 0.00$ |
|  | Reconciled | 0 | $\$ 0.00$ | $\$ 0.00$ |
|  | Voided | 1 | $\$ 97.50$ | $\$ 0.00$ |
|  | Stopped | 0 | $\$ 0.00$ | $\$ 0.00$ |
|  | Total | 226 | $\$ 2,343,540.61$ | $\$ 0.00$ |


| LINCOLN CONSOLIDATED SCHOOLS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| PERSONNEL TRANSACTIONS SUMMARY |  |  |  |  |
| July 22, 2019 |  |  |  |  |
| ACTION ITEMS |  |  |  |  |
| Name | Position/Building | Effective Date | Status | Major/Step |
| Ana Katirai | Teacher/Lincoln High Schools | 6/30/2019 | Retired |  |
| Jada Guinn | Lifeguard/Community Ed. | 6/19/2019 | New hire |  |
| Jenna Bush | Lifeguard/Community Ed. | 6/19/2019 | New hire |  |
| Deb Wilkerson | Noon Supervisor/Childs | 6/30/2018 | Resigned |  |
| Sarahanne Nelson | Asst. Bldg. Sec./Bishop | 8/25/2019 | New hire |  |
| Jeff Petzak | Asst. Principal/Lincoln Middle School | 7/11/2019 | Retirement |  |
| Donna Marshall | Bus Driver/Transportation | 6/11/2019 | Resigned |  |
| Name | Position/Building | Return to Work Date | Status | Approved/Not Approved |
| Gretchen S. Contreras | Teacher/Lincoln High School | 7/1/2019 | FMLA |  |


[^0]:    Kirk M. Wojak
    Executive Account Manager / CDW•G
    Toll Free: (866) 253-5524 / Direct: (312) 705-4066 / Fax: (312) 705-0416
    E-mail:kirkwoj@cdw.com

